



# California Paint Stewardship Program *Year 2 Annual Report*

2014

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*(Resubmitted with corrections: December 30, 2015)*

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## SECTION 1. CONTACT INFORMATION

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*Title 14, Chapter 11.*

*Article 2. Architectural Paint Recovery Program*

*Section 18952. Submittals*

*(c) The annual report shall be submitted by a corporate officer acting on behalf of a manufacturer or stewardship organization that is operating an architectural paint stewardship program under a department-approved stewardship plan.*

*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(1) Contact information. Identify the manufacturer or stewardship organization responsible for the annual report submittal. Stewardship organizations shall include an updated list of participating manufacturers and any updates to their respective contact information per §18952(a)(2).*

### **Representative Stewardship Organization**

PaintCare Inc.  
1500 Rhode Island Avenue NW  
Washington, DC 20005  
(855) 724-6809  
www.paintcare.org

PaintCare Inc. (“PaintCare”) was formed to serve as the architectural paint industry’s stewardship organization to fulfill the obligations of participating manufacturers under the California Paint Stewardship Law.

PaintCare is a 501(c)(3) non-profit organization incorporated under the laws of Delaware. PaintCare was created by the American Coatings Association, a voluntary, non-profit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. PaintCare’s Board of Directors consists of eleven non-paid representatives of architectural paint manufacturers.

PaintCare representation is open to all manufacturers. Manufacturers must be registered with PaintCare to be represented by the program. Appendix A includes a current list of participants and their mailing addresses.

### **Corporate Officer**



Marjaneh Zarrehparvar  
Executive Director

November 1, 2014  
*(Resubmitted with corrections: December 30, 2015)*

## SECTION 2 EXECUTIVE SUMMARY

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### *Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(2) Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the manufacturer or stewardship organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the manufacturer or stewardship organization's architectural paint recovery efforts during the reporting period pursuant to PRC §48705(a). This may include anticipated steps, if needed, to improve performance and a description of challenges encountered during the reporting period and how they will be addressed. This may also include a description of paint container management and market development activities if the manufacturer or stewardship organization has chosen to engage in those activities.*

### **California Paint Stewardship Law and Annual Report**

In September 2010, Governor Schwarzenegger signed Assembly Bill 1343 (Huffman) – the California Paint Stewardship Law. This law requires manufacturers of architectural paint to develop and implement a program to reduce the generation of postconsumer architectural paint, promote the reuse of postconsumer architectural paint, and to provide a system for the management of postconsumer architectural paint in an environmentally sound manner that includes collection, transportation, processing, recycling, and proper disposal.

PaintCare, on behalf of participating paint manufacturers, submits an annual report to the California Department of Resources Recycling and Recovery (CalRecycle). As prescribed in §48700 of the California Public Resources Code and further detailed in Title 14, Section 18954 of the California Code of Regulations, the information submitted in an annual report shall be organized according to this standard outline:

- (A) Contact Information
- (B) Executive Summary
- (C) Program Outline
- (D) Description of Goals and Activities Based on the Stewardship Plan
- (E) Financing Mechanism
- (F) Education and Outreach
- (G) Audits

The California PaintCare program began October 19, 2012. The first Annual Report (2013) covered the period October 19, 2012 through June 30, 2013. This second Annual Report (2014) covers the 12-month period of July 1, 2013 through June 30, 2014.

## Year Two Program Highlights

- Provided 673 permanent, year-round (and four supplemental/seasonal) paint drop-off sites consisting of paint retailers, municipal household hazardous waste (HHW) programs, solid waste transfer stations and other voluntary locations to create a network of convenient paint drop-off points in California.
- Managed paint from 141 HHW collection events and provided 241 direct large volume pick-ups from homeowners, businesses and institutions that had accumulated more than 300 gallons of paint at their properties.
- Established partnerships with 17 HHW door-to-door collection programs and managed the paint received through these programs.
- Collected and processed 2,015,697 gallons of postconsumer paint of which 96.5% was reused, recycled back into paint or another product, or used for a beneficial purpose. (53.2% of the paint came through retail and other non-municipal sites and services; 46.8% came from municipal sites and events.)
- Recycled approximately 1302 tons of plastic and metal paint cans.
- Continued and enhanced the comprehensive outreach campaign to educate consumers on the new program, the amount and purpose of the assessment, and convenient recycling opportunities, while also promoting buying the right amount of paint and using up leftovers.

## Challenges and Lessons Learned

As discussed in last year's report, the first year of the program presented special challenges and lessons learned which were expected in launching a new, large-scale, statewide waste management program. Of the four primary challenges discussed in the first report, three remained during the second year. However, much progress has been made, as detailed below.

### Hazardous Materials Business Plans and Fees

In general, all businesses in California are required to submit a Hazardous Material Business Plan ("HMBP") to their local hazardous materials enforcement agency when storing over 55 gallons of liquid hazardous waste onsite. These limits may vary from one jurisdiction to another, but because a single PaintCare box can hold as much as 150 gallons of paint, any location acting as a PaintCare drop-off site was required to submit an HMBP. Requiring retailers to submit a plan just for participating in the program is not only an administrative burden for potential drop-off sites, but also a financial one, as an HMBP has an annual fee ranging from \$100 to \$1,000 depending on the jurisdiction. This requirement was a barrier to retailers that would not otherwise need an HMBP, keeping them from PaintCare participation.

Over the last year, PaintCare worked with the California Certified Unified Program Agency (CUPA) Forum Board, the California Department of Toxic Substances Control, and CalRecycle to develop a regulatory fix to this barrier. As a result, on September 28, 2014, the State of California passed Assembly Bill 2748. This new law relaxes the HMBP requirements for businesses that participate as PaintCare drop-off sites. Beginning January 1, 2015, a business that handles paint managed under the PaintCare program will only need to submit an HMBP if the volume of PaintCare program products stored onsite at one time exceeds 1,000 gallons (approximately 10 PaintCare paint storage boxes). However, local HMBP requirements still apply for any other non-PaintCare hazardous materials being stored onsite.

Already, PaintCare is seeing the effects of the passage of AB 2748, and has several independent retailers who previously declined participation due to this barrier in the process of joining the program.

The full text of AB 2748 can be found at:

[http://www.leginfo.ca.gov/pub/13-14/bill/asm/ab\\_2701-2750/ab\\_2748\\_bill\\_20140928\\_chaptered.htm](http://www.leginfo.ca.gov/pub/13-14/bill/asm/ab_2701-2750/ab_2748_bill_20140928_chaptered.htm)

### **Limits on Retail Storage Space**

The availability of storage space for collection containers continues to be an issue for retailers, with more sites than anticipated only able to store one or two cubic-yard PaintCare bins. Sites continue to fill up their bins quickly, particularly in heavily-populated areas. This issue has improved through implementation of an automated pick-up schedule. Approximately 28% of retail drop-off sites are now on an automatic pick-up schedule ranging from monthly to twice weekly. Retail drop-off sites tend to prefer automatic pick-up schedules, but are not placed on one until a consistent collection volume is known.

### **Establishing Partnerships with Municipal Household Hazardous Waste Programs**

In this reporting year, PaintCare has continued to focus on establishing partnerships with existing local government household hazardous waste programs through continued engagement at conferences, local meetings, in-person site visits, and conference calls. During this reporting period, 34 additional partnerships with municipal programs were established bringing the HHW program partnership total to 67 as of June 30, 2014. (Note that many HHW programs manage several sites and/or events as part of their program; therefore, the total number of HHW facilities or events is higher than 67.)

## SECTION 3. Program Outline

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### *Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(3) Program Outline. Describe the paint stewardship program, including information on the following topics:*

*(A) A description of the methods used to collect, transport, and process postconsumer architectural paint, by type, in California.*

*(B) Description of how each consumer of architectural paint in California had an opportunity to recycle and properly manage their postconsumer paint on a state wide basis, including the number, location, and type of collection points located in the state.*

*(C) Description of best management practices followed by service providers that are acting as collection points, which may include any training that the manufacturer or stewardship organization provided or required of service providers to ensure proper collection and management of postconsumer paint.*

*(D) A statement that the manufacturer or stewardship organization coordinated with existing household hazardous waste collection programs and retailers as potential collection points per Section 18953(a)(3)(E) and (F) during the reporting period.*

### **(A) Methods Used to Collect, Transport, and Process Architectural Paint**

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#### **Paint Collection**

As in the first year of the program, the methods used to collect paint from the public in the second year of the program included the following:

- Establishing new paint drop-off programs at conveniently located sites that included paint retailers, reuse centers, solid waste transfer stations and landfills.
- Partnering with existing HHW programs to collect paint at their permanent facilities and temporary events, as well as supporting door-to-door HHW collection programs.
- Providing the Large Volume Pick-Up (LVP) service where paint was picked up directly from entities and households with greater than 300 gallons of paint.

All PaintCare drop-off sites and the LVP service accept both latex paint and oil-based paint. All retailers accept paint from both residents and qualifying businesses, as does the LVP program, while HHW programs and transfer stations are allowed to limit participation to their normal service area and customers, which may not include businesses.

For all drop-off sites, PaintCare pays for collection bins, training materials, paint transportation from the site, and paint processing. Spill kits are also provided to most sites. In addition, for HHW programs, PaintCare negotiates payment for additional services, including:

- Paint reuse
- Paint reprocessing
- Paint bulking
- Transportation from remote sites or events to a primary location (“internal transportation”)

## Paint Transportation

Prior to program launch, PaintCare issued RFPs for transportation and processing services for program products collected at all PaintCare drop-off sites. PaintCare selected Clean Harbors Environmental Services and PSC Environmental Services as their statewide service providers. In addition, PaintCare works with select haulers that had pre-existing contracts with HHW programs.

Haulers schedule pick-up appointments in two ways: (1) sites order a pick-up when their storage capacity is half full; or (2) sites receive a pick-up on a set schedule (e.g., every Monday). Haulers are responsible for delivery of empty collection bins and program supplies, and for picking up full bins from drop-off sites. Haulers provide all data on the transportation and processing of program products taken from the drop-off sites to their final destination. Records of contracted haulers and their downstream processors are subject to audit by PaintCare.

Shipments of program products from HHW facilities who have partnered with PaintCare are arranged by the facility and the hauler; normally these shipments coincide with the sites' regular shipments of other HHW.

Most drop-off sites pack unopened paint cans into cubic yard collection bins ("loose-pack"). A few sites loose-pack paint into roll-off boxes, and some bulk paint into drums. Full collection bins, roll-offs and drums are transported to the hauler's facility for sorting by type. Latex paint is taken to a latex paint recycler. Oil-based paint and other solvent-based program product are managed downstream through reuse and energy recovery.

Loose-packed comingled materials and all latex paint are shipped from a drop-off site to the hauler's consolidation facility using a bill-of-lading. Latex paint is shipped from the consolidation facility to a recycler using a bill-of-lading. Oil-based paint from the consolidation facility, as well as bulked oil-based paint from an HHW site, is shipped using a hazardous waste manifest.

## Paint Processing

Consistent with the approved methods presented in the Program Plan, the following describes how program products were processed during this reporting period.

### Latex Paint

**Reuse.** Latex paint received by reuse stores and some HHW program sites was given away or sold, as-is, through materials reuse programs.

**Recycled-Content Paint.** Latex paint received through the program was used to manufacture recycled-content paint by HHW programs and private paint recyclers. This paint was given away to the local community by HHW programs and sold through domestic and international markets by private recyclers.

**Alternative Products.** Latex paint received through the program was used by downstream recyclers as a raw material to manufacture interlocking retaining wall blocks and landscaping material.

**Beneficial Use.** Latex paint received through the program was combined by a downstream processor with other materials to create a fuel substitute, and was used by one HHW program as a component of alternative daily cover (ADC) for their landfill.

**Appropriate Disposal.** Dry and unusable latex paint was sent to landfill.



## Oil-Based Paint

**Reuse.** Oil-based paint received by reuse stores and some HHW sites was given away or sold, as-is, through materials reuse programs.

**Energy Recovery.** Oil-based paint received through the program was managed by downstream processors by fuel blending or fuel incineration.

## Container Recycling

Empty metal and plastic paint containers were managed by downstream processors and HHW programs for recycling when feasible.

## (B) Recycling Opportunities for Consumers

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### Collection Infrastructure

PaintCare continued to grow its paint collection infrastructure and drop-off opportunities for consumers in both urban and rural communities during this reporting period. This infrastructure includes paint retailers and reuse stores; HHW facilities; solid waste transfer stations and landfills; private paint recycling facilities; partnerships with door-to-door HHW programs; and a direct pick up service from entities or households with large volumes of paint.

For the purpose of defining *convenience*, PaintCare counts only sites and events (defined by the physical address) that are open at least one day per month, every month of the year. Sites that are open less frequently are considered seasonal and not counted, even if they are permitted as a permanent HHW facility or have a permanent structure. Using this definition of convenience, PaintCare had 673 active permanent year-round drop-off sites in California at the end of this reporting period. It should also be noted that 14 sites closed during this reporting period and two (2) after. These sites are not included in the count below or in any convenience analysis.

In addition, PaintCare partnered with four (4) supplemental (seasonal) sites; managed paint from 141 municipal HHW collection events; provided 241 appointments for large volume pick-ups (LVP) directly from business, institutions and households that had accumulated more than 300 gallons of paint at their facilities; and partnered with 17 door-to-door collection programs to manage the paint received through their programs.

The number and types of sites, events and services are summarized in the following tables.

PERMANENT YEAR-ROUND SITES		SUPPLEMENTAL SITES, EVENTS AND SERVICES	
Site Type	Number	Site Type	Number
Paint Retail and Reuse Stores	543	Seasonal Sites	4
Municipal HHW Program Sites	110	Municipal HHW Events	141
Other Sites*	20	Direct Large Volume Pick-Ups	241
<b>Total</b>	<b>673</b>	Door-to-Door Program Partnerships	17

\*Other includes transfer stations, landfills, private recyclers and other non-municipal drop-off sites.

The locations of the permanent year-round sites, and supplemental sites and events are shown in the maps in Section 4 of this report as part of the convenience analysis. A full list of all sites, events and door-to-door programs is provided in Appendix B.

### **(C) Best Management Practices for Drop-Off Sites**

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PaintCare entered into contract agreements with sponsors of all drop-off sites, both retail and municipal, as well as drop-off events and door-to-door programs. For municipal sites that do not operate their own facility or event, PaintCare either contracted directly with the municipality or with their onsite facility or event operator.

PaintCare requires all sites to be staffed during operating hours, store program products in a secure location, and follow all procedures described in site trainings and PaintCare contract guidelines.

#### **Site Training and Guidelines**

With the exception of HHW facilities and events for which it is optional, all other sites received an on-site, in-person training and training binder. The binder includes program guidelines, a training presentation with images, record-keeping forms, and signage. The binder is required to be kept on-site and readily available in the case of inspection.

The training and guidelines cover:

- Identification of program and non-program products
- Acceptable containers
- From whom to accept paint and how much
- Screening procedure for Conditionally Exempt Small Quantity Generators (CESQGs) and the required log form
- Proper storage
- Spill response procedures and reporting requirements
- Employee training
- How to schedule a pickup
- Required paperwork and retention schedules

Variations of these guidelines are provided to retail stores, reuse stores, HHW facilities, transfer stations, LVP sites and any other type of site. Appendix C provides the current versions of the retail site guidelines and retail training presentation.

Retailers and other non-HHW drop-off sites are trained not to accept containers without original labels and not in the original containers. However, HHW programs often receive unlabeled containers and products not in their original containers in the course of normal operations and have the skills and tools to identify whether the material is an acceptable program product. This operational distinction is an example of how site guidelines vary depending on site type.

## **Site Visits**

Drop-off sites received site visits throughout the year by PaintCare Regional Coordinators to check in, answer questions, make sure things are running smoothly, and provide guidance on PaintCare procedures. PaintCare has four Regional Coordinators in California.

## **Collection Bins**

Drop-off sites are equipped with one or more collection bins in which to store program products. Sites are required to keep collection bins in a secure location that is not directly accessible to the public.

## **Volume Limits**

PaintCare requires sites to accept at least 5 gallons of paint per customer per day. Some drop-off sites voluntarily accept more than 5 gallons; many accept up to 20 gallons per customer. A few stores accept 100 gallons, and some recyclers, transfer stations and HHW sites accept unlimited volumes of latex paint.

## **Bin Pick Up**

All drop-off sites are advised to order a pick up when they have reached half of their storage capacity. Sites in urban areas receive pick-ups within five business days of a request; sites in rural areas receive pick-ups within ten business days. Many sites have also been placed on an automatic pick-up schedule in high-volume areas.

## **(D) Coordination with Existing Household Hazardous Waste Collection Programs and Retailers**

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### **HHW Programs**

Prior to the launch of the program, PaintCare made a concerted effort to reach out directly to all HHW programs, the large majority in person, in order to establish a partnership. That effort continued into the second year and only a small number of HHW programs remain outside of the PaintCare system. In addition to direct contact, PaintCare staff gave presentations or updates throughout the year at the Northern and Southern California HHW Information Exchange (HHWIE) meetings, ESJPA (rural counties) meetings, and other conferences, stakeholder meetings and webinars attended by HHW staff. As mentioned previously, PaintCare had established 67 partnerships with HHW programs as of June 30, 2014.

### **Retailers**

PaintCare created and maintains a mailing list of all California paint retailers including independent and corporate contacts. Prior to program launch, all retailers were contacted by mail, phone, email, or in-person to inform them of the PaintCare program and offer them the opportunity to become drop-off sites. The recruitment effort continued into this year, with most contact occurring through in-person site visits.

## SECTION 4. Description of Goals and Activities

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*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(4) Description of goals and activities based on the stewardship plan. State goals from the approved stewardship plan, the baseline from which goals were measured, and report on achievement during the reporting period. Describe any adjustments to goals stated in the approved stewardship plan that may be made for the upcoming reporting period and accompanying rationale for those changes. The annual report must include quantitative information and discussion on the following categories pursuant to PRC §48705(a) and PRC §48703(d):*

*(A) The total volume of architectural paint sold, by type, in the state during the preceding reporting period.*

*(B) The total volume of postconsumer architectural paint recovered, by type, in the state during the preceding reporting period.*

*(C) Disposition of postconsumer paint collected, by type and by estimated volume, including name(s) and corporate address(es) for contracted processors for each*

### **Program Goals**

The California Paint Stewardship Law required PaintCare to establish goals to reduce the generation of postconsumer paint, to promote the reuse of postconsumer paint, and for the proper end-of-life management of postconsumer paint, based on current household hazardous waste program information.

This section of the report addresses architectural paint recovery and recycling goals. Section 6 of this report (Education and Outreach) addresses architectural paint reduction and reuse goals.

### **Program Convenience**

As described in the Program Plan, to ensure adequate collection coverage, Geographic Information System (GIS) modeling was used determine the number and distribution of collection sites needed based on the following criteria.

#### **Distribution**

PaintCare's goal for statewide coverage is to establish one site within 15 miles for the majority (90%) of the state's residents.

#### **Density**

In addition to securing drop-off sites in locations to meet the statewide distribution criterion, PaintCare is addressing densely populated areas by striving to provide an additional site for every 30,000 residents of a population center as defined in the Program Plan. The result of the density criterion is referred to as the *average service level*.

As noted in the PaintCare Program Plan and discussed in the first Annual Report, application of these criteria resulted in the need for approximately 750 permanent year-round drop-off sites, which PaintCare aimed to achieve within 18-24 months of the program's start date.

Since the launch of the California program, PaintCare has developed and modeled convenience goals for six additional states and through the process learned that the model developed initially for California

program does not work well in all states. As a result, working with the GIS firm contracted by PaintCare to develop the California model, a new, national model has been developed. The new model and the discrepancy that results from the convenience evaluation of last year’s service level when measured by the new model is discussed at length in Appendix D. The primary change in the new model is in the way a *population center* is defined and the resulting *average service level*. The change does not affect the results of the distribution goal of 1 site within 15 miles of 90% of residents.

The following table summarizes the convenience offered by the permanent sites available in this reporting period, measured by distribution and density (average service level) under the new model. It also shows the convenience offered by the permanent sites in place at the end of the first reporting period, using both the previous and new model. As discussed in Appendix D, using the new analysis method, PaintCare is unable to achieve the goal of one additional site per 30,000 residents with 750 sites. However, before proposing a modification to the density criterion, PaintCare would like to further test the new model and discuss the process with CalRecycle. If changes to the convenience criterion are needed, PaintCare will propose them in the next Annual Report.

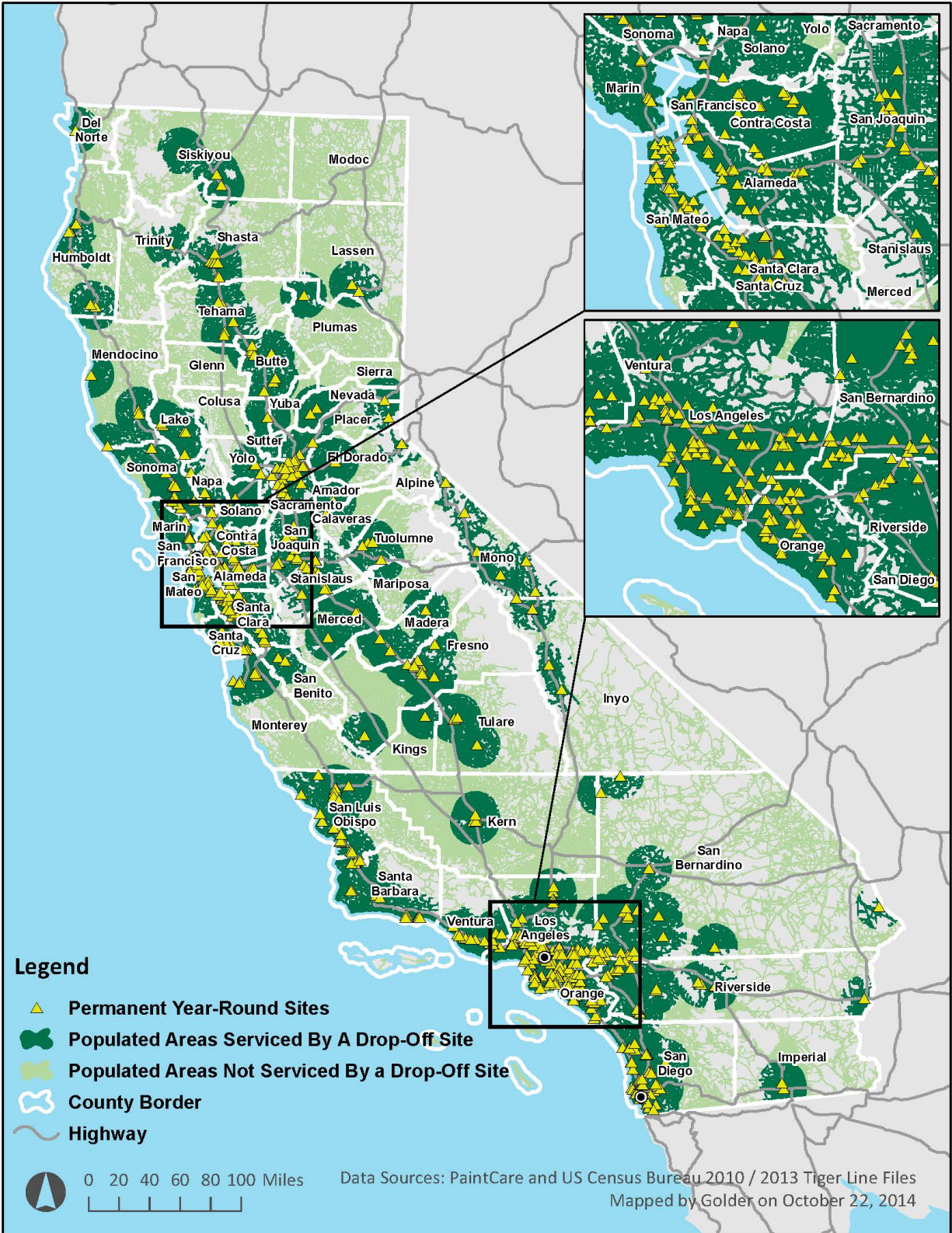
In addition to the permanent sites, the added convenience offered by the supplemental sites and events is also provided in the table below. As discussed previously, PaintCare defines a convenient site as one that is open at least one day per month, every month of the year. However, as permanent sites are not available everywhere in the state, supplemental sites and events are also an important component of the PaintCare program, offering a paint recycling opportunity when a permanent location is unavailable.

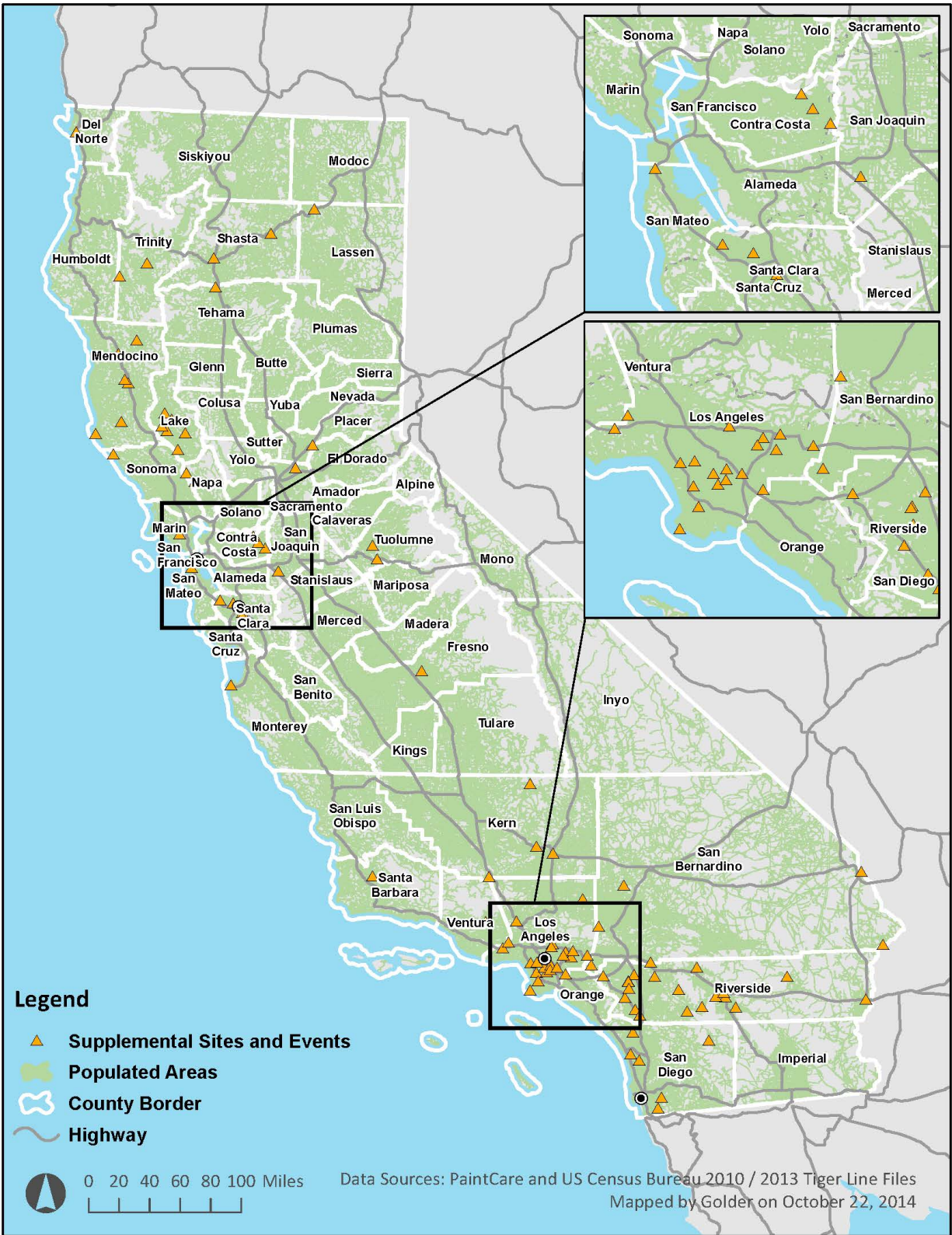
#### SUMMARY OF CONVENIENCE RESULTS

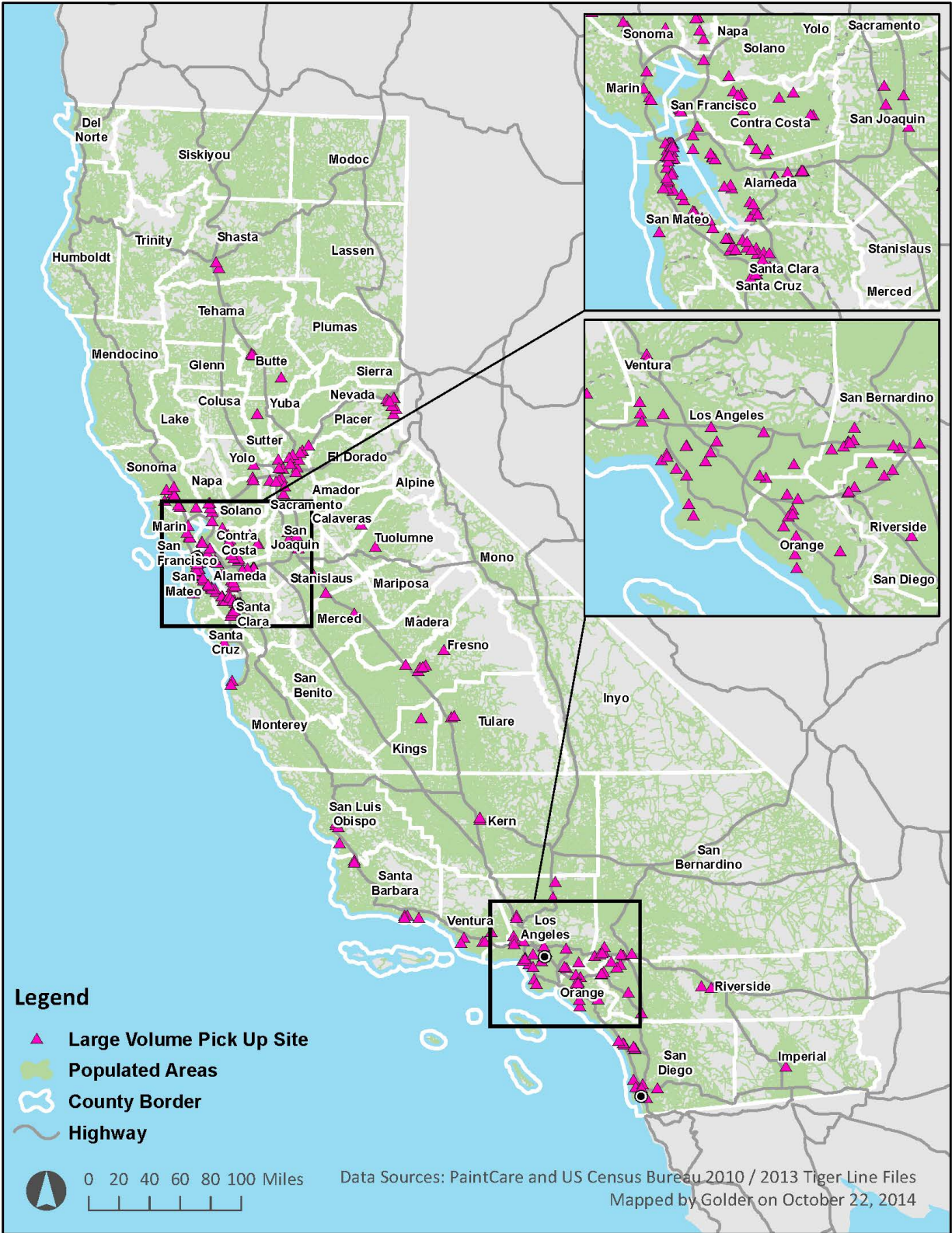
	<i>Site Count</i>	<i>Population within 15 Miles of Site</i>	<i>Average Service Level</i>
Permanent Sites June 30, 2013 (previous model)	493	97.3%	61,631
Permanent Sites June 30, 2013 (current model)	493	97.3%	91,333
Permanent Sites June 30, 2014 (current model)	673	97.8%	69,305
Permanent Sites + Supplemental Sites and Events June 30, 2014 (current model)	772	98.3%	61,393

It should be noted that though the LVP service has provided a tremendously convenient service to its users, LVPs were not included in the convenience analysis since they do not provide a public drop-off opportunity. Door-to-door HHW programs are also not included in the convenience analysis.

Section 3 of this report described the number and types of program sites and events. The maps below shows these locations. The first map illustrates the locations of the 673 permanent year-round drop-off sites and their 15-mile radius. The second map illustrates the locations of the 4 seasonal sites and 95 HHW event locations (141 events took place at the 95 locations). The third map, though not used in the convenience analysis, illustrates the locations of the 182 sites that received large volume pick-ups (241 pick-ups were done at these sites).









## A. Architectural Paint Sales

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Sales of paint in California were not known or tracked prior to the PaintCare program. Using the best available industry information, PaintCare estimated in its Program Plan that California accounted for 9% of annual nationwide sales of architectural paint – or approximately 59 million gallons based on the best available 2010 sales data. Though the projection of total paint sales was based on industry estimates, the mix of container sold by size (relative percentage of each) was based on actual sales data from the Oregon PaintCare program through December 2011.

The actual volume of architectural paint sales in this reporting year was 68,578,315, a fair amount higher than projected. In addition, the relative volume of 1-gallon containers versus 5-gallons containers was higher than in Oregon, leading to higher revenue than planned since the per-gallon rate is higher on a 1-gallon container than a 5-gallon container. The following table shows how this volume was broken out by container size.

### PAINT SALES

<i>Container Size</i>	<i>Gallons</i>	<i>% Volume</i>
Half pint or smaller	34,282	< 1
Larger than half pint to smaller than 1 gallon	2,593,694	4
1 gallon	24,655,049	36
Larger than 1 gallon to 5 gallon	41,295,290	60
<i>Total</i>	<i>68,578,315</i>	<i>100</i>

## B. Architectural Paint Recovered

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A total of 2,033,836 gallons of postconsumer architectural paint was processed during this reporting period. A small portion of paint collected during this period has not yet been processed and is not included in this report's reprocessing and disposition data. A gap in the time between collection and processing will occur every year and therefore balance out from year to year.

The following table provides a breakdown of the volume by product type.

### PAINT PROCESSED

<i>Type</i>	<i>Gallons</i>	<i>Percent</i>
Oil-based	360,949	17.91
Latex	1,654,748	82.09
<i>Total</i>	<i>2,015,697</i>	<i>100</i>

In this second reporting year, 46.8% of the paint processed came from municipal HHW programs (this includes HHW facilities and events, as well transfers stations and other municipal sites that collect paint). Paint from retail stores made up 47.3% of the volume, and the LVP service accounted for 5.9%.

## Discussion of Baseline and Recovery Rate

As described in the Program Plan, to project the anticipated volume of postconsumer paint to be collected, PaintCare considered CalRecycle's baseline HHW collection data and other data and studies available at the time. This resulted in the following assumptions:

- Sales volume will remain the same for three years
- 10% of architectural paint sold is leftover.
- 70% of unused paint is available for collection (7% "recovery rate").
- In the first reporting period, PaintCare would experience a 3% collection volume increase over baseline HHW program collections.
- In the second reporting period, PaintCare would experience a 20% collection volume increase over the first reporting year.
- In the third reporting period, PaintCare would experience a 25% collection volume increase over the second year, reaching the target recovery rate of 7%.

The Program Plan also presented the potential flaws in the state's HHW baseline data. Concerns included:

- Overstatement of oil-based paint collected state-wide by many HHW programs due to the combining of petroleum-based solvents, cleaners, automotive products and other non-program products in the category for oil-based paint on the state's Form 303 (HHW program data) reporting.
- Reporting by some programs of gross weight (includes paint cans and collection bins), and reporting by others of net weight (paint only).
- Use by some programs of the conversion factor recommended on the state's Form 303 (10 pounds/gallon), and use by others of alternative conversion factors.
- Reporting by some programs of actual product weight or volume, and reporting by others of an average derived over time based on the size of the collection bins used at their site (e.g., 55-gallon drums).

To address this, PaintCare proposed to use the volume collected in its first year as the baseline from which to plan for future collection volumes and cost. However, as only a few HHW programs were signed up with PaintCare by the end of the first reporting period, the intended use of the baseline value – to measure all HHW paint in a similar manner in order to determine a pre-retail program volume – was unattainable.

In response, in its first Annual Report, PaintCare proposed using the second year of data as the baseline number, with the assumption that all HHW programs would have joined the program and HHW volume could be carved out from non-HHW volumes. While nearly all of the remaining HHW programs did join the PaintCare program in the second reporting year, some of the largest ones including Los Angeles (City and County) were not fully on board until the last few months of this reporting year, and thus, a meaningful HHW-based baseline is still unavailable, and will not be until the fourth reporting period as PaintCare is still signing on the last few programs at this time (4 months into the third reporting year). Thus, instead of using an HHW-based baseline as a measure of progress of the collection volume, PaintCare proposes to simply report yearly collection volumes going forward, discuss the year-over-year change, and measure the volume against the expectation of a 7% recovery rate.

## **Methodology for Determining Volumes**

PaintCare was provided aggregate data by each service provider for total paint reused and processed.

For transporters, one of two methods was then applied: (1) For data where the weight of paint processed was provided by recyclers to transporters, standard packaging weight assumptions were made by each transporter and removed from the total weights. Next, a conversion factor of 10 pounds per gallon was applied to weight data to obtain volume. (2) For data where actual volume in gallons was provided by recyclers to transporters, no conversions were applied and the volume data was reported as is to PaintCare.

For HHW programs that reprocessed latex paint, data provided to PaintCare was the volume processed and then given out to the public. For a reuse program operated by either an HHW program or a reuse store, data was either (1) provided as weights or number of containers and converted to gallons using the site's own methodology or through discussion with PaintCare, or (2) an estimate of gallons was determined based on physical and visual inspection at the site.

## **Container Recycling**

Paint cans were recycled by processors and by municipal programs conducting bulking or reprocessing activities, when feasible. During this reporting period, 1,302 tons of metal and plastic paint cans were recycled.

## **C. Disposition of Postconsumer Paint Collected and Contracted Processors**

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As noted in the Program Plan, either directly or through the program's haulers, PaintCare contracts for processing and proper end-of-life management of all program products. In addition, to support the waste hierarchy of reduce, reuse, recycle, PaintCare encourages and provides financial compensation for reuse programs, as well as HHW paint reprocessing programs (mixing good quality paints together on-site at HHW facilities to give out or sell locally).

As described in Section 3A of this Report (Methods Used to Collect, Transport, and Process Architectural Paint), paint disposition is categorized into the following categories:

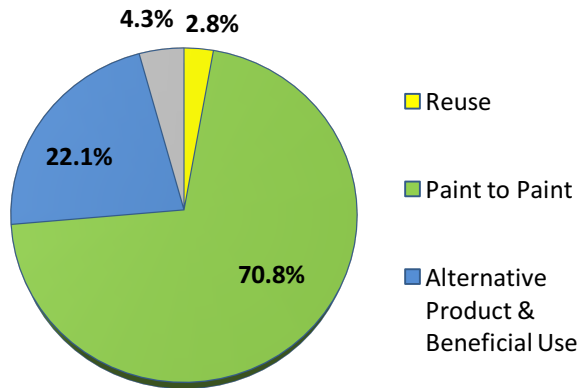
- Latex Paint – Reuse, recycled-content paint, alternative product, beneficial use and appropriate disposal
- Oil-Based Paint – Reuse and energy recovery

The following table and figures illustrate latex and oil-based paint disposition in this reporting period:

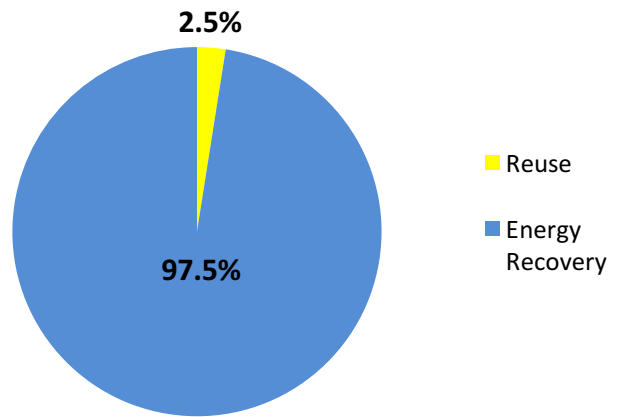
**SUMMARY OF PAINT DISPOSITION METHOD BY VOLUME AND PERCENTAGE**

<i>Latex</i>	<i>Gallons</i>	<i>Percent</i>
Reuse	46,554	2.8
Recycled-Content Paint	1,171,568	70.8
Alternative Product and Beneficial Use	365,313	22.1
Appropriate Disposal	71,313	4.3
<i>Total Latex</i>	<i>1,654,748</i>	<i>100</i>
<i>Oil-Based</i>	<i>Gallons</i>	<i>Percent</i>
Reuse	8,998	2.5
Energy Recovery	351,951	97.5
<i>Total Oil-Based</i>	<i>360,949</i>	<i>100</i>

**Latex Disposition**



**Oil-Based Disposition**



The following tables list paint processors that received paint directly or through PaintCare’s contracted haulers.

**LATEX PAINT PROCESSORS**

Acrylatex Coatings & Recycling, Inc.	1000 W Kirkwall Rd, Azusa, CA 91702
Amazon Environmental, Inc.	5101 Raley Blvd, Sacramento, CA 95838
Amazon Environmental, Inc.	779 Palmyrita Ave, Riverside, CA 92507
Coatings Group, LLC	1312 South Allec St, Anaheim, CA 92805
GDB International, Inc.	17396 Mockingbird Rd, Nashville, IL 62263
Visions Environmental, LLC	4801 Feather River Blvd Unit 20, Oroville, CA 95965
Visions Paint Recycling, Inc.	4105 S Market Ct Ste A, Sacramento, CA 95834
Visions Paint Recycling, Inc.	4481 Kilzer Ave, McClellan AFB, CA 95652
Waste Management	4785 Elati Street Suite 7, Denver, CO 80216

**OIL-BASED PAINT PROCESSORS**

Burlington Environmental, LLC (PSC)	20245 77 <sup>th</sup> Ave S., Kent, WA 98032
Chemicals Reclamation Services, LLC (PSC)	405 Powell St, Avalon, TX 76623
Clean Harbors Environmental Services, Inc. (Kimball Facility)	2247 South Hwy 71, Kimball, NE 69145
Rineco	819 Vulcan Rd, Benton, AR 72015
Systech (LaFarge Cement)	1420 S Cement Rd, Fredonia, KS 66736

## SECTION 5. Financing Mechanism

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### *Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(5) Financing Mechanism. The annual report shall include the total cost of implementing the architectural paint stewardship program and an evaluation of how the program's funding mechanism operated, including whether or not the funding was sufficient to recover, but not exceed, the administrative, operational, and capital costs of the manufacturer or stewardship organization's program. Include a statement that any surplus funds are put back into the program to reduce the costs of the program, including the assessment amount. Any proposed change in the amount of the architectural paint stewardship assessment must be submitted to the department for re-approval (see §18952. Submittals). If a manufacturer or stewardship organization conducts activities that are separate from the implementation and management of the California paint stewardship program, then the annual report shall include documentation on how the collection and expenditure of assessment funds shall be kept separate from other activities of the manufacturer or stewardship organization and the methodology for distribution of shared costs. Consistent with PRC §48705(a)(5), the annual report shall include the following:*

*(A) Assessment amount per container*

*(B) Total program cost*

*(C) Capital costs*

*(D) Cost (\$)/capita*

*(E) Cost (\$)/gallon collected*

*(F) Education/Outreach (% of total program cost)*

*(G) End-of-life materials management (% of total program cost, with line items for reuse, transportation, recycling, fuel incineration, and proper disposal)*

*(H) Program administration (% of total program cost, including annual administrative fee for service payments to the department)*

*(I) Surplus funding, if any, and how it will be applied to reduce program costs*

### **Financing Mechanism**

PaintCare maintained its sustainable financing mechanism and fully covered the cost of continuing to implement the program through the second reporting period. The funding system places an assessment on every container of architectural paint sold in California. The assessment was set at a rate to cover but not exceed the cost of implementing the California program. However, as significant delays took place through the second reporting period in getting all of the state's existing HHW collection programs signed up with the program, a substantial reserve has been accumulated.

## A. ASSESSMENT

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As approved in the Program Plan, the program utilizes the following assessment (“PaintCare Recovery Fee”) structure.

### ASSESSMENTS PER CONTAINER SIZE

<i>Container Size</i>	<i>Fee</i>
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon to 5 gallons	\$ 1.60

## B. Total Program Cost

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Total program cost for the reporting period was \$17,667,538.

See Appendix E, the independent financial audit of the California PaintCare program (referred to in the financial audit by its formal name, the California Architectural Paint Recovery Program), for more detailed information on program costs.

## C. Capital Costs

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During the reporting period, there were no capital costs.

## D. Cost per Capita

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The cost per capita during the reporting period was \$0.47.

Cost per capita was derived using the US Census Bureau’s 2010 California population of 37,253,956.

## E. Cost per Gallon

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The cost per gallon processed during the reporting period was \$8.76.

Note that PaintCare reports processed volume rather than collected volume because not all paint collected during a reporting period has been delivered to a processor and/or processed during the same reporting period.

## F. Education/Outreach

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Education/outreach cost for the reporting period was \$1,854,534. This amount represents 10.5 % of total program costs.

## G. End-of-Life Materials Management

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Transportation cost for the reporting period was \$1,639,405. This amount represents 9% of total program costs.

Processing cost (reuse, recycling, beneficial use, fuel substitution, and proper disposal) for the reporting period was \$10,112,069. This amount represents 57% of total program costs.

Actual cost broken down by specific disposition is not available due to the format of contract pricing with transport and processing vendors. This is because of PaintCare's requirement to maximize highest-best use (generally considered paint-to-paint recycling at this time) by downstream recyclers. The result is that PaintCare pays the same per-pound recycling rate for all loose-packed paint collected through the program (in fact, the highest rate charged by each vendor), regardless of the paint ultimate disposition.

This means that every can of loose-packed paint collected – the form in which the majority of paint is managed through the program – goes through the same process that paint destined for highest-best use goes through, the most labor intensive and expensive process which includes the following steps:

- (1) Hand separating every can of latex paint from oil-based paint at the transporters consolidation facility and repacking the paint into the two different streams.
- (2) Sending every can of latex paint downstream to a recycler that produces a recycled-content paint.
- (3) Once at a latex recycler's facility, each can is individually inspected, opened, and color and quality sorted for final disposition.
- (4) Once color sorted, latex paint goes through a variety of physical and chemical treatments in order to produce a high quality recycled-content latex paint.
- (5) The resulting latex paint is then repackaged into 1 to 275 gallon containers, labelled, and sold.

It should be noted that PaintCare does not intend to change its paint management methods and is thus unlikely to ever be able to provide actual disposition cost data. To accomplish this, PaintCare would need to pre-determine the disposition of paint collected through the Program, which would necessarily require that PaintCare relax its current standard of highest-best use.

However, in an effort to provide disposition costs to comply with the requirements of this report, PaintCare derives estimated costs through an exercise that includes separating cost and volume by each vendor, applying each vendor's specific per-pound cost to their share of the total paint processed, and further separating that cost by latex paint versus oil-based paint and into each vendor's latex disposition methods. The resulting estimates are provided in the following table.

<i>Disposition Method</i>	<i>Derived Cost (\$)</i>	<i>Percent of Total Program Cost</i>
Fuel Incineration	2,080,006	11.77
Reuse (latex and oil-based paint)	39639	0.22
Paint to Paint Recycling (latex paint)	5,789,514	32.77
Alternative Product and Beneficial Use (latex paint)	1,854,551	10.50
Landfill (latex paint)	348,359	1.97
<i>Total</i>	<i>10,112,069</i>	<i>57.24</i>



## H. Program Administration

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PaintCare’s administrative costs (also called indirect costs) are shared by all PaintCare states. Administrative expenses are costs that do not directly benefit the California program, but rather are indirectly beneficial to the California program. Administrative costs include personnel cost of corporate staff, administrative support from the American Coatings Association, auditing fees, corporate legal fees, and insurance. Each PaintCare state program bears a proportionate share of these costs. The basis of this allocation is the relative population size of each participating state, which included California, Connecticut, Maine, Minnesota, Oregon, Rhode Island and Vermont during this reporting period. California’s share of the administrative expenses was 70% in this reporting period, or \$1,485,130. This represents 8% of total program costs.

Service payments to CalRecycle are not presented as an administrative (indirect) expense in the audited financial statements, but rather as a direct California operational expense. Payment to CalRecycle for this reporting period was \$265,882. This amount represents 2% of total program cost.

## I. Surplus Funding

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The net assets or “accumulated surplus” of the California program at the end of this reporting period was \$27,462,632.

To illustrate the accumulate surplus, the following table summarizes program revenue and expenses in the reporting period.

### FINANCIAL SUMMARY

<i>Revenue</i>	
Recovery fees	\$35,237,602
<i>Total revenue</i>	<i>35,237,602</i>
<i>Expenses</i>	
Operations	16,182,408
Administrative	1,485,130
<i>Total expenses</i>	<i>17,667,538</i>
Change in net assets	17,570,064
Net assets, beginning of the reporting period	9,892,568
<i>Net assets, end of year the reporting period</i>	<i>\$27,462,632</i>

## **Reserve Policy**

PaintCare has adopted a revised Reserve Policy to maintain net asset balances in each state program equal to six months of expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either high postconsumer paint collection or low retail paint sales – or a combination of the two. For the California program, this targeted balance is approximately \$15,000,000 (based on the projection of a fully operational program costing approximately \$30,000,000).

At the end of the reporting period, the program had exceeded its budgeted surplus. However, despite the large surplus, until a relatively consistent level of paint collection is reached, it is premature to consider changes to the current fee structure. The California program is still in the growing phase and PaintCare anticipates increasing collection volumes and cost for several years as awareness about the program grows and as additional HHW programs and retail stores join on. PaintCare anticipates reaching program maturity with consistent collection levels by the end of fourth program year.

In addition, to ensure that the excess surplus can be brought down over time, PaintCare will model spending projections for the next five years as soon as the last few remaining HHW programs have been brought on board and include this information in the next annual report. In addition, PaintCare will look for new opportunities to spend some of the surplus funding in this current year. One effort already underway is the planning of a large number of PaintCare-sponsored one-day paint-only drop-off events – the first taking place November 8, 2014 in Truckee.

## SECTION 6. Education and Outreach

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*(6) Education and Outreach. Describe educational and outreach activities in context of those identified in the stewardship plan. Provide a description of educational materials that were provided to retailers, consumers, and contractors during the reporting period and provide electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. These education and outreach materials may include, but are not limited to, any of the following per PRC §48703(e):*

*(A) Signage that is prominently displayed and easily visible to the consumer.*

*(B) Written materials and templates of materials for reproduction by retailers to be provided to contractors and consumers at the time of purchase or delivery or both.*

*(C) Promotional materials or activities, or both, that explains the purpose of paint stewardship and the means by which it is being carried out.*

*(D) Links to website(s) created and maintained by the stewardship organization.*

### Introduction

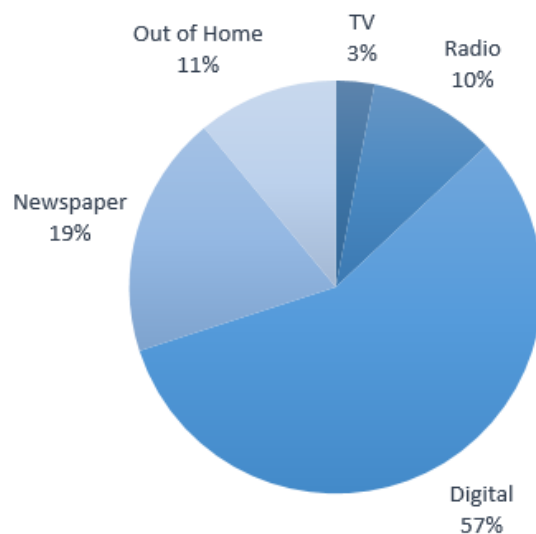
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PaintCare’s education and outreach efforts focus on building awareness of the Program and encompass four primary messages: reduce, reuse, recycle – which PaintCare has modified to “Buy right, Use It Up, Recycle the Rest” – and proper disposal.

PaintCare is committed to providing robust and successful education and outreach using a variety of communication tools. The efforts are illustrated in this section.

In January 2014, PaintCare changed marketing firms from Bradshaw Advertising of Portland, Oregon to AdEase of San Diego, California.

In January PaintCare focused on Demographic Market Areas or DMAs and to customize the mix of media purchasing to the populations of each DMA. PaintCare, through its marketing firm, developed plans for each of the 14 DMAs incorporating all 58 counties in California. The analysis considered different audiences in each market, and determined the appropriate mix of media to reach the most people. The recommendation and the overall media mix for the calendar year 2014 is shown at right.



## A. Signage Displayed to Consumer

PaintCare provides a number of posters to assist the public and the PaintCare drop-off sites. Larger versions of the posters shown here and described below are included in Appendix F.



### General Information

The General Poster was distributed to all paint retailers to be posted prior to the start of the program. The original version displayed the fees prominently followed by the lists of program products. Feedback from paint retailers indicated that they get many more questions about what products are covered than about the fees; therefore, PaintCare revised the poster to make the product lists more prominent. This poster is offered to new retail drop-off sites or any retailers who request replacements.

### Recycle Your Paint Here

The purpose of this item is to identify drop-off sites and to inform the public that they accept paint. This poster/door sign is available as a plastic window cling or as a laminated card and is used at store entrances and/or inside the stores. These are available in Chinese, Korean, Russian, and Spanish. In the reporting year, PaintCare started providing a larger 11x17" window cling version that includes a simple list of products.

### Program Partner

This sign was originally designed for HHW programs, but is also being requested by retail and transfer station drop-off sites.

### Program Products

Although the Program Products Poster was intended to be used as a quick reference tool to help staff at drop-off sites, some stores also post it in their stores or in combination with other signs for use by the public.

### Do Not Dump

This sign is provided to retailers who are concerned about illegal dumping of paint and other hazardous waste outside their store. It is also available in Spanish.

## B. Written Materials (Printed Materials)

In addition to posters, PaintCare distributes other printed point-of-sale materials for retailers to use to educate customers about the PaintCare program. The trifold Program Brochure describes how the PaintCare program works, including an explanation about the availability of drop-off sites, fees and other basic information and was updated during this reporting period. The Program Brochure is also available in Chinese, Korean, Russian and Spanish. The “mini-card” is for customers primarily interested in obtaining PaintCare’s phone number and/or website address so that they can later find a drop-off site.



PaintCare uses two fact sheets for retailers to distribute to contractors and other commercial customers. Retailers can order any number of paper copies and they are also available for download by anyone at PaintCare’s website. The fact sheet for trade painters was developed for retailers to help educate their customers at the start of the program and was revised in the reporting period and is also available in Chinese, Korean, and Spanish. The Large Volume Pick-Up (LVP) Service fact sheet explains how to request a LVP for those with at least 300 gallons of paint and is accompanied by a form.



Retailers are able to order additional materials as needed at any time. All publications mentioned above are included in Appendix F. Electronic versions of these publications and others are available from [www.paintcare.org](http://www.paintcare.org).

## **C. Promotional Materials or Activities Explaining Product Stewardship**

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### **Press Releases and Earned Media**

In the previous report period, PaintCare issued a press release to announce the start of the program, PaintCare did not issue any major press releases in this reporting period. Minor press releases were used in select parts of the state during the last three months of 2013 to announce new sites in rural areas where local newspapers were likely to write a story. This effort resulted in 13 known stories in rural newspapers and on 12 local websites.

### **Radio Advertising**

PaintCare used English and Spanish commercial and public radio stations to create awareness of the program. The scripts for the radio spots are included in Appendix F. All radio spots mentioned are posted on PaintCare's webpage at [www.paintcare.org/about](http://www.paintcare.org/about).

#### **Commercial Radio (English)**

Two radio ads (15 and 30 second) were designed and produced to create awareness of the paint stewardship program and address PaintCare's messages of "buy right, use it up, recycle the rest."

From July-December 2013, radio spots were aired on 43 stations throughout the state. Spots were rotated so that ads ran on a rotation as follows: 25-30 ads ran during one week of each month for any one station, approximately one-fourth of the stations were running in any given week. This schedule was used to provide more even coverage and more even participation at drop-off sites when compared to the previous year when radio spots ran statewide for the first five weeks resulting in spikes in participation and a strain on the ability of haulers to keep up with the calls from retailers and to provide timely service.

From April-June, radio spots were aired only in San Francisco and Sacramento at the recommendation of PaintCare's marketing firm.

#### **Spanish Radio**

PaintCare ran 1233 Spanish radio spots June-December 2013. The spots ran on 14 radio stations in Bakersfield, Fresno, Los Angeles, Riverside, San Diego, San Francisco and Stockton.

#### **Chinese Radio**

PaintCare ran 32 Chinese radio spots in San Francisco in May.

#### **Public Radio**

PaintCare ran 1137 public radio spots (sponsorship messages) on 10 public radio stations June-December 2013.

## Newspaper Advertising

In the July-December, PaintCare placed 304 ads in 76 newspapers throughout the state. These ads were titled “We’ll take your paint” and included listings of drop-off site in the circulation area of the newspaper. Every 4-5 weeks a site was advertised 3 or 4 times. In April and May PaintCare redirected its media spending away from newspapers and only ran newspaper ads in a few areas in Kern, Lassen, Mono, Monterey, and Riverside Counties as recommended by marketing firm. In these areas local newspapers are recommended as the best way to reach people. Examples of the site-specific and general newspaper ads are shown below:

**paintcare®**  
*We'll take your paint!*

Do you know what to do with leftover cans of paint? With PaintCare, recycling unwanted paint is simple and convenient. Just bring it to your local drop-off site and we'll take it from there.

<b>KELLY-MOORE</b> 431 Grass Valley Hwy Auburn, CA 95603 (530) 885-4893	<b>SHERWIN-WILLIAMS</b> 471 Grass Valley Hwy Auburn, CA 95603 (530) 888-1909	<b>WAREHOUSE PAINTS</b> 200 Palm Ave Auburn, CA 95603 (530) 885-7914
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**Recycle with PaintCare**

*Leaking, unlabeled and empty containers are not accepted. Sites have limits; please call ahead to check hours and whether the site can accept your amount of paint. For other sites: [www.paintcare.org](http://www.paintcare.org) or 855-724-6809.*

**paintcare®**  
*We'll take your paint!*

Do you know what to do with leftover cans of paint? With PaintCare, recycling unwanted paint, stain and varnish is simple and convenient. Bring them to your local drop-off site and we'll take it from there.

**TO FIND A DROP-OFF LOCATION: Visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809**

*Leaking, unlabeled and empty containers are not accepted. Sites have limits; please call ahead to check hours and whether the site can accept your amount of paint.*

## Magazine Advertising

PaintCare ran ads in the two groups of magazines in May and June 2014 covering the major markets statewide.

These magazines are also circulated in southern Oregon, therefore the ad text mentioned the total number of sites in both states as shown at right.

- AAA magazines: Westways and Via
- MNI Publications: Country Living, Elle Décor, House Beautiful, More, Real Simple, This Old House, and Traditional Home

**paintcare®** **Recycle with PaintCare**

*We'll take your paint!*

**800 PaintCare Recycling Locations in California and Oregon**

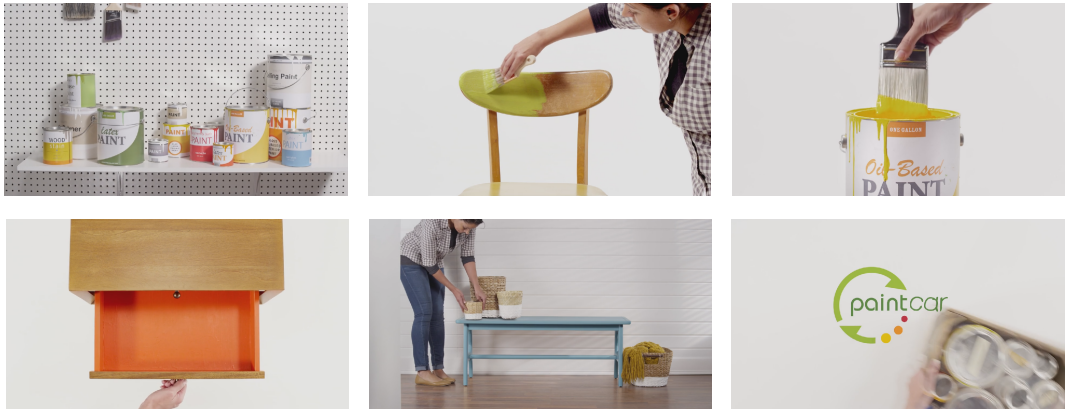
PaintCare is a non-profit that makes recycling your old paint almost as convenient as buying it in the first place – most PaintCare sites are paint stores with regular business hours open year round. When you buy new paint, the price includes a small fee that funds paint recycling.

Visit our website or give us a call for tips on buying the right amount of paint, using up leftover paint, or finding your nearest drop-off location.

**[www.paintcare.org](http://www.paintcare.org) • 855-724-6809**

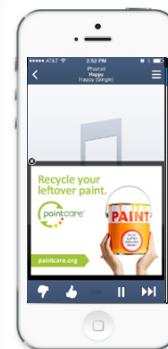
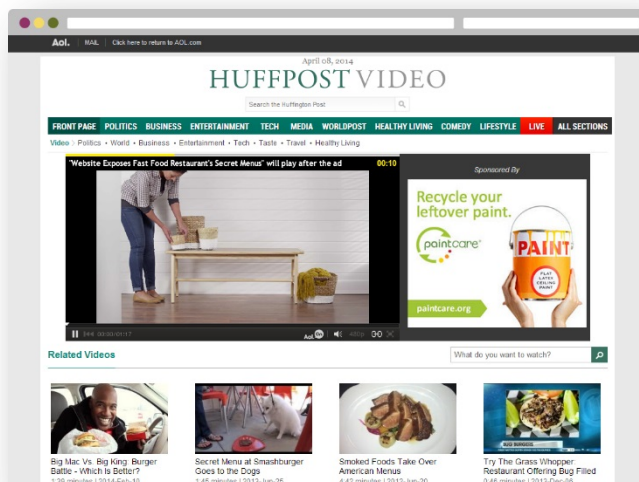
## Television Commercial

In January 2014 PaintCare completed production of a television commercial titled “Use It Up” featuring a woman painting small projects ending with the line “When you run out of ideas for using up leftover paint, recycle the rest with PaintCare.” This spot was used in a few areas of northern California near the Oregon border and the Fresno area where PaintCare’s marketing firm recommended using cable television. The commercial is posted at [www.paintcare.org/about](http://www.paintcare.org/about). The following six images show the basic message of the commercial.



## Online and Digital Advertising

As recommended by both an independent media audit in 2013 and PaintCare’s marketing firm, PaintCare dedicated more resources to online/digital advertising during this reporting period. Two versions of the “Use It Up” television commercial (15 and 30 seconds) mentioned above were used as “preroll” videos or imbedded into online advertising. Pandora (digital radio) advertising was used in Southern California. Online ads in a variety of standard dimensions were used in all markets April-June 2014. Screen shots showing PaintCare advertising on a website and a mobile phone (Pandora radio) are shown below, followed by the banner (horizontal) version of PaintCare’s digital ad.





### Hotline: 855-PAINT09 (855-724-6809)

PaintCare’s toll free number is used on most California promotional materials and is answered by a PaintCare employee Monday-Friday, 7:00 A.M. – 2:30 P.M. The hotline receives an average of 93 calls per week from California.

### Out of Home: Billboards

In the spring 2014, PaintCare ran 11 billboards in Los Angeles, Chico, Yuma, Fresno and Sacramento.

### Out of Home: Cinema

PaintCare’s TV commercial was used in movie theaters just before the movie started (before previews) in three markets, San Diego, Santa Barbara and Yuma (Imperial County) in 28 theaters on 316 screens in April, May, and June 2014



## D. Website

### www.paintcare.org

PaintCare’s website was reorganized and redesigned during this reporting period. The new site was launched in June 2014. The new design has pages for each state organized by audience (People with Paint, Retailers, Municipalities) and a resource section page for plans and reports.

### Daily Users of www.paintcare.org

The following chart from google analytics shows daily users (not just California) of PaintCare’s website. The percentage of users from California is consistently between 55 and 60 percent of the total users. Very little advertising was conducted January-March while PaintCare and its marketing firm planned a media strategy. Because most of the outreach activities refer to the PaintCare website to find a paint drop-off site, and most of the users are from California, the large increase in users in April is attributed to the start of advertising in April and May in California.



## **Site Locator Tool**

PaintCare's site locator tool covers the entire United States. In "PaintCare states" the searches result in only PaintCare partners (HHW programs that wish to be promoted and all retailers). In non-PaintCare states, the tool results in all known government and other paint recycling programs. PaintCare's site locator tool, shown at right, can be used to find the closest paint drop-off site to any address. Other than the main landing page, the site locator is the most visited page on [www.paintcare.org](http://www.paintcare.org).

## **E. Other Outreach**

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### **Joint Outreach Projects with Local Government**

PaintCare welcomes the opportunity to work with local HHW Programs on outreach projects. During this reporting period PaintCare established a process for agencies to request support from PaintCare for outreach that includes messaging that are in line with PaintCare's objectives. PaintCare will provide creative support and funding in the form of reimbursement for projects that are preapproved. The Joint Outreach Project fact sheet and form for requesting support are included in appendix F.

Examples of joint projects during this reporting period included:

- Radio and newspaper ads about the acceptance of paint at the Del Norte County Transfer Station with the Del Norte Solid Waste Management Authority
- Billboards with the general message "We'll take your paint!" with the Napa County Public Works
- Newspaper ads and posters to promote a one day HHW event in Burney highlighting the acceptance of paint from businesses with Shasta County Department of Waste Management
- Direct mailing (postcard) with Alameda County's Household Hazardous Waste Program

### **Russian Outreach**

PaintCare hired Ross-Campbell of Sacramento to reach out to the Russian community in the Sacramento area. The firm produced a television spot for Russian language during the reporting period. The spots were aired in July and August 2013. The firm distributed English and Russian translations of PaintCare brochures to the Russian community in Sacramento. The firm issued press releases resulting in articles and Public Service Announcements in August and September (after the end of the reporting period) and in Russian Perspective a web-based magazine.

### **Media Audit**

PaintCare hired CV Strategies of Indian Wells to evaluate PaintCare's media strategy and make recommendations about use of various media opportunities. The firm was also asked to make a recommendation about and whether PaintCare should hire an in-house media buyer or use an outside firm. The audit concluded that PaintCare should shift resources from newspaper and radio advertising to online advertising, develop a more strategic marketing strategy, and continue to use an outside firm for media buying. These recommendations were consistent with recommendations of PaintCare's new marketing firm and were taken into consideration when planning media purchases in the spring 2014.

## Use It Up Content Research

PaintCare hired Gigantic Idea Studios of Oakland to survey past efforts and gather ideas for the “Use It Up” message, developing additional content, and recommending a strategy for conveying methods for using up leftover paint. This work began in the previous reporting period. The results of this project showed that “use it up strategies” are limited to mixing paint and using it as a primer or basecoat, using leftover paint for other smaller projects or art projects, tinting light colored leftovers to a desired color, and promoting or suggesting people giving paint to someone who can use it or to “swap shops.”

## Survey

PaintCare conducted an online baseline “Paint Usage and Disposal Survey” in June 2013 using Survey Monkey. The survey was repeated in July 2014. A summary of the survey is included in Appendix F. This survey will be used to evaluate awareness of paint recycling and disposal options over time. PaintCare intends to conduct this survey once per year. PaintCare is especially interested in the questions related to how much paint people are storing in their home and whether they know where to recycle unwanted paint. For a summary of all questions and answers, please see Appendix F. Highlights are below.

- **How much paint is being stored in homes?** (Question 2). PaintCare’s objective over time is for less paint to be stored in homes across the state. Generally, in the second survey, more respondents indicated that they are storing less paint, although it may be too early to attribute this change to PaintCare.
- **Do people know what is illegal/improper when it comes to disposing of paint?** (Question 5). PaintCare’s objective over time is that fewer people would answer that they would put liquid paint in trash or pour it down the drain. The difference between the two surveys was insignificant.
- **Do people know that they do not need to/should not dry out latex paint?** (Question 5). PaintCare’s objective over time is that fewer people will say they would dry out paint. Although California governments have not been instructing people to dry out paint (as is done in nearly all other states), some retailers sell product that hardens paint, and it is commonly known that people use this product as well as cat litter to dry out paint. The number of people who said they would dry out paint dropped by a few percentage points, although it may be too early to attribute this change to PaintCare.
- **Using paint stores.** (Question 5). PaintCare’s objective over time is that more people would indicate they would take paint to a paint store to be recycled. PaintCare considers this question the key measure of success. The number of people who said they would use a paint store increased from 3.1% to 8.2%. This might be attributable to PaintCare because prior to PaintCare, only a few paint stores (usually in partnership with an HHW program) accepted paint from the public and much of PaintCare’s outreach is designed to drive people to the site locator to find a drop-off site, most of which are paint retailers.
- **Recyclability of paint.** (Question 6). PaintCare’s objective over time is that more people would respond that paint is recyclable. The number of people who said they knew that paint is recyclable did not change, the number (36%) is relatively higher than in states with newer or no paint stewardship programs but lower than in Oregon (66%) where there has been a program since 2010.

## SECTION 7. Audits

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*Section 18954. Annual Report Compliance Criteria.*

*(a) The annual report must contain the following:*

*(7) Audits. The annual report shall include an independent financial audit of the California Architectural Paint Recovery Program funded from the paint stewardship assessment. The audit shall be conducted in accordance with auditing standards generally accepted in the United States of America, and standards set forth in Government Auditing Standards issued by the Comptroller General of the United States. The financial audit submitted to the department shall be prepared by an Independent Certified Public Accountant (CPA). The CPA shall not perform non-audit services for the manufacturer or stewardship organization that would impair independence as defined in the Government Auditing Standards issued by the Comptroller General of the United States (e.g., accounting services, development of internal controls, management decisions). The independent financial audit shall include:*

*(A) California Architectural Paint Recovery Program financial statements, as required by GAAP.*

*(B) An opinion on the manufacturer or stewardship organization's compliance with the financial aspects of PRC §48700 and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations.*

*(C) Findings and recommendations as they relate to the financial aspects of the Architectural Paint Recovery Program.*

*(D) Management Letter, if issued, by the manufacturer or stewardship organization's CPA.*

### Audit

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An independent financial audit was conducted of the California PaintCare program by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of the California PaintCare program present fairly, in all material respects, the financial position as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Please see Appendix E for the independent financial audit report of the California PaintCare program. The audit addresses all requirements of Title 14, Section 18954(a)(7) of the California Code of Regulations as listed at the top of this section.

# Appendix A

## Registered Manufacturers for California Paint Stewardship Program as of 10/27/2014

<i>Company</i>	<i>Address</i>
2Guard	1276 S Lyon St, Santa Ana, CA 92705
A. P. Nonweiler Co.	3321 County Rd A, Oshkosh, WI 54901
Ace Hardware Paint Division	2200 Kensington Ct, Oakbrook, IL 60523
Acrylatex Coatings & Recycling Inc.	1001 W Kirkwall Rd, Azusa, CA 91702
Acrylic Technologies Inc.	8914 NE Alderwood Rd, Portland, OR 97220
Advanced Protective Products, Inc.	17 -12 River Rd, Fair Lawn, NJ 07410
AFM - American Formulating and Manufacturing / AFM Safecoat	3251 3rd Ave, San Diego, CA 92103
Akzo Nobel Paints	16651 W Sprague Rd, Strongsville, OH 44136
All Deck (Environmental Coating Systems, Inc)	668 N Coast Hwy 511, Laguna Beach, CA 92651
Amazon Environmental, Inc. / Amazon Paint	779 Palmyrita Ave, Riverside , CA 92507
Ames Research Laboratories, Inc.	1891 16th St SE, Salem, OR 97302
Amteco, Inc.	1100 Jefferson St PO Box 9, Pacific, MO 63069
Anvil Paints & Coatings Inc.	1255 Starkey Rd, Largo, FL 33771
Armstrong-Clark Company	14949 Camage Ave, Sonora, CA 95370
Associated Paint Inc	10160 NW South River Dr, Medley, FL 33178
AVM Industries, Inc.	8245 Remmet Ave, Canoga Park, CA 91304
Basic Coatings LLC (Betco Corporate LTD)	1001 Brown Ave, Toledo, OH 43607
Behr Process Corporation	3400 W Segerstrom Ave, Santa Ana, CA 92704
Benjamin Moore & Co.	101 Paragon Drive, Montvale, NJ 07645
Betco Corporation LTD	1001 Brown Ave, Toledo, OH 43607
Bona US / BonaKemi USA, Inc.	2550 S Parker Rd Ste 600, Aurora, CO 80014
Bond Distributing, Ltd.	701 Beta Dr Ste 1, Mayfield Village, OH 44143
BP Pro (S. Vann Inc.)	2941 W MacArthur Ste 138, Santa Ana, CA 92704
Brunner Industrial Group	2200 Paxton St, Harrisburg, PA 17111
California Paint Recycling, Inc.	4420 Beloit Dr Unit 50, Sacramento, CA 95838
California Products Corporation	150 Dascomb Rd, Andover, MA 01810
Cameo Specialty Coatings	405 E Gardena Blvd Unit E, Gardena, CA 90248
Catalina Paints / Catalina Industries	11919 Vose St, North Hollywood, CA 91605
CertainTeed Gypsum, Inc.	4300 West Cypress St, Suite 500, Tampa, FL 33607
Chalk Country Paint	1364 W Michigan Ave, Battle Creek, MI 49037
Clayton Corp (Seal-Krete)	866 Horan Dr, Fenton, MO 63026
Clinical Paints (Imperial Paints LLC)	PO Box 489, Fairforest, SC 29336
Cloverdale Paint	6950 King George Hwy, Surrey, BC V3W4Z1
Complementary Coatings Corp (Insl-X Products)	101 Paragon Dr, Montvale, NJ 07645
Conklin Company, Inc.	551 Valley Park Dr PO Box 155, Shakopee, MN 55379
Contract Coatings Corp.	706 E Main St, Stockton, CA 95202
Convenience Products (Seal-Krete)	866 Horan Dr, Fenton, MO 63026
Corlin Paint (Niles Manufacturing, Inc.)	1950 Dr Martin Luther King Jr Pkwy, Chico, CA 95928

## Registered Manufacturers for California Paint Stewardship Program as of 10/27/2014

<i>Company</i>	<i>Address</i>
CRC Industries, Inc.	885 Louis Drive, Warminster, PA 18974
Crescent Bronze Co, Inc. (A.P. Nonweiler Co., Inc.)	3321 County Rd A, Oshkosh, WI 3321
Custom Building Products, Inc.	3490 Piedmont Road, Suite 1300, Atlanta, GA 30305
Daich Coatings Corporation	304 Gage Ave N, Hamilton , ON L8L7A7
Daly's Inc (Daly's Wood Finishing Products)	3525 Stone Way N, Seattle, WA 98103
Davis Colors (Rockwood Pigments NA, Inc.)	3700 E Olympic Blvd, Los Angeles, CA 90023
Davis International Group, LLC	PO Box 1166, Collierville, TN 38027
Davis Paint Co.	1311 Iron St. , North Kansas City, MO 64116
DavLaur Coatings, LLC	34 Lori Circle, Maryland Heights, MO 63043
Davlin Coatings LLC	700 Allston Wy PO Box 2929, Berkeley, CA 94702
DJ Simpson Company Inc	111 S Maple Ave, South San Francisco, CA 94080
Dry-Treat Inc.	1104 Philadelphia Pike, Wilmington, DE 19809
Dryvit Systems, Inc.	1 Energy Way, West Warwick, RI 02893
Duckback Products / Division of Duckback Acquisition Corporation	PO Box 980, Chico, CA 95928
Dunn-Edwards Corporation	4885 E 52nd Place, Los Angeles, CA 90040
Eagle IFP Company	505 Cave Road, Nashville, TN 37210
Eco Safety Products / Eco Safety Inc.	2921 W Culver St #4B, Phoenix, AZ 85009
Eco Safety Products Inc	2921 W Culver St #4B, Phoenix, AZ 85009
ECOS Paints (Imperial Paints LLC)	PO Box 489, Fairforest, SC 29336
Emiron Corp (AFM)	3251 3rd Ave, San Diego, CA 92103
EnviroCare Corporation	10 Upton Dr #3, Wilmington, MA 01887
EnviroCoatings Canada Inc.	5730 Production Way, Landley, BC V3A4N4
Environmental Coating Systems Inc.	668 N Coast Hwy 511, Laguna Beach, CA 92651
Environmental Paint Solutions, LLC	6940 Tremont Rd, Dixon, CA 95620
Epmar Corporation	13210 Barton Circle, Whittier, CA 90605
ER SYSTEMS	6900 Bleck Dr, Rockford, MN 55373
Evonik Industries	929 Jefferson Rd, Parsippany, NJ 07054
Farrow & Ball Canada Ltd	310 Judson St Unit 11, Toronto, ON M8Z5T6
Faux Effects International, Inc.	2700 Industrial Ave 2, Fort Pierce, FL 34946
Fine Paints of Europe	Route 4 West PO Box 419, Woodstock, VT 05091
Forrest Paint Co	990 McKinley St, Eugene, OR 97402
Franklin Paint Company	259 Cottage St, Franklin, MA 02038
Frazee Paint and Wallcovering / Frazee Industries Holdings, Inc.	6625 Miramar Rd, San Diego, CA 92121
FTM Corp (Paul M. Wolff Co.)	460 N Geneva Rd, Lindon, UT 94042
Gaco Western LLC	200 W Mercer St #202, Seattle, WA 98119
Gardner-Gibson	4161 E 7th Ave, Tampa, FL 33605
Gemini Industries, Inc. / Gemini Coatings, Inc.	421 SE 27th St, El Reno, OK 73036

## Registered Manufacturers for California Paint Stewardship Program as of 10/27/2014

<i>Company</i>	<i>Address</i>
General Finishes	2462 Corporate Circle, East Troy, WI 53120
Golden Artist Colors, Inc.	188 Bell Rd, New Berlin, NY 13411
GreenCycle Paint, Inc.	7531 San Leandro St., Oakland, CA 94621
Gulf Synthetics LLC	1340 Oak Industrial Lane #300, Cumming, GA 30041
H. Behlen & Bro.	22 S Center St PO Box 22000, Hickory, NC 28603
Heartwood Corp (Timber Pro Coatings)	2232 E Burnside Ave, Portland, OR 97214
Henry Company LLC	999 N Sepulveda Blvd Ste 800, El Segundo, CA 90245
Hill Brothers Chemical Co.	1675 N Main St, Orange City, CA 92867
Hocking International Laboratories, Inc	PO Box 2121, Rancho Santa Fe, CA 92067
Homax Group Inc., The	200 Westerly Rd, Bellingham, WA 98226
Imperial Paint Company	2526 NW Yeon Ave, Portland, OR 97210
Imperial Paints LLC	PO Box 489, Fairforest, SC 29336
Inksolutions LLC	5928 S Garfield Ave, Commerce, CA 90040
Insl-X Products	101 Paragon Dr, Montvale, NJ 07645
Janeway Bennet Paint Inc. (Pioneer Paint Company)	4620 Easton Dr, Bakersfield, CA 93309
JEM Industrial Coatings	11278 Los Alamitos #324, Los Alamitos, CA 90720
Jet Coatings, Inc.	1531 S Esperanza St, Los Angeles, CA 90023
Kelly Moore Paint Company, Inc	987 Commercial St, San Carlos, CA 94070
Kop-Coat, Inc.	36 Pine Street, Rockaway, NJ 07866
Landzettel & Sons	17-12 River Rd , Fair Lawn, NJ 07410
Laticrete International, Inc.	1 Laticrete Park North, Bethany, CT 06524
Lauzon Distinctive Hardwood Flooring	2101 cote des Cascades, Papineauville, QC J0V1R0
Life Paint Company	12927 Sunshine Ave PO Box 2488, Santa Fe Springs, CA 90670
Lullaby Paints (Imperial Paints LLC)	PO Box 489, Fairforest, SC 29336
Mad Dog Paint Products, Inc.	309 Plum St North, Northfield, MN 55057
Magnet Paint Shellac Co., Inc.	336 Bayview Ave, Amityville, NY 11701
Masterchem Industries LLC (Behr)	3135 Old Hwy M, Imperial, MO 63052
Messmer's Inc.	9500 Hawley Park Rd PO Box 8, West Jordan, UT 84081
Michigan Maple Block Co.	1420 Standish Ave, Petoskey, MI 49770
MicroBlend Inc	1416 San Pedro St #101, Gilbert, AZ 85233
Miller Paint Company, Inc	12812 NE Whitaker Way, Portland, OR 97230
Modern Masters, Inc.	9380 San Fernando Rd, Sun Valley, CA 91352
Momentive Performance Materials	9930 Kinsey Ave, Huntersville, NC 28078
Monopole, Inc.	4661 Alger St, Los Angeles, CA 90039
Mylands	PO Box 1166, Collierville, TN 38027
NCH Corporation	2727 Chemsearch Blvd, Irving, TX 75062
New Image Coatings, LLC	150 Dow St, Manchester, NH 03101
Niles Manufacturing, Inc.	1950 Dr Martin Luther King Jr Pkwy, Chico, CA 95928



## Registered Manufacturers for California Paint Stewardship Program as of 10/27/2014

<i>Company</i>	<i>Address</i>
Nox-Crete Manufacturing Inc.	1444 S 20th St, Omaha, NE 68108
Old Masters	303 19th St SE, Orange City, IA 51041
Old Town Paints LLC	9625 Elk Grove Florin Rd., Elk Grove, CA 95624
Olivetti Organic Finishes	PO Box 460362, San Francisco, CA 94116
One Time (Bond Distributing)	701 Beta Dr Ste 1, Mayfield Village, OH 44143
PCI Acquisition, LLC (Precision Coatings)	1940 E Traffic Way, Springfield, MO 65802
Performance Coatings, Inc. (Penofin)	360 Lake Mendocino Dr PO Box 1569, Ukiah, CA 95482
Perma-Chink Systems, Inc.	17635 NE 67th Ct, Redmond, WA 98052
Pioneer Paint Company	4620 Easton Dr, Bakersfield, CA 93309
Ponderosa Paint Co., Inc.	3663 N Clovis Ave, Fresno, CA 93727
PPG Architectural Finishes, Inc.	One PPG Place, Pittsburg, PA 15272
PPG Industries (Vanex, Inc.)	1700 S Shawnee St PO Box 987, Mt Vernon, IL 62864
Precision Coatings	1940 E Traffic Way, Springfield, MO 65802
Preserva Products, Ltd	12860 Earhart Ave, Auburn, CA 95602
ProCoat Products, Inc.	260 Centre St Ste D, Holbrook, MA 2343
PROSOCO, Inc.	3741 Greenway Circle, Lawrence, KS 66046
Quest Construction Products	1465 Pipefitter St, North Charleston, SC 29405
Quikrete	3490 Piedmont Rd Ste 1300, Atlanta, GA 30305
R-Crete Inc.	5 Windflower, Coto De Caza, CA 92679
Rainguard International (Weatherman Products, Inc.)	3334 E Coast Hwy Box 143, Corona Del Mar, CA 92625
Richard's Paint Manufacturing Co Inc.	200 Paint St, Rockledge, FL 32955
Robson Enterprises Inc. (Tried and True Wood Finishes)	14 Prospect St, Trumansburg, NY 14886
Rockwood Pigments NA, Inc.	3700 E Olympic Blvd, Los Angeles, CA 90023
Rodda Paint Company	6107 N Marine Dr, Portland, OR 97203
Roman Decorating Products, LLC	824 State St, Calumet City, IL 60409
RPM Wood Finishes Group, Inc.	22 S Center St PO Box 22000, Hickory, NC 28603
Rubio Monocoat USA, LLC	537 Constitution Ave Unit E, Camarillo, CA 93012
Rudd Company, Inc.	1141 NW 50th St, Seattle, WA 98107
Rust-Oleum Corporation	11 Hawthorne Pkwy, Vernon Hills, IL 60061
S. Vann Inc	2941 W MacArthur Ste 138, Santa Ana, CA 92704
SamaN	1235 Rue de LAcadie, Victoriaville, Quebec G6T 1W4
Sansin Corporation, The	111 Macnab Street, Strathroy, ON N7G4J6
Scotch Paint	555 W 189th St, Gardena, CA 90248
Seal-Krete	866 Horan Dr, Fenton, MO 63026
Sequoia Paint Co.	700 Baker St, Bakersfield, CA 93305
Seymour of Sycamore	917 Crosby Ave, Sycamore, IL 60178
Sheffield Bronze Paint Corp.	17814 S Waterloo Rd, Cleveland, OH 44119
Sherwin-Williams	101 Prospect Ave NW, Cleveland, OH 44115

## Registered Manufacturers for California Paint Stewardship Program as of 10/27/2014

<i>Company</i>	<i>Address</i>
Sika Corporation	201 Polito Ave, Lyndhurst, NJ 07071
Simpson Coatings Group Inc.	111 S Maple Ave, South San Francisco, CA 94080
SINAK Corporation	1949 W Walnut Ave, San Diego, CA 92101
Skybryte Company	3125 Perkins Ave, Cleveland, OH 44114
Smith Paint Products	2200 Paxton St, Harrisburg, PA 17111
Somay Products, Inc.	4301 NW 35th Ave, Miami, FL 33142
Southern Diversified Products, LLC	4200 Marnie St, Hattiesburg, MS 39402
Sto Corp.	3800 Camp Creek Pkwy SW Bldg 1400 #120, Atlanta, GA 30331
Structures Wood Care, Inc.	24530 Hazelwood Dr , Nisswa, MN 56468
Sun Frog Products, Inc.	1980 Willamette Falls Dr Ste 120, West Linn, OR 97068
Sunnyside Corporation	225 Carpenter Ave, Wheeling, IL 60090
Surtec, Inc.	1880 N MacArthur Dr, Tracy, CA 95376
Sutherland Welles Ltd.	5575 Rte 100 N PO Box 180, North Hyde Park, VT 05665
TexSton Industries Inc.	8025 Deering Ave, Canoga Park, CA 91304
Textured Coatings of America, Inc.	2422 E 15th St, Panama City, FL 32405
The Couture Collection	4230 Barringer Dr, Charlotte, NC 28217
Tibbetts Newport Corp	2337 S Birch St, Santa Ana, CA 92707
Timber Pro Coatings	2232 E Burnside Ave, Portland, OR 97214
TK Products Division	11400 W 47th St, Minnetonka, MN 55343
Tried and True Wood Finishes (Robson Enterprises)	14 Prospect St, Trumansburg, NY 14886
True Value Manufacturing Company	8600 W Bryn Mawr Ave, Chicago, IL 60631
United Coatings and Hydro-Stop	1465 Pipefitter St, North Charleston, SC 29405
United Gilsonite Laboratories (UGL)	1396 Jefferson Ave PO Box 70, Scranton, PA 18509
United States Gypsum Company	550 W Adams St., Chicago, IL 60661
Valspar Corporation, The	8725 W Higgins Rd Ste 1000, Chicago, IL 60631
Vanex, Inc. (PPG Industries)	1700 S Shawnee St PO Box 987, Mt Vernon, IL 62864
Velvacon Paints (Contract Coatings Corp.)	706 E Main St, Stockton, CA 95202
Vermont Natural Coatings, Inc.	PO Box 512 180 Junction Rd, Hardwick, VT 05843
Visions Recycling Inc. / Visions Paint Recycling	4481 Kilzer Ave, McClellan, CA 95652
Vista Paint Corporation	2020 E Orangethorpe Ave, Fullerton, CA 92831
W. M. Barr & Company, Inc.	6750 Lenox Center Court Ste 200, Memphis, TN 38115
Waterlox Coatings Corp.	9808 Meech Ave, Cleveland, OH 44105
Weatherman Products, Inc	3334 E Coast Hwy Box 143, Corona Del Mar, CA 92625
Westpac Materials	341 West Meats Ave., Orange, CA 92865
XIM Products Inc.	1169 Bassett Rd, Westlake, OH 44145
Yenkin-Majestic Paint Corp.	1920 Leonard Ave PO Box 369004, Columbus, OH 43219
Yolo Colorhouse LLC	3909 NE Martin Luther King Jr Blvd #201, Portland, OR 97212

## Appendix B

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

<i>County/Site Name</i>	<i>Address</i>	<i>City</i>	<i>Type</i>
<b>ALAMEDA</b>			
Kelly-Moore	969 San Pablo Ave	Albany	Retail
Orchard Supply Hardware	1025 Ashby Ave	Berkeley	Retail
Kelly-Moore	3090 Castro Valley Blvd	Castro Valley	Retail
Dunn-Edwards	20923 Redwood Rd	Castro Valley	Retail
Orchard Supply Hardware	7884 Dublin Blvd	Dublin	Retail
Sherwin-Williams	6309 Dougherty Rd	Dublin	Retail
Kelly-Moore	40778 Fremont Blvd	Fremont	Retail
Orchard Supply Hardware	5130 Mowry Ave	Fremont	Retail
Kelly Moore	3954 Decoto Rd	Fremont	Retail
Kelly-Moore	28722 Mission Blvd	Hayward	Retail
Sherwin-Williams	20911 Foothill Blvd	Hayward	Retail
Kelly-Moore	3981 First St	Livermore	Retail
Orchard Supply Hardware	1450 1st St	Livermore	Retail
Glidden Professional	3356 Piedmont Ave	Oakland	Retail
Kelly-Moore	4156 Telegraph Ave	Oakland	Retail
Kelly-Moore	4917 International Blvd	Oakland	Retail
Sherwin-Williams	559 66th Ave	Oakland	Retail
Kelly-Moore	4877 Hopyard Rd	Pleasanton	Retail
Orchard Supply Hardware	300 Floresta Blvd	San Leandro	Retail
Kelly-Moore	15611 Hesperian Blvd	San Lorenzo	Retail
Alameda County HHW Facility	2091 W Winton Ave	Hayward	HHWCF
Alameda County HHW Facility	5584 La Ribera St	Livermore	HHWCF
Alameda County HHW Facility	2100 E 7th St	Oakland	HHWCF
<b>AMADOR</b>			
Kelly-Moore	11990 W Highway 88	Jackson	Retail
Buena Vista Landfill/ Transfer Station	6500 Buena Vista Rd	lone	HHWCF
<b>BUTTE</b>			
Kelly-Moore	1221 Mangrove Ave	Chico	Retail
Orchard Supply Hardware	231 W East Ave	Chico	Retail
Sherwin-Williams	2412 Cohasset Rd	Chico	Retail
Better Deal Exchange	1845 Mitchell Ave	Oroville	Retail
Habitat for Humanity ReStore	220 Meyers St	Chico	ReStore
Visions Environmental Recovery	4801 Feather River Blvd	Oroville	Other
Butte County HHW	1101 Marauder St	Chico	HHWCF
Ord Ranch Rd Transfer Station	119 Ord Ranch Rd	Gridley	HHWCF
Town of Paradise	920 American Way	Paradise	HHWCF
<b>CONTRA COSTA</b>			
Frazee Paint	3505 Deer Valley Rd	Antioch	Retail
Kelly-Moore	1014 Fitzuren Rd	Antioch	Retail
Sherwin-Williams	4102 Lone Tree Way	Antioch	Retail
Kelly-Moore	2480 Sand Creek Rd	Brentwood	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Sherwin-Williams	5443 Clayton Rd	Clayton	Retail
Glidden Professional	2260 Commerce Ave	Concord	Retail
Kelly-Moore	5600 Imhoff Dr	Concord	Retail
Orchard Supply Hardware	5424 Ygnacio Valley Rd	Concord	Retail
Orchard Supply Hardware	2050 Monument Blvd	Concord	Retail
Sherwin-Williams	1241 Diamond Way	Concord	Retail
Orchard Supply Hardware	1550 Canyon Rd	Moraga	Retail
Orchard Supply Hardware	1440 Fitzgerald Dr	Pinole	Retail
Dunn-Edwards	555 Contra Costa Blvd	Pleasant Hill	Retail
Kelly-Moore	1725 Contra Costa Blvd	Pleasant Hill	Retail
Kelly-Moore	14500 San Pablo Ave	San Pablo	Retail
Kelly-Moore	2050 San Ramon Valley Blvd	San Ramon	Retail
Orchard Supply Hardware	1041 Market Pl	San Ramon	Retail
Kelly-Moore	2700 N Main St	Walnut Creek	Retail
Central Contra Costa Sanitary Dist HHW Facility	4797 Imhoff Pl	Martinez	HHWCF
Delta Diablo HHW Collection Facility	2550 Pittsburg-Antioch Hwy	Pittsburg	HHWCF
East Contra Costa Temporary Event	2300 Elkins Way	Brentwood	1 HHW Event
Delta Diablo Discovery Bay Elementary	1700 Willow Lake Rd	Discovery Bay	1 HHW Event
Delta Diablo Temporary Event	6000 Bridgehead	Oakley	1 HHW Event

### DEL NORTE

Hambro WSG, Inc	1700 State St	Crescent City	Other
Del Norte County	1700 State St	Crescent City	2 HHW Events

### EL DORADO

Sherwin-Williams	693 Main St	Placerville	Retail
Kelly-Moore	2317 Lake Tahoe Blvd	South Lake Tahoe	Retail

### FRESNO

Orchard Supply Hardware	147 W Shaw Ave	Clovis	Retail
Coalinga Hardware Inc	109 N 5th St	Coalinga	Retail
Dunn-Edwards	4916 N Blackstone Ave	Fresno	Retail
Frazee Paint	6584 N Blackstone Ave	Fresno	Retail
Glidden Professional	6679 N Blackstone Ave	Fresno	Retail
Kelly-Moore	4295 N Blackstone Ave	Fresno	Retail
Orchard Supply Hardware	1536 E Champlain Dr	Fresno	Retail
Orchard Supply Hardware	5445 N Blackstone Ave	Fresno	Retail
Orchard Supply Hardware	5653 E Kings Canyon Rd	Fresno	Retail
Orchard Supply Hardware	6055 N Figarden Dr	Fresno	Retail
Sherwin-Williams	4424 N Blackstone Ave	Fresno	Retail
Sherwin-Williams	5459 E Lamona Ave	Fresno	Retail
Canyon Fork Ace Hardware	29181 Auberry Rd	Prather	Retail
Sanger Paint Supply Inc	730 N St	Sanger	Retail
Fresno County Temporary Event	5555 E Aircorp Way	Fresno	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### HUMBOLDT

Glidden Professional	600 J St	Eureka	Retail
Sherwin-Williams	707 E St	Eureka	Retail
Southern Humboldt Builders Service	690 Thomas Rd	Garberville	Retail
Eel River Resource Recovery	1445 10th St	Arcata	Other
Eel River Resource Recovery	965 Riverwalk Dr	Fortuna	Other
Eel River Resource Recovery	Conservation Camp Rd	Redway	Other
Humboldt County	1059 W Hawthorne St	Eureka	HHWCF

### IMPERIAL

Frazee Paint	1950 S 4th St	El Centro	Retail
Sherwin-Williams	2413 Marshall Rd	Imperial	Retail

### INYO

High Country Lumber	444 S Main St	Bishop	Retail
Bishop Landfill	110 Sunland Rd	Bishop	HHWCF
Independence Landfill	Dump Rd	Independence	HHWCF
Lone Pine Landfill	Substation Rd	Lone Pine	HHWCF

### KERN

Dunn-Edwards	3929 Ming Ave	Bakersfield	Retail
Frazee Paint	3528 Ming Ave	Bakersfield	Retail
Glidden Professional	3000 Brundage Ln	Bakersfield	Retail
Orchard Supply Hardware	6465 Ming Ave	Bakersfield	Retail
Kern County - Special Waste Bakersfield	4951 Standard St	Bakersfield	HHWCF
Kern County Special Waste Mojave	17035 Finin St Building 2	Mojave	(Seasonal) HHWCF
Kern County - Special Waste Ridgecrest	3301 W Bowman Rd	Ridgecrest	HHWCF
Kern Valley Transfer Station Kernville	9800 Sierra Way	Kernville	3 HHW Events
Lebec Transfer Station	300 Landfill Road	Lebec	2 HHW Events
Tehachapi Landfill	12001 Tehachapi Blvd	Tehachapi	5 HHW Events

### KINGS

Orchard Supply Hardware	700 N 11th Ave	Hanford	Retail
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### LAKE

Four Corners T V Bldrs Sply	14975 Olympic Dr	Clearlake	Retail
Plaza Paint & Supplies	555 So Main St	Lakeport	Retail
Hardester Market and Hardware	21088 Calistoga Rd	Middletown	Retail
South Lake Refuse and Recycling	16015 Davis St	Clearlake	Other
Lakeport Transfer Station	230 Soda Bay Road	Lakeport	Other
HazMobile at Clearlake Senior Center	3245 Bowers Ave	Clearlake	3 HHW Events
Kelseyville Lumber & Supply Co	3555 N Main S	Kelseyville	3 HHW Events
HazMobile at Lakeport KMart	2019 S Main St	Lakeport	3 HHW Events
HazMobile at Lucerne Harbor	6319 E Hwy 20	Lucerne	1 HHW Event
HazMobile at South Lake Fire Station	21095 State Hwy 175	Middletown	1 HHW Event
HazMobile at Upper Lake Community Park	575 E Hwy 20	Upper Lake	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### LASSEN

Susanville Paint Center	2217 Main St	Susanville	Retail
Lassen County Landfill	469-700 Johnstonville Dump Rd	Susanville	HHWCF
Bieber Transfer Station	657-455 Waste Transfer Road	Bieber	1 HHW Event

### LOS ANGELES

Agoura Paint	29130 Roadside Dr	Agoura Hills	Retail
Dunn-Edwards	11645 South St	Artesia	Retail
Sherwin-Williams	11405 Artesia Blvd	Artesia	Retail
Shilpark Paint	11521 Artesia Blvd	Artesia	Retail
Frazee Paint	814 N Victory Blvd	Burbank	Retail
Dunn-Edwards	7003 Topanga Canyon Blvd	Canoga Park	Retail
Sherwin-Williams	6849 Topanga Canyon Blvd	Canoga Park	Retail
Sherwin-Williams	21021 Soledad Canyon Rd	Canyon Country	Retail
Vista Paint	10717 E South St	Cerritos	Retail
Sherwin-Williams	10230 Mason Ave	Chatsworth	Retail
Dunn-Edwards Paints	1482 S Azuza Ave	City of Industry	Retail
Sherwin-Williams	1165 Wright Way	City Of Industry	Retail
Frazee Paint	5461 Telegraph Rd	Commerce	Retail
Dunn-Edwards	5777 W Washington Blvd	Culver City	Retail
Frazee Paint	11513 Jefferson Blvd	Culver City	Retail
Sherwin-Williams	5756 Mesmer Ave	Culver City	Retail
Sherwin-Williams	9788 Firestone Blvd	Downey	Retail
Scotch Paint	555 W 189th St	Gardena	Retail
Sherwin-Williams	17500 S Main St	Gardena	Retail
Dunn-Edwards	501 E Broadway	Glendale	Retail
Sherwin-Williams	1000 E Colorado St	Glendale	Retail
Vista Paint	420 E Colorado St	Glendale	Retail
Dunn-Edwards	630 S Grand Ave	Glendora	Retail
Mission Ace Hardware	531 S Glendora Ave	Glendora	Retail
Orchard Supply Hardware	18060 Chatsworth St	Granada Hills	Retail
Orchard Supply Hardware	3100 Foothill Blvd	La Crescenta	Retail
Orchard Supply Hardware	2244 Foothill Blvd	La Verne	Retail
Frazee Paint	1206 Commerce Center Dr	Lancaster	Retail
Dunn-Edwards	15300 Hawthorne Blvd	Lawndale	Retail
Shilpark Paint	15617 Hawthorne Blvd	Lawndale	Retail
Vista Paint	16325 Hawthorne Blvd	Lawndale	Retail
Dunn-Edwards	2211 N Bellflower Blvd	Long Beach	Retail
Frazee Paint	2925 N Bellflower Blvd	Long Beach	Retail
Sherwin-Williams	1168 Harbor Ave	Long Beach	Retail
Vista Paint	3405 E Artesia Blvd	Long Beach	Retail
Dunn-Edwards	11710 Santa Monica Blvd	Los Angeles	Retail
Dunn-Edwards	2001 S Hoover St	Los Angeles	Retail
Dunn-Edwards	7064 W Sunset Blvd	Los Angeles	Retail
Frazee Paint	126 S Vermont Ave	Los Angeles	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Frazee Paint	1404 S La Cienega Blvd W	Los Angeles	Retail
Frazee Paint	805 N Highland Ave	Los Angeles	Retail
Orchard Supply Hardware	2020 S Bundy Dr West	Los Angeles	Retail
Orchard Supply Hardware	415 S La Brea Ave	Los Angeles	Retail
Sherwin-Williams	1367 Venice Blvd	Los Angeles	Retail
Sherwin-Williams	883 N Western Ave	Los Angeles	Retail
Vista Paint	4225 W Pico Blvd	Los Angeles	Retail
Dunn-Edwards	401 S Vermont Ave	Los Angeles	Retail
Dunn-Edwards	4869 E Slauson Ave	Maywood	Retail
Dunn-Edwards	15335 Chatsworth St	Mission Hills	Retail
Vista Paint	11034 Sepulveda Blvd	Mission Hills	Retail
Dunn-Edwards	12861 Sherman Way	N Hollywood	Retail
Sherwin-Williams	11305 Magnolia Ave	N Hollywood	Retail
Sherwin-Williams	8311 Haskell Ave	North Hills	Retail
Dunn-Edwards	9167 Reseda Blvd	Northridge	Retail
Dunn-Edwards	12125 Imperial Hwy	Norwalk	Retail
Dunn-Edwards	730 W Rancho Vista Blvd	Palmdale	Retail
Sherwin-Williams	550 W Avenue P	Palmdale	Retail
Sherwin-Williams	7613 Somerset Blvd	Paramount	Retail
Dunn-Edwards	3897 E Colorado Blvd	Pasadena	Retail
Orchard Supply Hardware	3425 E Colorado Blvd	Pasadena	Retail
Sherwin-Williams	3262 E Colorado Blvd	Pasadena	Retail
Vista Paint	3341 E Colorado Blvd	Pasadena	Retail
Dunn-Edwards	3574 Rosemead Blvd	Rosemead	Retail
Sherwin Williams	762 W Arrow Hwy	San Dimas	Retail
Vista Paint	173 N Village Ct #100	San Dimas	Retail
Mission Super Hardware	501 W Valley Blvd	San Gabriel	Retail
Vista Paint	21010 Golden Triangle Rd	Santa Clarita	Retail
Sherwin-Williams	816 Pico Blvd	Santa Monica	Retail
Vista Paint	5840 Sepulveda Blvd	Sherman Oaks	Retail
Sherwin-Williams	1000 E Willow St	Signal Hill	Retail
Smith Paint	2875 Cherry Ave	Signal Hill	Retail
Orchard Supply Hardware	452 Fair Oaks Ave	South Pasadena	Retail
Dunn-Edwards	25520 The Old Rd	Stevenson Ranch	Retail
Dunn-Edwards	4127 Pacific Coast Hwy	Torrance	Retail
Orchard Supply Hardware	19330 Hawthorne Blvd	Torrance	Retail
Sherwin-Williams	1731 Crenshaw Blvd	Torrance	Retail
Dunn-Edwards	6315 Sepulveda Blvd	Van Nuys	Retail
Frazee Paint	15725 Saticoy St	Van Nuys	Retail
Glidden Professional	7554 Van Nuys Blvd	Van Nuys	Retail
Orchard Supply Hardware	5960 Sepulveda Blvd	Van Nuys	Retail
Shilpark Paint	6254 Sepulveda Blvd	Van Nuys	Retail
Dunn-Edwards	2824 E Garvey Ave S	W Covina	Retail
Frazee Paint	521 N Azusa Ave Ste A	W Covina	Retail
Sherwin-Williams	1705 W Garvey Ave N	W Covina	Retail
Vista Paint	235 N Azusa Ave	W Covina	Retail



## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Dunn-Edwards	14870 Whittier Blvd	Whittier	Retail
Frazer Paint	11211 Washington Blvd	Whittier	Retail
Vista Paint	22504 Ventura Blvd	Woodland Hills	Retail
Acrylatex Coatings and Recycling	1001 W Kirkwall Rd	Azusa	Other
City of Lancaster ABOP	615 W Ave H	Lancaster	Municipal
City of El Monte HW Collection Center	3990 Arden Dr	El Monte	HHWCF
LAG SAFE Center	4600 Colorado Blvd	Los Angeles	HHWCF
Washington SAFE Center	2649 E Washington Blvd	Los Angeles	HHWCF
Balboa SAFE Center	10241 Balboa Blvd	Northridge	HHWCF
Antelope Valley Public Landfill	1200 W City Ranch Rd	Palmdale	HHWCF
Hyperion SAFE Center	7660 W Imperial Hwy Gt B	Playa Del Ray	HHWCF
Gaffey SAFE Center	1400 N Gaffey St	San Pedro	HHWCF
City of Santa Monica	2500 Michigan Ave	Santa Monica	HHWCF
EDCO Recycling and Transfer Center	2755 California Ave	Signal Hill	HHWCF
Randall SAFE Center	11025 Randall St	Sun Valley	HHWCF
UCLA SAFE Center	550 Charles E Young Dr	W Los Angeles	HHWCF
LA County Fair	Hotel & Expo Complex White Ave	Pomona	2 HHW Events
City of Calabasas	5300 Lost Hills Rd	Agoura	1 HHW Event
City of Altadena	252 W Mountain View Ave	Altadena	1 HHW Event
Azusa HHW	W 3d St and Zachary Pedillia Ave	Azusa	1 HHW Event
Culver City HHW	10808 Culver Blvd	Culver City	1 HHW Event
County of LA (El Monte)	4233 N Santa Anita Ave	El Monte	1 HHW Event
City of Hawthorne	El Segundo Blvd at Doty Ave	Hawthorne	1 HHW Event
City of Irwindale	160 E Longden Ave	Irwindale	1 HHW Event
La Mirada Regional Park HHW	13701 Adelfa Dr	La Mirada	1 HHW Event
Lake LA HHW @ Vista San Gabriel Elementary	18050 E Ave O	Lake LA	1 HHW Event
County of LA Roosevelt Park Senior Center	7600 Graham Ave	Los Angeles	1 HHW Event
Los Angeles City of RSM	3800 S Crenshaw Blvd	Los Angeles	1 HHW Event
Lynwood City Streets	Butler Ave and Bellinger St	Lynwood	1 HHW Event
Maywood HHW	57th St @ Heliotrope Ave	Maywood	1 HHW Event
Pasadena Event - Rose Bowl Parking Lot K	1001 Rose Bowl Blvd	Pasadena	1 HHW Event
County of LA Pico Rivera Collection Event	8101 Rosemead Blvd	Pico Rivera	1 HHW Event
City of Rancho Palos Verdes	30940 Hawthorne Blvd	Rancho Palos Verdes	1 HHW Event
College of the Canyons	26455 Rockwell Canyon Rd	Santa Clarita	1 HHW Event
County of LA Southgate Collection Event	Tweedy Blvd at Hildreth Ave	Southgate	1 HHW Event
City of Torrance	1919 Torrance Blvd	Torrance	1 HHW Event
City of West Covina	825 Sunset Ave	W Covina	1 HHW Event

### MADERA

Sherwin-Williams	1809 Howard Rd	Madera	Retail
True Value Home Center	40596 Westlake Dr	Oakhurst	Retail
Fairmead Landfill Permanent HHWCF	21739 Road 19	Chowchilla	HHWCF
North Fork School	33087 Road 228	North Fork	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### MARIN

Kelly-Moore	881 Olive Ave	Novato	Retail
Dunn-Edwards	717 Francisco Blvd	San Rafael	Retail
Kelly-Moore	601 E Francisco Blvd	San Rafael	Retail
Marin Color Service	770 2nd St	San Rafael	Retail
Orchard Supply Hardware	1151 Andersen Dr	San Rafael	Retail
Sherwin-Williams	444 Du Bois St	San Rafael	Retail
City of Novato	7576 Redwood Blvd	Novato	HHWCF
Marin Household Hazardous Waste Facility	565 Jacoby Street	San Rafael	HHWCF
Woodacre Fire Station	33 Castle Rock Dr	Woodacre	1 HHW Event

### MENDOCINO

Gualala Building Supply	38501 S Hwy 1	Gualala	Retail
Kelly-Moore	217 E Gobbi St	Ukiah	Retail
HazMobile HHW Facility	3200 Taylor Dr	Ukiah	HHWCF
HazMobile at County Fair & Apple Show	14400 Hwy 128	Boonville	2 HHW Events
HazMobile at Fort Bragg Disposal	219 Pudding Creek Rd	Fort Bragg	≥12 HHW Events
HazMobile at Laytonville Fire Department	44950 Willis Ln	Laytonville	2 HHW Events
HazMobile at Sea Ranch North Fire Station	Hwy 1	Sea Ranch	4 HHW Events
HazMobile at Willits Corporation Yard	380 E Commercial St	Willits	3 HHW Events
HazMobile at Covelo Transfer Station	Covelo Refuse Rd	Covelo	1 HHW Event
HazMobile at Point Arena Pier	810 Port Rd	Point Arena	1 HHW Event
HazMobile at Brooktrails Community Svs Dist	24860 Birch Rd	Willits	1 HHW Event

### MERCED

Sherwin-Williams	2260 E Pacheco Blvd	Los Banos	Retail
Kelly-Moore	1637 V St	Merced	Retail
Sherwin-Williams	2160 G St	Merced	Retail

### MONO

Benton Landfill and Transfer Station	400 Christie Ln	Benton	HHWCF
Bridgeport Landfill and Transfer Station	50 Garbage Pit Rd	Bridgeport	HHWCF
Chalfant Landfill and Transfer Station	500 Locust St	Chalfant	HHWCF
Walker Landfill and Transfer Station	280 Offal Rd	Colevill	HHWCF
Benton Crossing Landfill	899 Pit Rd	Crowley Lake	HHWCF
Pumice Valley Landfill and Transfer Station	200 Dross Rd	Lee Vining	HHWCF
Paradise Transfer Station	9749 Lower Rock Creek Rd	Paradise	HHWCF

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### MONTEREY

Kelly-Moore	542 Lighthouse Ave	Pacific Grove	Retail
Dunn-Edwards	1487 N Davis St	Salinas	Retail
Kelly-Moore	260 Griffin St	Salinas	Retail
Orchard Supply Hardware	1067 N Davis Rd	Salinas	Retail
Sherwin-Williams	222 N Main St	Salinas	Retail
Orchard Supply Hardware	800 Playa Ave	Sand City	Retail
Kelly-Moore	1201 Fremont Blvd	Seaside	Retail
Sherwin-Williams	1121 Military Ave	Seaside	Retail
Pebble Beach Temporary Event	3101 Forest Lake Rd	Pebble Beach	1 HHW Event

### NAPA

Devine Paint Ctr	971 Lincoln Ave	Napa	Retail
Kelly-Moore	3199 Jefferson St	Napa	Retail
Orchard Supply Hardware	3980 Bel Aire Plz	Napa	Retail
The Paint Works	3213 Jefferson St	Napa	Retail
Clover Flat Landfill	4380 Silverado Trail	Calistoga	Other
Yountville Corp Yard	7501 Solano Ave	Yountville	Municipal
Napa-Vallejo WMA	889A Devlin Rd	American Canyon	HHWCF
Napa County Fairgrounds	1435 N Oak St	Calistoga	1 HHW Event
Rutherford Grove Winery	1673 St Helena Hwy	St Helena	1 HHW Event

### NEVADA

Knight's Paint	1219 Sutton Way	Grass Valley	Retail
Mountain Hardware and Sports	11320 Donner Pass Rd	Truckee	Retail
McCourtney Road Transfer Station HHW	14741 Wolf Mountain Road	Grass Valley	HHWCF

### ORANGE

Dunn-Edwards	1301 S State College Blvd	Anaheim	Retail
Frazee Paint	1133 N Kraemer Blvd	Anaheim	Retail
Glidden Professional	1889 E Ball Rd	Anaheim	Retail
Dunn-Edwards	7540 Orangethorpe Ave	Buena Park	Retail
Sherwin-Williams	8061 Orangethorpe Ave	Buena Park	Retail
Dunn-Edwards	1835 Newport Blvd Bldg G	Costa Mesa	Retail
Dunn-Edwards	3015 Bristol St	Costa Mesa	Retail
Frazee Paint	2221 Harbour Blvd	Costa Mesa	Retail
Vista Paint	2931 Bristol St	Costa Mesa	Retail
Sherwin-Williams	34222 Doheny Park Rd	Dana Point	Retail
Dunn-Edwards	18060 Brookhurst St	Fountain Valley	Retail
Dunn-Edwards	1440 S Harbor Blvd	Fullerton	Retail
Vista Paint	2020 E Orangethorpe	Fullerton	Retail
Frazee Paint	12852 Brookhurst St	Garden Grove	Retail
Shilpark Paint	9001 Garden Grove Blvd	Garden Grove	Retail
Frazee Paint	7450 Edinger Ave	Huntington Beach	Retail
Sherwin-Williams	17171 Beach Blvd	Huntington Beach	Retail
Vista Paint	17445 Beach Blvd	Huntington Beach	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Dunn-Edwards	16191 Lake Forest Dr	Irvine	Retail
Sherwin-Williams	1620 W Whittier Blvd	La Habra	Retail
Vista Paint	1450 S Harbor Blvd	La Habra	Retail
Vista Paint	27450 Alicia Pkwy	Laguna Niguel	Retail
Sherwin-Williams	22500 Muirlands Blvd	Lake Forest	Retail
Frazee Paint	25800 Jeronimo Rd Ste 702	Mission Viejo	Retail
Vista Paint	24164 Alicia Pkwy	Mission Viejo	Retail
Dunn-Edwards	1915 N Tustin St	Orange	Retail
Vista Paint	2341 N Tustin St	Orange	Retail
Dunn-Edwards	1575 N Placentia Ave	Placentia	Retail
Sherwin-Williams	1290 E Yorba Linda Blvd	Placentia	Retail
Dunn-Edwards	30102 Santa Margarita Pkwy	Rancho Santa Margarita	Retail
Dunn-Edwards	32061 Camino Capistrano	San Juan Capistrano	Retail
Vista Paint	31894 Plaza Dr	San Juan Capistrano	Retail
Dunn-Edwards	521 W 17th St	Santa Ana	Retail
Frazee Paint	2201 N Tustin Ave	Santa Ana	Retail
Sherwin-Williams	1958 E Edinger Ave	Santa Ana	Retail
Vista Paint	2400 E 17th St	Santa Ana	Retail
Vista Paint	8615 Katella Ave	Stanton	Retail
Dunn-Edwards	13662 Newport Ave	Tustin	Retail
Dunn-Edwards	15261 Beach Blvd	Westminster	Retail
Orchard Supply Hardware	17506 Yorba Linda Blvd	Yorba Linda	Retail

### PLACER

Kelly-Moore	431 Grass Valley Hwy	Auburn	Retail
Sherwin-Williams	471 Grass Valley Hwy	Auburn	Retail
Warehouse Paints	200 Palm Ave	Auburn	Retail
Kelly-Moore	4257 Rocklin Rd	Rocklin	Retail
Dunn-Edwards	1850 Douglas Blvd	Roseville	Retail
Frazee Paint	1000 Melody Ln	Roseville	Retail
Kelly-Moore	1018 Douglas Blvd	Roseville	Retail
Sherwin-Williams	212 Harding Blvd	Roseville	Retail
Tahoe City Ace Hardware and Lumber	715 River Rd	Tahoe City	Retail
W Placer County Gold Country Fairgrounds	1273 High St	Auburn	1 HHW Event

### PLUMAS

Chester Paint Center	680 Main St	Chester	Retail
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### RIVERSIDE

Dunn-Edwards	78078 Country Club Dr	Bermuda Dunes	Retail
Inland Builders Supply	1224 W Hobson Way	Blythe	Retail
Dunn-Edwards	68-955 Perez Rd	Cathedral City	Retail
Sherwin-Williams	68-743 Perez Rd	Cathedral City	Retail
Vista Paint	68-956 Perez Rd	Cathedral City	Retail
Dunn-Edwards	284 Dupont St #160	Corona	Retail
Frazee Paint	284 Dupont St #140	Corona	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Vista Paint	1431 S Rimpau Ave	Corona	Retail
Frazee Paint	415 W Stetson Ave	Hemet	Retail
Vista Paint	101 E Florida Ave	Hemet	Retail
Dunn-Edwards	23050 Hemlock Ave	Moreno Valley	Retail
Vista Paint	23030 Sunnymead Blvd	Moreno Valley	Retail
Dunn-Edwards	26901 Jefferson Ave	Murrieta	Retail
Sherwin-Williams	26499 Jefferson Ave	Murrieta	Retail
Frazee Paint	39760 Garand Ln	Palm Desert	Retail
Sherwin-Williams	39745 Washington St	Palm Desert	Retail
Vista Paint	77920 Wolf Rd	Palm Desert	Retail
Dunn-Edwards	6891 Indiana Ave	Riverside	Retail
Frazee Paint	3570 Arlington Ave	Riverside	Retail
Glidden Professional	6655 Indiana Ave	Riverside	Retail
Sherwin-Williams	8625 Indiana Ave	Riverside	Retail
Vista Paint	3939 Tyler Ave	Riverside	Retail
Frazee Paint	27355 Jefferson Ave	Temecula	Retail
Sherwin-Williams	41662 Enterprise Cir N	Temecula	Retail
Vista Paint	27250 Madison Ave	Temecula	Retail
Amazon Paint	779 Palmyrita Ave	Riverside	Other
Murrieta ABOP Facility	25315 Jefferson Ave	Murrieta	Municipal
Lake Elsinore HHWCF	512 N Langstaff St	Lake Elsinore	(Seasonal) HHWCF
Palm Springs HHWCF	1100 Vella Rd	Palm Springs	HHWCF
Agua Mansa HHWCF	1780 Agua Mansa Rd	Riverside	HHWCF
Anza Transfer Station Closed Landfill	40329 Terwillinger Rd	Anza	2 HHW Events
Lamb Canyon Landfill	16411 Lamb Canyon Rd	Beaumont	4 HHW Events
County Administration Center	260 N Broadway St	Blythe	2 HHW Events
Bagdoura Park	84625 Bagdad Ave	Coachella	2 HHW Events
Corona Corporation Yard	735 Public Safety Way	Corona	4 HHW Events
Riverside County Fair Grounds	46-350 Arabia St	Indio	2 HHW Events
La Quinta City Hall Parking Lot	78495 Calle Tampico	La Quinta	2 HHW Events
Riverside County Sheriff's Substation	91-260 Ave 66	Mecca	2 HHW Events
Moreno Valley City Maintenance Facility	15670 Perris Blvd	Moreno Valley	4 HHW Events
Murrieta City Hall #1 Town Square	24601 Jefferson Ave	Murrieta	2 HHW Events
Pinon Flats Transfer Station	South End of Pinyon Flats Rd	Pinyon Pines	2 HHW Events
Desert Center Landfill	17-991 Kaiser Rd	Desert Center	1 HHW Event
CDF Fire Station #37	65958 Pierson Blvd	Desert Hot Springs	1 HHW Event
Riverside County Trans Maintenance Facility	25780 Johnson Rd	Idyllwild	1 HHW Event
Former Mead Valley Fire Station	19450 Clark St.	Perris	1 HHW Event
Goodmeadow Community Ctr Fire Station	21565 Steele Peak Drive	Perris	1 HHW Event
Mead Valley Community Center	21091 Rider St	Perris	1 HHW Event
City of Rancho Mirage (City Hall Pking Lot)	69-825 Hwy 111	Rancho Mirage	1 HHW Event
City Public Works Parking Lot	43200 Business Pk Dr	Temecula	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### SACRAMENTO

Orchard Supply Hardware	4249 Elverta Rd	Antelope	Retail
Kelly-Moore	4555 Manzanita Ave	Carmichael	Retail
Kelly-Moore	7841 Greenback Ln	Citrus Heights	Retail
Warehouse Paints	8113 Auburn Blvd	Citrus Heights	Retail
Kelly-Moore	10299 E Stockton Blvd	Elk Grove	Retail
Orchard Supply Hardware	7431 Laguna Blvd	Elk Grove	Retail
Kelly-Moore	435 Blue Ravine Rd	Folsom	Retail
Orchard Supply Hardware	905 E Bidwell St	Folsom	Retail
Sherwin-Williams	306 E Bidwell St	Folsom	Retail
Dunn-Edwards	11521 Folsom Blvd	Rancho Cordova	Retail
Kelly-Moore	3068 Sunrise Blvd	Rancho Cordova	Retail
Sherwin-Williams	11076 Coloma Rd	Rancho Cordova	Retail
Vista Paint	11043 Folsom Blvd	Rancho Cordova	Retail
Warehouse Paints	10117 Mills Station Rd	Rancho Cordova	Retail
Dunn-Edwards	6770 Folsom Blvd	Sacramento	Retail
Emigh Ace Hardware	3555 El Camino Ave	Sacramento	Retail
Frazee Paint	1015 N Market Blvd	Sacramento	Retail
Glidden Professional	2513 Arden Way	Sacramento	Retail
Kelly-Moore	2697 Florin Rd	Sacramento	Retail
Kelly-Moore	6800 Folsom Blvd	Sacramento	Retail
Kelly-Moore	7810 Stockton Blvd	Sacramento	Retail
Orchard Supply Hardware	3350 Arden Way	Sacramento	Retail
Sherwin-Williams	1200 Del Paso Rd	Sacramento	Retail
Sherwin-Williams	3119 Arden Way	Sacramento	Retail
Sherwin-Williams	5122 Madison Ave	Sacramento	Retail
Visions Paint Recycling	4481 Kilzer Ave	McClellan AFB	Other
Amazon	5101 Raley Blvd	Sacramento	Other
Visions Paint Recycling	4105 S Market Ct Ste A	Sacramento	Other
City of Elk Grove	9255 Disposal Lane	Elk Grove	HHWCF
City of Folsom	1300 Leidesdorff St. ☐	Folsom	HHWCF
Sacramento County HHWCF	4450 Roseville Rd	North Highlands	HHWCF
Kiefer Landfill	12701 Kiefer Blvd	Sloughhouse	HHWCF
City of Citrus Heights	6041 Sunrise Mall	Citrus Heights	2 HHW Events

### SAN BENITO

Hollister Paint	57 East St	Hollister	Retail
John Smith Landfill	2650 John Smith Rd	Hollister	HHWCF

### SAN BERNARDINO

Dunn-Edwards	1211 E Washington St	Colton	Retail
Orchard Supply Hardware	16824 Main St	Hesperia	Retail
Sherwin-Williams	11938 Hesperia Rd	Hesperia	Retail
Frazee Paint	5350 Olive St	Montclair	Retail
Sherwin-Williams	8955 Central Ave	Montclair	Retail
Dunn-Edwards	2401 S Vineyard Ave	Ontario	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Frazee Paint	2550 S Archibald Ave Ste G	Ontario	Retail
Sherwin-Williams	151 Kettering Dr	Ontario	Retail
Shilpark Paint	2395 S Archibald Ave	Ontario	Retail
Vista Paint	2268 S Mountain Ave	Ontario	Retail
Anderson's True Value	3936 Phelan Rd	Phelan	Retail
Dunn-Edwards	12899 Foothill Blvd	Rancho Cucamonga	Retail
Frazee Paint	11553 Foothill Blvd Ste 105	Rancho Cucamonga	Retail
Vista Paint	11849 Foothill Ave	Rancho Cucamonga	Retail
Frazee Paint	1408 South E St	San Bernardino	Retail
Sherwin-Williams	1375 Camino Real	San Bernardino	Retail
Vista Paint	414 Redlands Blvd	San Bernardino	Retail
Dunn-Edwards	1256 W 7th St	Upland	Retail
Dunn-Edwards	12475 Mariposa Ave	Victorville	Retail
Mountain Hardware	1390 Highway 2	Wrightwood	Retail
SB County HHW - Big River	150260 Capistrano Way	Big River	(Seasonal) Municipal
SB County HHW - Havasu Lake	148808 Havasu Lake Rd	Havasu Lake	Municipal
SB County HHW - Helendale	27089 Helendale Rd	Helendale	(Seasonal) Municipal
SB County HHW - Lucerne Valley	33269 Old Woman Springs Rd	Lucerne Valley	Municipal
SB County HHW - Apple Valley	13450 Nomwaket Rd	Apple Valley	HHWCF
SB County HHW - Barstow	900 S Avenue H	Barstow	HHWCF
SB County HHW - Big Bear	42040 Garstin Dr	Big Bear	HHWCF
SB County HHW - Chino	5050 Schaefer Ave	Chino	HHWCF
SB County HHW - Hesperia	17443 Lemon St	Hesperia	HHWCF
SB County HHW - Joshua Tree	62499 29 Palms Hwy	Joshua Tree	HHWCF
SB County HHW - Ontario	1430 S Cucamonga Ave	Ontario	HHWCF
SB County HHW- Rancho Cucamonga	8794 Lion St	Rancho Cucamonga	HHWCF
SB County HHW - Redlands	500 Kansas St	Redlands	HHWCF
SB County HHW - Rialto	246 S Willow Ave	Rialto	HHWCF
SB County HHW - San Bernardino	2824 East W St Bldg 302	San Bernardino	HHWCF
SB County HHW - Trona	83732 Trona Rd	Trona	HHWCF
SB County HHW - Upland	1370 N Benson Ave	Upland	HHWCF
SB County HHW - Victorville	14800 Seventh St	Victorville	HHWCF
SB County HHW Needles	112 Robuffa St	Needles	2 HHW Events
SB County HHW Chino Hills	14575 Pipeline Ave	Chino Hills	1 HHW Event
SB County HHW Wrightwood	1450 State Hwy 2	Wrightwood	1 HHW Event
SB County HHW Yucaipa	13273 California St	Yucaipa	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### SAN DIEGO

Dunn-Edwards	1552 East H St	Chula Vista	Retail
Frazee Paint	895 3rd Ave	Chula Vista	Retail
Sherwin-Williams	45 N 4th Ave	Chula Vista	Retail
Vista Paint	15 N 4th Ave	Chula Vista	Retail
Dunn-Edwards	2689 Via De La Valle	Del Mar	Retail
Frazee Paint	1154 E Main St Ste 108	El Cajon	Retail
Sherwin-Williams	1604 N Magnolia Ave	El Cajon	Retail
Vista Paint	1220 N Magnolia Ave	El Cajon	Retail
Sherwin-Williams	208 N El Camino Real	Encinitas	Retail
Vista Paint	133 El Camino Real	Encinitas	Retail
Dunn-Edwards	505 N Broadway	Escondido	Retail
Frazee Paint	615 N Escondido Blvd	Escondido	Retail
Sherwin-Williams	574 N Tulip St	Escondido	Retail
Vista Paint	602 N Escondido Blvd	Escondido	Retail
Dunn-Edwards	5250 Jackson Dr	La Mesa	Retail
Frazee Paint	5349 Jackson Dr	La Mesa	Retail
Sherwin-Williams	8784 Grossmont Blvd	La Mesa	Retail
Frazee Paint	6941 Federal Blvd	Lemon Grove	Retail
Dunn-Edwards	1747 Sweetwater Rd	National City	Retail
Frazee Paint	1793 Oceanside Blvd	Oceanside	Retail
Dunn-Edwards	12344 Poway Rd	Poway	Retail
Frazee Paint	12511 Poway Rd	Poway	Retail
Sherwin-Williams	13355 Midland Rd	Poway	Retail
Dunn-Edwards	5180 Mission Blvd	San Diego	Retail
Dunn-Edwards	3191 Sports Arena Blvd	San Diego	Retail
Dunn-Edwards	7347 Clairemont Mesa Blvd	San Diego	Retail
Dunn-Edwards	8400 Miramar Rd	San Diego	Retail
Frazee Paint	3301 El Cajon Blvd	San Diego	Retail
Frazee Paint	3677 Sports Arena Blvd	San Diego	Retail
Frazee Paint	980 Hornblend St	San Diego	Retail
Frazee Paint	6625 Miramar Rd	San Diego	Retail
Glidden Professional	7570 Clairemont Mesa Blvd	San Diego	Retail
Sherwin-Williams	2231 Morena Blvd	San Diego	Retail
Sherwin-Williams	4925 Convoy St	San Diego	Retail
Sherwin-Williams	6080 Miramar Rd	San Diego	Retail
Vista Paint	5700 Kearny Villa Rd	San Diego	Retail
Vista Paint	1103 Morena Blvd	San Diego	Retail
Frazee Paint	4802 Convoy St	San Diego	Retail
Frazee Paint	9567 Mission Gorge Rd	Santee	Retail
Dunn-Edwards	1970-1972 Hacienda Dr	Vista	Retail
Frazee Paint	2070 Hacienda Dr	Vista	Retail
Sherwin-Williams	1919 W Vista Way	Vista	Retail
Vista Paint	611 Sycamore Ave	Vista	Retail
South Bay Regional HHW Collection Facility	1800 Maxwell Rd	Chula Vista	HHWCF
City of Coronado HHW Program	101 B Ave	Coronado	HHWCF



## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

City of Escondido	1044 W Washington Ave	Escondido	HHWCF
City of Poway HHW Facility	12325 Crosthwaite Circle	Poway	HHWCF
Ramona HHWCF / County of San Diego	324 Maple St	Ramona	HHWCF
City of Vista HHW Facility	1145 E Taylor St	Vista	HHWCF
Borrego Springs High School	2281 Diegueno Rd	Borrego Springs	1 HHW Event
City of Carlsbad Temporary Event	2480 Impala Dr	Carlsbad	1 HHW Event
Otay Ranch Mall City of Chula Vista	2015 Birch Rd	Chula Vista	1 HHW Event
Elfin Forest County of San Diego	20233 Elfin Forest Road	Escondido	1 HHW Event
Olive Hill Fallbrook	2551 Olive Hill Rd	Fallbrook	1 HHW Event
San Diego County Temporary Event	12440 Campo Rd	Spring Valley	1 HHW Event

### SAN FRANCISCO

California Paint Co	1833 Egbert Ave	San Francisco	Retail
Cliffs Variety	479 Castro St	San Francisco	Retail
Creative Paint	5435 Geary Blvd	San Francisco	Retail
Dunn-Edwards	750 Bryant St	San Francisco	Retail
Fredericksen Hardware	3029 Fillmore St	San Francisco	Retail
Glidden Professional	548 7th St	San Francisco	Retail
Kelly-Moore	1020 Harrison St	San Francisco	Retail
Kelly-Moore	445 Taraval St	San Francisco	Retail
Kelly-Moore	565 S Van Ness Ave	San Francisco	Retail
Kelly-Moore	701 Bayshore Blvd	San Francisco	Retail
Sherwin-Williams	320 4th St	San Francisco	Retail
San Francisco HHW Collection Facility	501 Tunnel Ave	San Francisco	HHWCF

### SAN JOAQUIN

Strands Ace Hardware Inc	3360 McHenry Ave	Escalon	Retail
True Value Hardware	1436 Main St	Escalon	Retail
Sherwin-Williams	15390 S Harlan Rd	Lathrop	Retail
Kelly-Moore	350 E Kettleman Ln	Lodi	Retail
Kelly-Moore	210 S Main St	Manteca	Retail
Orchard Supply Hardware	189 W Louise Ave	Manteca	Retail
Schemper's Ace Hardware	150 N Wilma Ave	Ripon	Retail
Glidden Professional	2504 Monte Diablo Ave	Stockton	Retail
Kelly-Moore	2225 Monte Diablo Ave	Stockton	Retail
Kelly-Moore	3206 E Hammer Ln	Stockton	Retail
Orchard Supply Hardware	1015 W Hammer Ln	Stockton	Retail
Sherwin-Williams	3304 E Hammer Ln	Stockton	Retail
Stockton Ace Hardware	3201 West Benjamin Holt Dr	Stockton	Retail
Stockton Color Center	2104 Pacific Ave	Stockton	Retail
Velvacon and Pittsburgh Paints	706 E Main St	Stockton	Retail
Kelly-Moore	2630 N Tracy Blvd	Tracy	Retail
Orchard Supply Hardware	1975 W 11th St	Tracy	Retail
Van's Ace Hardware	2695 N Tracy Blvd	Tracy	Retail
San Joaquin County HHWF	7850 R A Bridgeford St	Stockton	HHWCF
San Joaquin County Temp Event Tracy Airport	5749 S Tracy Blvd	Tracy	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### SAN LUIS OBISPO

Miner's Ace Hardware	186 Station Way	Arroyo Grande	Retail
Walmart	1168 W Branch Way	Arroyo Grande	Retail
Frazee Paint	5995 Entrada Ave	Atascadero	Retail
Home Depot	905 El Camino Real	Atascadero	Retail
Miner's Ace Hardware	9370 El Camino Real	Atascadero	Retail
Terra Paints	8384 El Camino Real	Atascadero	Retail
Cambria True Value Hardware	2345 Village Ln	Cambria	Retail
Miner's Ace Hardware	1056 W Grand Ave	Grover Beach	Retail
Miner's Ace Hardware	1080 Los Osos Valley Rd	Los Osos	Retail
Miner's Ace Hardware	510 Atascadero Rd	Morro Bay	Retail
Miner's Ace Hardware	553 W Tefft St	Nipomo	Retail
Blake's True Value Home Center	1701 Riverside Ave	Paso Robles	Retail
Kelly-Moore	611 Creston Rd	Paso Robles	Retail
Orchard Supply Hardware	2005 Theatre Dr	Paso Robles	Retail
Sherwin-Williams	1313 Riverside Dr	Paso Robles	Retail
Walmart	180 Niblick Rd	Paso Robles	Retail
Orchard Supply Hardware	825 Oak Park Blvd	Pismo Beach	Retail
Frazee Paint	102 Cross St	San Luis Obispo	Retail
Home Depot	1551 Froom Ranch Way	San Luis Obispo	Retail
Kelly-Moore	187 Tank Farm Rd	San Luis Obispo	Retail
Miner's Ace Hardware	2034 Santa Barbara Rd	San Luis Obispo	Retail
Sherwin-Williams	3281 S Higuera St	San Luis Obispo	Retail
Hewitt Hardware	428 S Main St	Templeton	Retail
Chicago Grade Landfill	2290 Homestead Rd	Atascadero	HHWCF
Morro Bay Wastewater Plant	160 Atascadero Rd	Morro Bay	HHWCF
Nipomo Facility	509 Southland St	Nipomo	HHWCF
Heritage Ranch CSD	4860 Heritage Ranch Rd	Paso Robles	HHWCF
Paso Robles Landfill	9000 Highway 46 East	Paso Robles	HHWCF
Cold Canyon Landfill	2268 Carpenter Canyon Rd	San Luis Obispo	HHWCF

### SAN MATEO

Kelly-Moore	201 Old County Rd	Belmont	Retail
Sherwin-Williams	1525 Rollins Rd	Burlingame	Retail
Dunn-Edwards	2201 Junipero Serra Blvd	Daly City	Retail
Sherwin-Williams	7298 Mission St	Daly City	Retail
Orchard Supply Hardware	1010 Metro Center Blvd	Foster City	Retail
Hassett Ace Ocean Shore Hardware	111 Main St	Half Moon Bay	Retail
Kelly-Moore	1497 El Camino Real	Millbrae	Retail
Orchard Supply Hardware	900 El Camino Real	Millbrae	Retail
Kelly-Moore	1391 Woodside Rd	Redwood City	Retail
Orchard Supply Hardware	2110 Middlefield Rd	Redwood City	Retail
Glidden Professional	476 Industrial Rd	San Carlos	Retail
Kelly-Moore	1075 Commercial St	San Carlos	Retail
Dunn-Edwards	3580 S El Camino Real	San Mateo	Retail
Hassett Ace Winsom	545 1st Ave	San Mateo	Retail
Kelly-Moore	616 South B St	San Mateo	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Sherwin-Williams	2240 S El Camino Real	San Mateo	Retail
Kelly-Moore	113 Hickey Blvd	So San Francisco	Retail
Orchard Supply Hardware	2245 Gellert Blvd	So San Francisco	Retail
South Bay Recycling	333 Shoreway Rd	San Carlos	Other
Blue Line Transfer Station	* 500 E Jamie Ct	So San Francisco	Other
HHW Give-Away Recycle-Only Facility	310 Pine St	Redwood City	Municipal
Recology of the Coast	1046 Palmetto Ave	Pacifica	HHWCF
San Mateo HHW Collection Facility	32 Tower Rd	San Mateo	HHWCF
Blue Line Transfer Station	* 500 E Jamie Ct	So San Francisco	HHWCF
Daly City City Hall	333 90th St	Daly City	1 HHW Event

### SANTA BARBARA

Orchard Supply Hardware	125 N Fairview Ave	Goleta	Retail
Sherwin-Williams	137 W Central Ave	Lompoc	Retail
Dunn-Edwards	233 W Carrillo St	Santa Barbara	Retail
Frazee Paint	617 Chapala St	Santa Barbara	Retail
Glidden Professional	132 E Montecito St	Santa Barbara	Retail
Vista Paint	516 E Gutierrez St	Santa Barbara	Retail
Frazee Paint	2049 S Broadway	Santa Maria	Retail
Glidden Professional	721 S Miller St	Santa Maria	Retail
Kelly-Moore	1760 S Broadway	Santa Maria	Retail
Orchard Supply Hardware	1950 S Broadway	Santa Maria	Retail
Valley Hardware and Garden Center	1665 Mission Dr	Solvang	Retail
HSS Recycling Center (WM)	97 Commerce Dr	Buellton	Other
Goleta Recycle Center	20 David Love Pl	Goleta	Other
Santa Barbara Recycle Center	725 Cacique St	Santa Barbara	Other
HSS Recycling Center (WM)	1850 W Betteravia Rd	Santa Maria	Other
City of Lompoc HHWCF	1585 North V St	Lompoc	HHWCF
Community Hazardous Waste Collection Center	EH&S Bldg 565, Mesa Rd, UCSB	Santa Barbara	HHWCF
Santa Maria Landfill & HHW Facility	2065 E Main St	Santa Maria	HHWCF
Santa Ynez Valley HHW Collection Event	404 Foxen Canyon Rd	Los Olivos	1 HHW Event

### Santa Clara

Kelly-Moore	8565 Monterey St	Gilroy	Retail
Orchard Supply Hardware	303 E 10Th St	Gilroy	Retail
Sherwin-Williams	8589 Monterey St	Gilroy	Retail
Los Gatos Ace Hardware	15300 Los Gatos Blvd	Los Gatos	Retail
Kelly-Moore	301 W Calaveras Blvd	Milpitas	Retail
Orchard Supply Hardware	125 N Milpitas Blvd	Milpitas	Retail
Sherwin-Williams	15 N Milpitas Blvd	Milpitas	Retail
Kelly Moore	820 E Dunne Ave	Morgan Hill	Retail
Dunn-Edwards	1949 El Camino Real	Mountain View	Retail
Kelly-Moore	180 El Camino Real East	Mountain View	Retail
Kelly-Moore	411 Fairchild Dr	Mountain View	Retail
Orchard Supply Hardware	2555 Charleston Rd	Mountain View	Retail
Kelly-Moore	411 Page Mill Rd	Palo Alto	Retail

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

Dunn-Edwards	1029 Blossom Hill	San Jose	Retail
Dunn-Edwards	690 N Winchester Blvd	San Jose	Retail
Frazee Paint	960 S Bascom Ave	San Jose	Retail
Glidden Professional	1090 S Bascom Ave	San Jose	Retail
Kelly-Moore	1145 S Bascom Ave	San Jose	Retail
Kelly-Moore	1510 S De Anza Blvd	San Jose	Retail
Kelly-Moore	1650 E Capitol Expressway	San Jose	Retail
Kelly-Moore	2910 Alum Rock Ave	San Jose	Retail
Kelly-Moore	469 Blossom Hill Rd	San Jose	Retail
Kelly-Moore	710 Auzerais Ave	San Jose	Retail
Kelly-Moore	1912 Camden Ave	San Jose	Retail
Orchard Supply Hardware	1375 Blossom Hill Rd	San Jose	Retail
Orchard Supply Hardware	1751 E Capitol Expy	San Jose	Retail
Orchard Supply Hardware	3000 Alum Rock Ave	San Jose	Retail
Orchard Supply Hardware	5365 Prospect Rd	San Jose	Retail
Orchard Supply Hardware	5651 Cottle Rd	San Jose	Retail
Orchard Supply Hardware	377 Royal Ave	San Jose	Retail
Sherwin Williams	850 The Alameda	San Jose	Retail
Sherwin-Williams	2606 Alum Rock Rd	San Jose	Retail
Kelly-Moore	2057 El Camino Real	Santa Clara	Retail
Orchard Supply Hardware	3615 El Camino Real	Santa Clara	Retail
Sherwin Williams	1717 El Camino Real	Santa Clara	Retail
Kelly-Moore	999 E El Camino Real	Sunnyvale	Retail
Orchard Supply Hardware	777 Sunnyvale Saratoga Rd	Sunnyvale	Retail
Regional Water Quality Control Plant	2501 Embarcadero Way	Palo Alto	HHWCF
Santa Clara County HHW Facility	13055 Murphy Ave	San Martin	HHWCF
Santa Clara County Collection Facility	164 Carl Rd	Sunnyvale	HHWCF
Santa Clara County Temporary Event	Monterey Hwy @ Fehren Dr	San Jose	2 HHW Events
City of Santa Clara	1700 Walsh Ave	Santa Clara	5 HHW Events
Santa Clara County Egan Junior High School	102 West Portola Ave	Los Altos	1 HHW Event
San Jose HHW	525 Blossom Hill Rd	San Jose	1 HHW Event

### SANTA CRUZ

Orchard Supply Hardware	1601 41st Ave	Capitola	Retail
GreenSpace	719 Swift St	Santa Cruz	Retail
Kelly-Moore	1001 Ocean St	Santa Cruz	Retail
Sherwin-Williams	408 Front St	Santa Cruz	Retail
Kelly-Moore	1405 Freedom Blvd	Watsonville	Retail
Orchard Supply Hardware	1060 S Green Valley Rd	Watsonville	Retail
Ben Lomond Transfer Station HHW Facility	9835 Newell Creek Rd	Ben Lomond	HHWCF
City of Santa Cruz Resource Recovery HHWCF	605 DiMeo Ln	Santa Cruz	HHWCF
Buena Vista Landfill	1231 Buena Vista Dr	Watsonville	HHWCF

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### SHASTA

Hardware Express	1900 Marx Way	Anderson	Retail
Paint Mart	3101 East St	Anderson	Retail
Hardware Express	2225 Eureka Way	Redding	Retail
Kelly-Moore	2686 Hilltop Dr	Redding	Retail
Orchard Supply Hardware	2340 Athens Ave	Redding	Retail
Paint Mart	2330 Larkspur Ln	Redding	Retail
Sherwin-Williams	2365 Athens Ave	Redding	Retail
Hardware Express	3020 Cascade Blvd	Shasta Lake	Retail
City of Redding	2255 Abernathy Ln	Redding	HHWCF
Shasta County	20509 Shasta St	Burney	1 HHW Event

### SISKIYOU

Fort Jones Lumber Yard	12325 Marble View Dr	Fort Jones	Retail
Solanos Alpine Hardware	128 Morgan Way	Mt Shasta	Retail
Solanos Home Improvement Center	700 Shastina Dr	Weed	Retail

### Solano

Kelly-Moore	1315 Oliver Rd	Fairfield	Retail
Kelly-Moore	105 Elmira Rd	Vacaville	Retail
Sherwin-Williams	141 Elmira Rd	Vacaville	Retail
Kelly-Moore	815 Tennessee St	Vallejo	Retail
City of Benicia	2400 E 2nd St	Benicia	Municipal
Solano Garbage	2901 Industrial Court	Fairfield	HHWCF
Vacaville (City of) HHW Facility	855 1/2 Davis Street	Vacaville	HHWCF

### SONOMA

Ace Hardware Cloverdale	750 S Cloverdale Blvd	Cloverdale	Retail
Kelly-Moore	905 Lakeville St Ste A1	Petaluma	Retail
Orchard Supply Hardware	1390 N McDowell Blvd	Petaluma	Retail
Peterson's Paint & Decorating	800 Lindberg Ln Ste 140	Petaluma	Retail
Sherwin Williams	905 E Washington St Ste 105	Petaluma	Retail
Dunn-Edwards	407 Aaron St	Rohnert Park	Retail
Kelly-Moore	480 Rohnert Park Expy	Rohnert Park	Retail
Kelly-Moore	1026 4th St	Santa Rosa	Retail
Kelly-Moore	1478 Guerneville Rd	Santa Rosa	Retail
Kelly-Moore	217 Roberts Ave	Santa Rosa	Retail
Orchard Supply Hardware	2230 Cleveland Ave	Santa Rosa	Retail
Kelly-Moore	18506 Highway 12	Sonoma	Retail
Garrett Ace Hardware	10540 Old Redwood Hwy	Windsor	Retail
Sonoma County HHWCF	500 Mecham Rd	Petaluma	HHWCF

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### STANISLAUS

Dunn-Edwards	2000 W Orangeburg Ave	Modesto	Retail
Glidden Professional	1447 Coldwell Ave	Modesto	Retail
Kelly-Moore	1004 McHenry Ave	Modesto	Retail
Orchard Supply Hardware	1800 Oakdale Rd	Modesto	Retail
Orchard Supply Hardware	2800 Sisk Rd	Modesto	Retail
Sherwin-Williams	3301 McHenry Ave	Modesto	Retail
Vista Paint	1944 W Orangeburg Ave	Modesto	Retail
Sherwin-Williams	1065 Sperry Ave	Patterson	Retail
Kelly-Moore	5382 Pirrone Rd	Salida	Retail
Kelly-Moore	2100 W Monte Vista Ave	Turlock	Retail
Orchard Supply Hardware	3051 Geer Rd	Turlock	Retail
Habitat For Humanity ReStore	630 Kearney Ave	Modesto	ReStore

### SUTTER

Sherwin-Williams	1191 Bridge St	Yuba City	Retail
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### TEHAMA

Corning Ace Hardware	2020 Solano St	Corning	Retail
Los Molinos Ace Hardware	7930 State Hwy 99E	Los Molinos	Retail
Paint Mart	435 Antelope Blvd	Red Bluff	Retail
Tehama County Landfill	3281 HWY 99W	Corning	HHWCF
Tehama County Landfill	19995 Plymire Rd	Red Bluff	HHWCF
Evergreen Middle School	19500 Learning Way	Cottonwood	1 HHW Event

### TRINITY

Trinity Lumber and Building Supply	230 Washington St	Weaverville	Retail
Van Duzen School	680 Van Duzen River Rd ☐	Bridgeville	1 HHW Event
Hayfork Library	6641 State Hwy 3	Hayfork	1 HHW Event
Trinity County TS	173 Tom Bell Rd	Weaverville	1 HHW Event

### TULARE

Sherwin-Williams	1212 W Olive Ave	Porterville	Retail
Glidden Professional	2010 E Mineral King Ave	Visalia	Retail
Kelly-Moore	3220 Mooney Blvd	Visalia	Retail
Orchard Supply Hardware	2230 W Walnut Ave	Visalia	Retail

### TUOLUMNE

Kelly-Moore	880 Sanguinetti Rd	Sonora	Retail
Orchard Supply Hardware	750 E Mono Way	Sonora	Retail
Jamestown HHW Facility	17855 High School Rd	Jamestown	HHWCF
Big Oak Flat Landfill	10700 Merrell Rd	Oak Flat	HHWCF
Cal Sierra Transfer	19309 Industrial Dr	Sonora	HHWCF
Groveland Big Oak Flat	11240 Wards Ferry Rd	Big Oak Flat	1 HHW Event
Sonora Temporary Event	14959 Camage Ave	Sonora	1 HHW Event

## CALIFORNIA PAINTCARE SITES - JUNE 30, 2014

### VENTURA

Decor West	2124 Ventura Blvd	Camarillo	Retail
Dunn-Edwards	685 E Ventura Blvd	Oxnard	Retail
Sherwin-Williams	2011 Auto Center Dr	Oxnard	Retail
Vista Paint	2100 Outlet Center Dr	Oxnard	Retail
Dunn-Edwards	50 West Easy St	Simi Valley	Retail
Sherwin-Williams	3200 E Los Angeles Ave	Simi Valley	Retail
Decor Color and Design	2820 E Thousand Oaks Blvd	Thousand Oaks	Retail
Dunn-Edwards	360 E Thousand Oaks Blvd	Thousand Oaks	Retail
Orchard Supply Hardware	1934 E Avenida De Los Arbls	Thousand Oaks	Retail
Sherwin-Williams	2994 E Thousand Oaks Blvd	Thousand Oaks	Retail
Frazee Paint	4005 E Main St	Ventura	Retail
Gold Coast Recycling ABOP	* 5275 Colt St	Ventura	Other
City of Camarillo HHW Facility	* 880 Verdulera St	Camarillo	HHWCF
City of Oxnard PHHWCF	* 880 Verdulera St	Camarillo	HHWCF
City of Thousand Oaks HHW	2010 Conejo Center Dr	Newbury Park	HHWCF
City of Ventura HHW Facility	* 5275 Colt St	Ventura	HHWCF
County of Ventura Pollution Prevention Ctr	5777 N Ventura Ave	Ventura	HHWCF
Bell Canyon Collection Event	Bus Station Bell Canyon Rd	Bell Canyon	1 HHW Event
City of Fillmore	743 Sespe Pl	Fillmore	1 HHW Event

### YOLO

Kelly-Moore	831 Harbor Blvd	West Sacramento	Retail
Orchard Supply Hardware	1350 E Main St	Woodland	Retail
Sherwin-Williams	1392 E Main St	Woodland	Retail
Yolo County Central Landfill	44090 County Rd 28H	Woodland	HHWCF

\*More than one site type at the same address.

## CALIFORNIA PAINTCARE DEACTIVATED SITES - JUNE 30, 2014

<i>County/Site Name</i>	<i>Address</i>	<i>City</i>	<i>End Date</i>
<b>LOS ANGELES</b>			
Orchard Supply Hardware	641 N Victory Blvd	Burbank	10/15/13
Orchard Supply Hardware	22741 Victory Blvd	Canoga Park	10/15/13
Orchard Supply Hardware	26565 N Bouquet Canyon Rd	Santa Clarita	10/15/13
Orchard Supply Hardware	4340 Pacific Coast Hwy	Torrance	10/15/13
<b>MADERA</b>			
American Floors and Interiors	40088 Hwy 49	Oakhurst	01/23/14
<b>ORANGE</b>			
Visions Recycling of So California	1312 Allec St	Anaheim	06/30/14
Orchard Supply Hardware	1975 E 17th St	Santa Ana	10/15/13
<b>RIVERSIDE</b>			
Sherwin-Williams	26910 Newport Rd	Menifee	07/15/13
<b>SACRAMENTO</b>			
Kelly Moore	5101 Raley Blvd	Sacramento	02/25/14
<b>SAN JOAQUIN</b>			
Valley Lumber & Supply Co	1850 S Eldorado	Stockton	08/11/14
Tracy Color Ctr	318 West Grant Line Rd	Tracy	04/28/14
<b>SAN LUIS OBISPO</b>			
Kelly Moore	5805 El Camino Real	Atascadero	10/31/13
San Luis Paints	592 W Grand Ave	Grover Beach	03/12/14
<b>SANTA CRUZ</b>			
Eastlake Village True Value	1056 E Lake Ave	Watsonville	01/31/14
<b>VENTURA</b>			
City of Thousand Oaks HHW	1993 Rancho Conejo Blvd	Thousand Oaks	06/01/14
<b>YOLO</b>			
Kelly Moore	538 N East St	Woodland	07/28/14



**PAINTCARE CALIFORNIA**

**DOOR TO DOOR PROGRAM PARTNERSHIPS – JUNE 30, 2014**

<i>County</i>	<i>Program/Municipality</i>
Contra Costa	Rossmoor (Golden Rain Foundation)
Contra Costa	San Ramon
Los Angeles	Agoura Hills
Los Angeles	Arcadia
Los Angeles	Diamond Bar
Los Angeles	Manhattan Beach
Los Angeles	Monrovia
Los Angeles	Rolling Hills Estate
Los Angeles	Santa Clarita
Los Angeles	Santa Monica
Los Angeles/Ventura	West Lake Village
Orange	Laguna Beach
Orange	Laguna Woods
Orange	Mission Viejo
Riverside	Rancho Mirage
San Mateo	Rethink Waste
Santa Clara	Cupertino

## Appendix C



# Guidelines for Retailer Collection Facilities

January 2014

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## Contact Information

Site Name:	
Site Address:	
Mailing Address (if different):	
Site Contact 1. Name/Phone:	
Site Contact 2. Name/Phone:	
PaintCare Contact Name:	
PaintCare Contact Phone/Email:	
Transporter Company Name:	
Transporter Contact Name:	
Transporter Contact Phone/Email:	
CUPA Contact Name/Phone:	Haz Mat Business Plan? (y/n)

# PaintCare Collection Facilities

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## Legislation

In 2010, Governor Schwarzenegger signed Assembly Bill 1343 creating the California Architectural Paint Recovery Program. The new law requires paint manufacturers to develop and implement a program to collect, transport, and process post-consumer paint and other architectural coatings to reduce the costs and environmental impacts of their disposal in California. The program's primary goals are to: (1) reduce the generation of post-consumer architectural coatings; (2) promote reuse/using up post-consumer architectural coatings; and (3) ensure proper recycling and disposal at their end-of-life.

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## About PaintCare

The law allows for the formation of a non-profit stewardship organization to implement the program. To serve this purpose, PaintCare Inc. was formed by the American Coatings Association (ACA), the non-profit trade association for the paint and coatings industry. PaintCare submitted a management plan to the California Department of Resources Recycling and Recovery (CalRecycle) on behalf of paint manufacturers in April 2012. The Department approved the Plan on July 19, 2012. The California program began 90 days after Plan approval – on October 19, 2012.

Various studies have demonstrated that between 3 and 10% of all paint purchased is “leftover” – goes unused. To capture this paint, PaintCare will pay for storage containers, transportation and recycling/proper disposal for leftover paint delivered to contracted collection locations like yours. PaintCare will also conduct extensive public outreach about the Program, and promote your store as a Collection Facility.

Before the PaintCare Program (“Program”), California residents and businesses recycled or disposed of paint through government-sponsored household hazardous waste (HHW) programs or through a hazardous waste management company. The PaintCare Program increases recycling opportunities for California consumers by partnering with hundreds of retail and reuse stores throughout the state to serve as paint Collection Facilities.

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## PaintCare Provides

Once a contract is established between PaintCare and the Collection Facility, the Program will provide the following:

- Paint storage Collection Containers (usually 1 cubic yard containers)
  - Labels for paint Collection Containers
  - Spill kit (upon request)
  - Recordkeeping forms and/or log book
  - Poster identifying your site as a PaintCare Collection Facility
  - Educational print materials for your customers
-

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**PaintCare  
Does Not  
Provide**

The Program does not provide personal protective equipment (PPE) or gear that may be required by the U.S. Occupational Safety and Health Administration (OSHA) or California occupational and safety regulations for your place of work. It is your site's responsibility to provide appropriate PPE for your workplace.

PaintCare has no authority and disclaims any responsibility to manage, direct, or supervise your employees, representatives, or agents, including how they perform the work and achieve compliance with applicable Law. PaintCare does not have responsibility for making day-to-day and critical decisions regarding the Services that you provide.

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**Who Can Be  
a Collection  
Facility**

PaintCare Collection Facilities may be any of the following:

- Municipal household hazardous waste collection facilities (permanent and temporary)
  - Paint retailers including paint, hardware and home improvement stores, and reuse stores (i.e., stores that sell salvaged or excess building materials)
  - Waste transfer stations, landfills, public works yards, and other appropriate, publicly accessible facilities
-

## General Guidelines for Collection Facilities

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Below are general guidelines for a typical Collection Facility. However, we recognize that each location will have unique logistical and operational considerations. PaintCare Collection Facilities must make their own decisions and use their best judgment to operate in the safest manner possible in accordance with applicable Law. To be a Collection Facility, you must:

- Accept Program Products from participants during your regular advertised or posted operating hours
- Have appropriate signage that informs the public of the hours of operation
- Display the PaintCare poster to identify you as a Collection Facility – this poster should be posted in a highly visible area, preferably at the entrance
- Have adequate space, staffing and training to collect and store Program Products and consolidate them only in Collection Containers provided by or approved for use by PaintCare or its contractors to hold and transport Program Products
- Provide a secure space for empty and full Collection Containers
- Pack only Program Products into Collection Containers (see Section 3 for a description of Program Products)
- Schedule shipments of Program Products from your Collection Facility
- Do not accept, handle, pack, or ship Non-Program Products, including unacceptable containers (see Section 3 for list of Non-Program Products and unacceptable containers) because the Collection Facility may assume liability for Non-Program Products if it engages in these activities under California Health & Safety Code § 25217
- Maintain records
- Train staff to be familiar with the requirements and practices of this guide
- Have adequate comprehensive and/or commercial general liability insurance to cover potential risks and liability associated with activities on premises
- Know and comply with applicable federal, state and local laws as they pertain to your Collection Facility and train staff accordingly – these may include zoning requirements for your activities, state permit requirements (air, hazardous waste, water quality, solid waste, storm water) and OSHA requirements
- For additional information on state law regarding collection of the Program Products, visit the Department of Toxic Substance Control’s website at [www.dtsc.ca.gov](http://www.dtsc.ca.gov)

---

### **Storage Area for Collection Containers**

Establish a sufficient, dedicated storage area for Collection Containers and Program Products.

Collection Containers must include secondary containment to contain liquids in the event a can leaks while in storage; however, they should also be placed on an impermeable surface (e.g., concrete, asphalt, sealed wood floor) whenever possible.

Store Collection Containers away from ignition sources.

Place Collection Containers away from storm drains and floor drains.

Protect Collection Containers from temperature extremes by storing them inside or under cover if possible.

Mark the Collection Container with the date the first Program Product is placed in it and ensure that no Collection Container with content is stored for more than six (6) months, as required by applicable Law.

If you store Collection Containers outdoors, you may need approval from your local fire or hazardous materials oversight agency.

Storage area information should be included in your Hazardous Materials Business Plan (HMBP) if required by your local fire or hazardous materials oversight agency.

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### **Security**

The Collection Facility should be secured and locked when it is closed or not attended.

Only Collection Facility staff should have access to the Collection Containers and storage area.

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### **Use and Maintenance of Collection Containers**

Keep Collection Containers closed except when adding Program Products.

Maintain enough space around Collection Containers to inspect for leakage and emergency access.

Do not overfill Collection Containers.

Pack 5 gallon buckets on the bottom layer of the Collection Containers for stability.

Pack all Program Products (cans, buckets, bottles) upright and as tight as possible in the Collection Containers to protect contents from shifting and leaking in transit. Use safe practices for handling, storage and management of Program Products.

Use good housekeeping standards; keep paint storage areas clean and orderly.

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# Accepting Program Products

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## What Is Architectural Paint

It is an important responsibility for PaintCare Collection Facilities to only accept Program Products. Section 3 includes the primary examples of architectural paint products accepted by the PaintCare Program (“Program Products”) and paint or paint-related products not accepted by the PaintCare Program (“Non-Program Products”). Collection Facilities that accept Non-Program Products will be responsible for managing all Non-Program Products at the Collection Facilities’ expense.

Generally, architectural paints include latex and oil-based house paint, stains and clear coatings. The Program excludes (a) industrial maintenance coatings, labeled “for industrial use,” or other appropriate wording; (b) Original Equipment Manufacturer coatings or coatings used for OEM applications; and (c) specifically excluded Specialty coatings.

Architectural paint is classified as either latex (water-based) or oil-based (alkyd) and the classification is important in order to decide how the product should be handled and recycled. Being able to tell the difference between latex and oil-based products is also important in determining which types of businesses can use the PaintCare Program (see next two sub-sections).

---

## Who Can Drop Off Program Products

The Program accepts paint from the following:

**Households.** Residents may drop off any Program Product.

**CESQG Businesses.** These are businesses that generate less than 100 kilograms (about 27 gallons) of hazardous wastes per month. These businesses are called CESQGs for “Conditionally Exempt Small Quantity Generators.” They are often small painting contractors or commercial property owners, but they can be any type of business as long as they do not generate more than 27 gallons of hazardous waste per month. CESQG businesses may drop off any Program Product.

**SQG and LQG Businesses.** These are businesses that generate more than 100 kilograms (about 27 gallons) of hazardous waste per month. These businesses are either Small Quantity Generators or SQGs (generate 100-1000 kilograms of hazardous waste per month) or Large Quantity Generators or LQGs (generate more than 1000 kilograms of hazardous waste per month) and are typically larger painting contractors or big manufacturing businesses. These businesses are more heavily regulated and they must use a hazardous waste management company to manage their hazardous waste, including oil-based paint. They may, however, drop off latex-based Program Product at PaintCare Collection Facilities.

**Latex Paint is Special.** When post-consumer latex paint is intended for recycling, as it is when accepted at PaintCare Collection Facilities, it may be considered by a special California law to be handled and considered “non-hazardous waste.” Therefore SQG and LQG businesses may drop off latex paint at Collection Facilities, even though they may not drop off oil-based paint.

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**How to Know  
If a Business  
Qualifies**

Each business is responsible for determining its own generator status under the applicable Law.

When a business has oil-based paint to drop off, they must sign the CESQG Certification log, included in Appendix A, to verify that they are CESQGs and therefore qualified to use the Program for oil-based paint. The log includes an explanation of what types of businesses qualify to use the Program. (If a business has only latex paint they do not need to sign anything.)

Once signed, you may accept up to 27 gallons of oil-based paint from a CESQG.

Certification logs may be reviewed by PaintCare or government agencies and compared with a list of registered hazardous waste generators to see that only CESQG businesses are using the Program for their oil-based paint.

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**Can Facilities  
Charge Fees**

Program participants should never be charged a fee; as a PaintCare Collection Facility you may not charge residents and qualifying businesses that are dropping off Program Products.

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# What Is Acceptable

Before accepting products from participants, Collection Facility staff must (1) check the product label to verify that it contains a Program Product, and (2) check the condition of the container for acceptance in the Program.

## Acceptable Containers and Unacceptable Containers

### Acceptable

- The Program Product must be in its original container
- The container must be labeled as containing one of the designated Program Products listed below
- The container must be in good condition and not leaking
- The container must be 5 gallons in size or smaller

### Not Acceptable

- The container is not original (e.g., paint was transferred into a jar)
- The container does not have an original label
- The container is leaking or has no lid
- The container is larger than 5 gallon
- The container is empty

## Program Products and Non-Program Products

### Acceptable Products (Program Products)

- Interior and exterior paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

### Unacceptable Products (Non-Program Products)

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

# Operations

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## Greet the Consumer

Participants must be assisted and supervised when they come to drop off Program Products. Collection Facility staff should greet participants and verify eligibility of the participant and their leftover paint products as Program Products.

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## Examine the Product

Screen products to ensure that only the following are accepted:

- Container is 5 gallons in size or smaller
- Original container has original label that is readable
- Container had a lid and is not leaking
- Latex paint from anyone
- Oil-based paint from households and CESQG businesses
- IMPORTANT: Never open or allow the participant to open a program product container

Screen products to ensure that the following are not accepted:

- Non-Program Products
  - Oil-based paint from SQG or LQG businesses
- 

## Collection Facility Limits

While PaintCare Program intends to collect as much Program Product as is available, we recognize that your Collection Facility may have storage limitations. PaintCare Collection Facilities may voluntarily limit the amount of Program Products they accept from a customer. We recommend setting a limit of 5-gallons per participant per visit, though you may accept more at your discretion.

If your Collection Containers are completely full, inform the participant that you are temporarily unable to accept Program Products and redirect them to the nearest alternative PaintCare Collection Facility (see: [www.paintcare.org](http://www.paintcare.org)) or ask them to come back at a later date. Contact the PaintCare transporter immediately to have your Collection Containers picked-up and replaced with empties.

If you have a participant with a significant amount of Program Products that your location cannot manage, contact PaintCare directly for additional assistance. We may direct the participant to another PaintCare Collection Facility that can manage the large load or offer a direct pickup.

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### **Refusing an Unacceptable Product**

Do not accept any containers that are larger than 5 gallons, empty, unlabeled or leaking, and do not accept Non-Program Products from any participant.

When refusing a Program Product, Collection Facility staff must:

- Explain why the Program Product cannot be accepted (not part of Program, unlabeled, etc.)
- Refer the individual to the local municipal HHW collection program, garbage hauler or health department for assistance; HHW facilities can typically accept Non-Program Products from households and CESQG businesses

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### **Storing and Packing Collection Containers**

Place Program Products into Collection Containers immediately upon acceptance to minimize the possibility of spills.

Place 5 gallon containers at the bottom of Collection Containers to provide stability for second layer of 1 gallon and smaller cans.

Place all Collection Containers upright to prevent leaks or spills.

Pack the Program Products as tightly as possible inside the Collection Containers. This helps to keep paint products from shifting during transit.

If being stored outside, keep lids on Collection Containers to keep out rain.

Make sure the Collection Container lid sits flat on top the Collection Container.

All Program Products must be stored in Collection Containers at all times.

Never overfill Collection Containers.

Contact your local fire and/or hazardous materials oversight agency to find out if you need a Hazardous Materials Business Plan (HMBP) specific to your Collection Facility to accept and store Program Products.

---

### **Closing a Collection Facility**

Please notify PaintCare in writing at least 60-days before stopping collection services to give us adequate time to remove your information from Program promotional materials.

As soon as possible, remove the poster (“Recycle Your Paint Here”) from the Collection Facility and post a new sign at the entrance to the site to notify the public that you will no longer be accepting Program Products.

Before your last pick-up, verify that all Program Products and Collection Containers are returned to PaintCare.

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# Working with Transporters

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PaintCare contracts with public and private transporters for the delivery of supplies, empty Collection Containers and pick-up of full Collection Containers.

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## Scheduling the Transporter to Pick Up Collection Containers

When half of your Collection Containers are full or you anticipate that your Collection Containers will be full within fourteen (14) days in rural areas and five (5) days in urban areas, call your Transportation Service Provider to schedule a pickup. The name of your Transportation Service Provider and the contact information is written on the cover of this guide.

When establishing an appointment for pick-up, please indicate:

- That your facility is a PaintCare Collection Facility
- Name of Collection Facility and address
- Your name
- Your phone number
- Number of full Collection Containers to be picked up and the number of empty Collection Containers needed for replacement

## Preparing Collection Containers for Removal

On the scheduled pickup day, Collection Containers should be readily accessible to the transporter for quick and efficient loading. The transporter will bring shipping documents and Collection Container labels. Please assist the transporter with Collection Container loading and off-loading and keep a copy of the shipping documents for your records.

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# Inspections and Records

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## Inspections

At the end of each day, staff should:

- Inspect the Collection Facility and storage area to ensure Collection Containers are closed properly and the area is secured
- Inspect Collection Containers for damage and report any damaged Collection Containers to PaintCare for replacement or repair
- Inspect Collection Container for damaged or missing labels and correct as necessary

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## Record Keeping

The following records are to be maintained for a minimum of 3 years:

- Inspection records
  - CESQG Certification log (see: Appendix A)
  - Employee training records (see: Appendix B)
  - Bills of Lading and/or other documentation required by applicable Law for outgoing shipments of Program Products
-

# Training and Safety

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## Training

All employees handling Program Products must receive training in product identification, acceptance, handling, packaging, inspection and emergency response procedures before collecting Program Products or engaging in any PaintCare Program activities.

Ensure that employees conduct Program Products collection activities in a safe manner that protects workers and the environment.

Ensure Program Products collection activities follow general safety practices including proper lifting techniques.

Ensure Collection Facility employees are equipped for and understand hazards associated with Program Products.

Maintain training plans and records for each employee.

A form for recording staff training is included in Appendix B.

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## Safety

Store personal protective equipment (PPE) and spill response equipment in an accessible location adjacent to the Collection Containers.

Ensure the Collection Facility is equipped with appropriate emergency response equipment including a fire extinguisher, spill kit and PPE. Monthly inspections of equipment are recommended.

Ensure spill kit contains at a minimum safety goggles, gloves, absorbent, duct tape and plastic bags.

Ensure emergency procedures and emergency contact numbers including police, fire department and emergency services are posted by phone near the Collection Facility area.

If applicable, develop and maintain emergency action plan as required by OSHA.

If required by federal, state or local law, familiarize police, fire departments and emergency response teams with the layout of your facility, properties of Program Product handled at your facility and evacuation routes.

A form for recording emergency contacts is included in Appendix C.

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# Spill Response

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## Spills

The information in this section will assist with spills from damaged or leaking Program containers. It is important that all Collection Facility staff understand corrective actions to minimize exposure to people or the environment.

Collection Containers should be kept in a clean, accessible area. Avoid spills through good housekeeping, safe handling techniques, proper storage and best management practices.

Clean up any spill or release of Program Product immediately and place spill residue in a sealed container in a Collection Container. Label it. Contact PaintCare to replenish spill kit materials as needed.

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## Reporting

Any spill or release of Program Product to the environment through a storm drain, waterway or soil contamination of more than 10 gallons must be immediately reported to the appropriate governmental authority, including the Certified Unified Program Agency, (“CUPA”). Contact PaintCare within 24-hours of making such a report.

Post emergency contact numbers including police, fire department, and emergency services.

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## Spill Kits

Upon request, PaintCare provides each Collection Facility with a spill kit containing:

- Latex gloves
- Safety glasses
- Absorbent
- Plastic bags

Any material used should be replaced immediately after it is used. Contact PaintCare for replacement items.

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## Spill Response Procedures

If a spill is small enough to be managed by Collection Facility staff, follow these steps:

- Isolate the area and restrict access to the spill
  - Ensure personal safety, put on protective gear (glasses and gloves) provided in the spill kit
  - Stop the movement of paint by placing the leaking container upright or in a position where the least amount will spill, and place leaking container in plastic bags provided in spill kit
  - Contain the spill by placing absorbent pads or granular absorbent around and on the spill – if outdoors, place barriers around storm drains to prevent a release to the environment
  - Collect the contaminated absorbent material and place it in plastic bag(s) along with the leaking container and contaminated PPE, seal the bag(s) and place in the Collection Container
  - Remove any clothing that may be contaminated, wash thoroughly to remove spilled material from your hands or body
  - Replace any used spill control supplies
  - Document the date, location and amount and type of material spilled
  - Immediately report the spill to the appropriate governmental authority
-

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## Appendix A. CESQG Certification

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Any business may drop latex paint Program Products at this Collection Facility, but you may only use this Program for oil-based Program Products if you are a household or a Conditionally Exempt Small Quantity Generator (CESQG). A CESQG is a business that generates less than 100 kilograms (about 27 gallons or 220 pounds) of hazardous waste (e.g. solvents or oil-based paint) per month. If you do not qualify as a CESQG, you must use a licensed hazardous waste hauler for managing your oil-based paint products.

By signing this document, I certify that my organization is as a CESQG. I also understand that the Collection Facility accepting this waste and PaintCare Inc., its sole member, and their agents, employees, member companies, officers, directors, successors, and assigns do not assume liability for my waste and that liability remains with my organization. By signing below, I waive, release and hold harmless the entities and persons referred to in this paragraph from any liability, claim, injury, losses or damages arising from the provision of these materials to the Collection Facility.

<b>Business or Organization (Please Print)</b>	<b>Name of Person Dropping Off Program Product (Please Print)</b>	<b>Signature</b>	<b>Phone Number</b>

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## Appendix B – Training Record for Collection Facility Staff

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Training for Collection Facility personnel is based on the PaintCare Retail Collection Facility Guidelines and other materials provided to Collection Facilities as part of their training requirement. Training includes information on the following: PaintCare Collection Facilities, accepting Program Products, what is and is not acceptable, Program operations, working with transporters, inspections and records, training and safety, and spill response.

Date	Trainee (Print Name) and Signature	Trainer Initials

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## *Appendix C – Emergency Contact Information*

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This form is to be completed prior to the first day of collection.

### **Basic Local Emergency Contacts**

Facility Emergency Coordinator (name/phone):

\_\_\_\_\_

Alternate Emergency Coordinator (name/phone): \_\_\_\_\_

Fire Department Phone Number 911 \_\_\_\_\_

Police Phone Number 911 \_\_\_\_\_

Hospital Phone Number \_\_\_\_\_

### **For Spills of Program Product:**

Report any spill or release of Program Product to the environment (air, water or soil) greater than 10 gallons or any release of any Program Product to the storm drain or waters of the State to the appropriate local and state enforcement agencies immediately, and to PaintCare within 24 hours.

Local agency (name/phone): \_\_\_\_\_

State agency (name/phone): California Emergency Management Agency (Cal EMA) 1-800-852-7550

PaintCare: 1-855-PAINT09

Other (name/phone): \_\_\_\_\_

Other (name/phone): \_\_\_\_\_



# PaintCare Drop-off Site Training



*Recycle with PaintCare*

# What is the PaintCare Program?

*Recycle with PaintCare*

# What's the Big Deal About Paint?

- Of all hazardous waste received by municipal programs for residents and small businesses, 50% is paint
- Approximately 10% of purchased paint goes unused
- 10% of annual sales in the US means there are 70 million gallons leftover and available for recycling each year
- In 2003, stakeholders including local, state and federal governments; paint manufacturers; paint recyclers and others began a conversation to find a cooperative solution for managing post-consumer paint
- The American Coatings Association (ACA) participated, and the dialogue led to drafting of the model, state-level, industry supported law

Slide 3



# Model Paint Stewardship Law

- Currently, 8 states have passed the industry–supported paint stewardship law.

Oregon (2009)

California (2010)

Connecticut (2011)

Rhode Island (2012)

Minnesota (2013)

Vermont (2013)

Maine (2013)

Colorado (2014)

- California's went into effect October 19, 2012



# What the Law Requires:

- Any manufacturer selling paint into CA must operate a program to manage leftover paint by:
  - Reducing the generation of postconsumer paint through “buying right” education
  - Promoting using up / donating unused paint
  - Provide system for collection and recycling
- Convenient paint drop-off sites
- Environmentally responsible paint management

# About PaintCare

- Created by the American Coatings Association in 2009 when Oregon passed the paint stewardship model law
- Non-profit “stewardship” organization that sets up the paint recycling program on behalf of paint manufacturers
- Governed by Board of architectural paint manufacturers
- State oversight agency, CalRecycle, reviews our program plan and annual reports



American Coatings  
ASSOCIATION

# PaintCare Funding

- Financing through a per can “PaintCare Recovery Fee” added to the product price of each container sold

Half pint or smaller: \$ 0.00

Larger than half pint to smaller than 1 gallon: \$ 0.35

1 gallon: \$ 0.75

Larger than 1 gallon to 5 gallons: \$ 1.60

- Manufacturers collect the fees, and report sales and pay the fee to PaintCare
- Funding is used for program implementation and covers the cost of paint collection, transportation and recycling, as well as outreach and administration

# Who Can Be a Collection Facility?

- Municipal household hazardous waste collection facilities (permanent and temporary)
- Paint retailers: paint, hardware, home improvement, reuse stores
- Waste transfer stations, landfills, public works yards, and other appropriate, publicly accessible facilities
- Large Volume Users (LVU) including trade painters and institutions

# Potential Uses for Collected Paint

- Reused or donated (latex and oil-based)
- Blended into recycled-content paint (latex) – sold domestically and exported
- Cement/asphalt blends (latex)
- Landscaping material (latex)
- Blended into fuel for cement kilns and hazardous waste incinerators (latex and oil-based)

# Drop-Off Site Guidelines

# Employee Training

- Any employees accepting paint from the public, placing it in the bins, or ordering pick-ups should be trained on the PaintCare Site Guidelines
- Maintain a record showing that all staff handling PaintCare materials have received this training, and are re-trained annually





# Onsite Materials Needed

- Operations binder with record-keeping forms
- Storage bin(s) & labels
- Spill kit
- Program product poster
- Drop-off site poster
- Customer education materials



# Where to Put Your Bin(s)

- Cubic yard area on impermeable surface (concrete, asphalt, sealed wood floor, etc.)
- Secure from the public –not a “self-serve” program
- Away from ignition sources & drains
- Protected from temperature extremes
- Indoor area ideal
- If outdoors, under a covered area
- Maintain enough space around bins for emergency access and inspecting for leaks



# Products to Accept – “Program Products”

Collect the following architectural coatings in 5 gallon containers or less:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

# Products Not to Accept – “Non-Program Products”

- *Paint thinners, mineral spirits, solvents*
- *Aerosol paints (spray cans)*
- *Auto and marine paints*
- *Art and craft paints*
- *Caulking compounds, epoxies, glues, adhesives*
- *Paint additives, colorants, tints, resins*
- *Wood preservatives (containing pesticides)*
- *Roof patch and repair*
- *Tar and bitumen-based products*
- *2-component coatings*
- *Deck cleaners*
- *Traffic and road marking paints*
- *Industrial Maintenance (IM) coatings*
- *Original Equipment Manufacturer (OEM) (shop application) paints and finishes*

# Paint Can Condition

- Original container
- Original label that can be read
- Sealed and not leaking
- 5 gallons or less in size
- No empty cans, but cans with dried latex is ok
- Never open any containers



# Storing and Packing Collection Containers

- Use safe practices for handling, storage and management
- Keep collection containers closed except when adding Program Products
- Pack 5 gallon buckets on bottom layer for stability
- Do not overfill collection containers

# Accept From Whom?

- Latex Program Products
  - From residents (any volume)
  - From businesses (any volume)
- Solvent and Oil-Based Program Products
  - From residents (any volume)
  - From businesses
    - 27 gallons maximum per month
    - Only if they sign the CESQG log each time they drop-off







# Limits on Volume Accepted

- Website map lists whatever volume your site chooses to advertise
- PaintCare outreach materials state “at least 5 gallons per customer per visit”
- Don’t take more than can fit in your bins!
  - Refer customer to closest alternative site (see: [www.paintcare.org](http://www.paintcare.org)), or ask them to come back
  - Refer them to PaintCare hotline (855) Paint09
    - For help finding a site that accepts more
    - To schedule a Large Volume Pick-Up

# PaintCare.org Site Locator

Click here to find a paint drop-off site near you:



Paint Calculator



ABOUT

OREGON

CALIFORNIA

CONNECTICUT

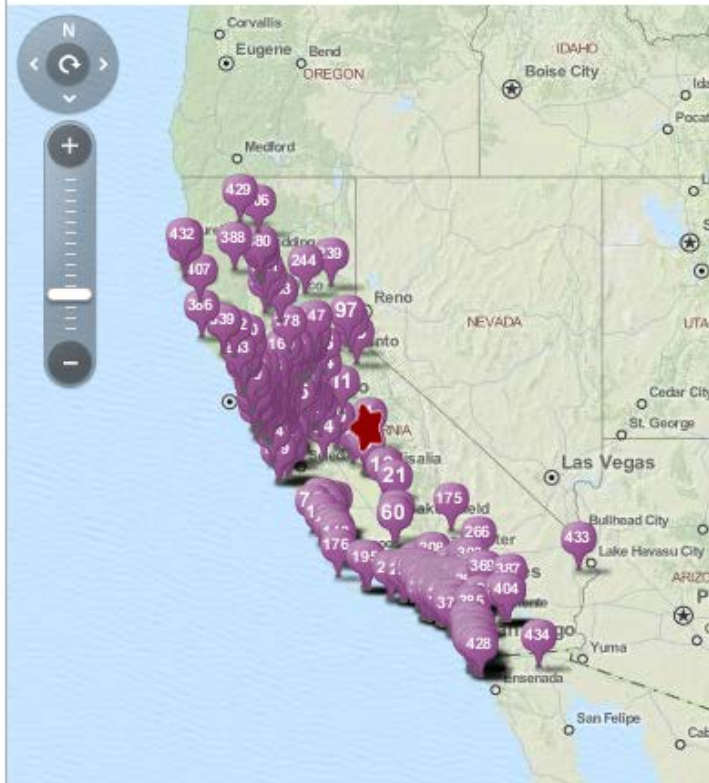
RHODE ISLAND

CONTACTS

## Paint Drop-Off Locations

Enter your address below to find the nearest drop-off location:

Address:  City:  State:    
Zip:  I Am:  A Resident  A Business



- 1 [American Floors & Interiors](#)  
Distance: 10.84 Mi.
- 2 [Glidden Professional Paint Center](#)  
Distance: 26.59 Mi.
- 3 [Frazee Paint](#)  
Distance: 26.67 Mi.
- 4 [Sherwin-Williams](#)  
Distance: 28.25 Mi.
- 5 [Dunn-Edwards Paints](#)  
Distance: 28.52 Mi.
- 6 [Sherwin-Williams](#)  
Distance: 29.11 Mi.
- 7 [Kelly-Moore Paints](#)  
Distance: 29.26 Mi.
- 8 [Sherwin-Williams](#)  
Distance: 31.91 Mi.
- 9 [Sherwin-Williams](#)

# Where Should Customers Take Non-Program Products?

- Household or small business hazardous waste disposal programs
- Refer customers to their local garbage hauler, environmental health agency, or public works department if unknown
- Contact PaintCare Coordinator for more info on local government programs in your area

# Safely Storing Paint

## Labels

- Bins must have labels
- On the label, add the date the first can is placed in the bin – there is a 180 day storage limit

## Packing the Bin

- Make sure bins are not damaged and have liners if needed
- Immediately place paint containers in the bin and pack upright and tightly
- Close lid when not in use
- Keep paint storage area clean and orderly

# What if Non-Program Products End up in the Bin?

- *If you find a non-program product in the bin prior to a pick-up, your store must manage it as hazardous waste generated by your store*
- *Mislabeled products and other mistakes will not be returned to you – they will be managed down stream by the transporter*
- *Transporters will identify any “problem” sites so we can check in to determine if additional training is needed*

# Ordering Pick-Ups or Supplies

Contact the transporter for extra bins, liners, labels, spill kits & pick-ups:

- **Urban Area:** one week in advance of filling your bin
- **Rural Area:** two weeks in advance of filling your bin
- Indicate:
  - You are a PaintCare drop-off site
  - Site name and address, phone number
  - Number of full bins to pick up & empties for replacement
- Sign and keep copy of bill-of-lading (provided by transporter at the time of pick-up)

# Spill Preparedness

- Store the following emergency response equipment in an easily accessible area:
  - Personal protective equipment (PPE)
  - Fire extinguisher
  - Spill kit containing safety goggles, gloves, absorbent, plastic bags
- Inspect all equipment and storage area regularly
- Post emergency procedures and contact information including police, fire department, and emergency services by a phone near the collection area

# Spill Clean-Up

## **Clean up any spill or release of program products immediately:**

1. Isolate the area
2. Use protective gear
3. Place leaking container upright in the spill kit bucket or plastic bag
4. Place absorbent around the spill, then fill in towards source
5. Place barriers around any storm drains
6. Place contaminated absorbent material and protective gear in bag or bucket with leaky container
7. Seal bag or bucket and place in bin
8. Contact PaintCare to replenish spill kit materials as needed



# Spill Reporting

- Document the date, location, amount, and type of program product spilled
- Report program product spills of more than 10 gallons and release of any quantity through a storm drain, waterway, or into soil to:
  - Your local environmental enforcement agency
  - State enforcement agency: California Emergency Management Agency (Cal EMA) 1-800-852-7550
- Notify PaintCare within 24 hours of any report

# Record Keeping

- Employee training log
- CESQG certification log
- Bills-of-lading

Keep all records on site for a minimum of three years

# Hazardous Material Business Plan (HMBP)

- Requirements for HMBPs vary by jurisdiction – check with your “CUPA” (local haz mat enforcement agency) to find out what they require
- PaintCare products are added to HMBP “hazardous materials” inventory, not “hazardous waste” inventory
- Plan must be updated within 30 days of collection start date

# Closing a Drop-Off Site

- Notify PaintCare 60 days before stopping collection services
- Remove PaintCare poster from the site and post new sign to notify public you no longer accept paint
- As part of your last pick-up, verify that all program products and bins are returned to PaintCare

# FAQs

- How many cans does the standard PaintCare bin hold?

Approximately 120-150 one-gallon cans, depending on bin type.

- Do we only accept brands sold in our store?  
No, you must be willing to accept all brands, including ones you don't sell in your store.

- Can we turn contractors away?

No, this program is for households and businesses. You may however, limit your per-customer drop-off volume to 5 gallons if you have limited space.

# FAQs

- Can we charge a fee for consumers to drop their program products at our store?  
No; the customer has already paid for the service through the assessment fee
- Can store waste be placed in the PaintCare bins?  
Mistints and returned program products are accepted, but obsolete products should be managed by the system your store currently has in place.

## Appendix D

**DATE** October 31, 2014**PROJECT No.** 1214410013-8000-001-TM-RevB**TO** PaintCare Inc.**FROM** Bryan Waller**EMAIL** Bryan\_Waller@golder.com**TECHNICAL MEMO TO PAINTCARE: GIS METHOD USED TO CALCULATE THE POPULATION  
COVERAGE OF THE PAINTCARE SERVICE LOCATIONS IN CALIFORNIA****Introduction**

GIS analysis was conducted to determine the population coverage and service levels of PaintCare permanent paint drop-off sites in California. PaintCare's service area-based distribution criterion requires that areas with populations less than 30,000 should have access to a site within 15 miles for 90% of the state's population, while their population density criterion seeks an additional site per 30,000 residents of a populated area defined as the population within a 15 mile radius drawn from the center of each Census Tract in the State. Golder evaluated these criteria using (1) the set of 673 permanent year-round drop-off sites in place on June 30, 2014 (the end of the second reporting year), and (2) the set of 673 permanent year-round sites in addition to the 99 supplemental sites and events offered as of June 30, 2014.

**Evaluation Process***Criterion 1: Service Area-Based Distribution*

All permanent year-round drop-off site addresses were mapped and a service area with a 15-mile radius surrounding each site was calculated using ESRI's ArcMap 10.2 Geographic Information System (GIS) Program. For household hazardous waste facilities, transfer stations and other sites with resident use restrictions, the service area was also a 15-mile radius, but only counted the population of the towns or areas serviced by the site. Population data for 2010 was downloaded directly from the United States Census Bureau for Census Blocks which are the smallest geographic area/unit for which census data is available.

An overlay analysis was conducted to calculate the percentage of the population living in each Census Block that is within at least one 15-mile service area for current PaintCare service locations (see Figure 1, Permanent Year-Round Sites). The Block level population coverage calculations were then aggregated to state-level population coverage (Population Within 15 Miles, Table 1).

Following analysis of the permanent sites, additional analysis was performed incorporating the additional 99 supplemental sites and events (see Figure 2, Supplemental Sites and Events). The results are shown in Table 1 in addition to the results from the 2013 analysis to show the improvement in population coverage between year 1 and year 2.





**Table 1: Population Within 15 Miles**

	Site Count	Criterion	Population	
		Population within 15 miles	Access To A Site within 15 Miles	Without Access To A Site within 15 Miles
Permanent Sites June 30, 2013	495	97.30%	36,248,099	1,005,857
Permanent Sites June 30, 2014	673	97.83%	36,445,618	808,338
Permanent Sites and Supplemental Sites and Events June 30, 2014	772	98.30%	36,619,290	634,666

*Criterion 2: Population Density*

Next, analysis was conducted on both the permanent year-round drop off sites and the combination of permanent sites and supplemental sites and events to establish an average service level in terms of the number of sites per serviced population. For this analysis, Golder used a 15 mile buffer from the center of each Census Tract in the State as a unit of analysis. Census Tracts are standard geographic aggregations of Census Blocks. Census Tracts are used in this analysis due to their expediency of use, national standardization and potential linkages to socio- economic data. The 15 mile buffer from the center of a Census Tract was chosen to represent a typical service area which is unlinked to any border or named geographic agglomeration.

To conduct this analysis, the total population in a given 15-mile service area was divided by the number of sites in that same service area. These service area calculations were completed for each Census Tract in the state and averaged state-wide. The average service levels for year 1 and year 2 are shown in Table 2, showing the improvement with the increase in drop off sites.

**Table 2: Average Service Level**

	Site Count	Criterion
		Average Service Level
Permanent Sites June 30, 2013	495	91,333
Permanent Sites June 30, 2014	673	69,305
Permanent Sites and Supplemental Sites and Events June 30, 2014	772	61,393

### Underserviced Areas

The Census Tract service levels were then evaluated to determine which general areas do not meet a target of one site per 70,000, 50,000 and 30,000 residents and are therefore considered underserviced. The counties containing the majority of the underserviced Census Tracts and therefore require the highest proportion of drop-off sites or events, are summarized in Table 3.

**Table 3: List of Underserviced Areas**

Permanent Sites June 30, 2014	Underserviced Areas (accounts for the majority of the underserviced areas)
Do not meet the target of the average of 1 site per 70,000 residents	Alameda, Contra Costa (west), El Dorado (west), Fresno (central), Imperial (south), <b>Kern</b> (central), Kings (north), <b>Los Angeles</b> , Madera (south), Merced (east), <b>Orange</b> , Riverside (west), Sacramento (south), <b>San Bernardino</b> (south), San Diego (south), Stanislaus (south), Sutter/Yuba (border), Tulare (west), Yolo (south),
Do not meet the target of the average of 1 site per 50,000 residents	The Counties above and Marin (south), San Diego (west), Santa Clara (west), Yolo (south)
Do not meet the target of the average of 1 site per 30,000 residents	The Counties above and Monterey (north), Nevada (east), San Mateo (north), Santa Cruz, Sonoma (south)

### Discrepancies Between Year 1 and Year 2 Reporting

It should be noted that the previously reported service level evaluations for the Year 1 report for the State of California are different than those currently reported for year 2. This is due to the application of the national standard methodology for the State of California. In March of 2012, GIS analysts at Golder conducted research into a functional method to evaluate service level based on populated places and access to PaintCare drop-off sites. This effort was undertaken to satisfy a requirement to evaluate the level of access for residents in densely populated places. Accordingly, Golder developed a method by which it classified populated places by population ranges with the intent of locating areas over 30,000 individuals (which can be considered densely populated). This was accomplished through the creation of a seamless populated places database which incorporated two datasets (Census Block Groups and Census Populated Places) from the federal Census. To clarify, a populated place can be a City, Town, Census Designated place, or unincorporated area. (Example populated places, Table 4). In the state of California, Golder Associates identified 5,852 areas which cover the entire state.

**Table 4: Populated Places**

<b>Name</b>	<b>Populated Place Type</b>	<b>Population (2010)</b>
Los Angeles	City	3,792,621
Richgrove (Tulare County)	Census Designated Place	2,882
Unincorporated Tehama County	Unincorporated Place	469

Once populated places had been categorized by population, Golder conducted an overlay analysis to evaluate the population criterion by counting the number of intersecting 15 mile service areas from each drop-off point and HHW facility (if applicable) with each populated place. For instance, if a populated place had a population of 100,000 people and had access to five overlapping service areas, its resulting level of service would be 1 site for every 20,000 persons.

Following California, Golder Associates was contracted to conduct evaluations for several additional PaintCare states. As such, it was identified that Golder should begin an effort to create a National Standard Methodology for GIS program planning and evaluation. While the standard methodology for evaluating criterion 1 has not changed since March, 2012, the method to evaluate criterion 2, service level has undergone significant alterations from its original California incarnation.

The reasons to alter and standardize the service-level methodology are based on sound GIS practice, expediency and repeatability. While the previous CA methodology was functional, significant limitations, not understood at the time of its creation, rendered it less functional for other States. These issues mainly stem from the creation of the custom populated places dataset which, while it was able to classify populated places into dense and non-dense areas, suffered from a few deficiencies:

- The definition, classification and geographic representation of populated places varies from state-to-state;
- The shape and form of certain populated places rendered a service level analysis less useful than for regularly (ie square shaped) populated places;
- The scale (geographic size) of certain populated places such as Los Angeles obscured local service level phenomena that would be addressed by smaller units of analysis; and
- The attribution of population to populated places was based on a custom GIS process that was labor intensive to execute.

Accordingly, Golder made an effort to locate smaller scale, standard and uniform data that could be used for evaluations regardless of context. The consequence of this effort was such that the evaluation of average service level has altered from the previous analysis conducted for the year one report to the one completed for the year two report. The discrepancies between the two analysis types are shown below in Table 5.

**Table 5: Comparison of results between analysis methods**

<b>Evaluation Method</b>	<b>Site Count</b>	<b>Average Service Level</b>
Year 1 - CA Methodology	495	<b>61,631</b>
Year 1 National Standard Methodology	495	<b>91,333</b>

**Implications of Discrepancies**

It should be noted that the authors of this report consider the current PaintCare national method, developed by Golder Associates, as a superior technique to conduct service level analysis compared to the original method developed by Golder Associates for California. It is reproducible, works in any state, and allows for fine grained analysis of underserved areas. However, with the execution of this method, reported average service levels will be significantly greater than those reported using the previous California-specific method. It should also be noted that regardless of evaluation method, the addition of more sites in the State between year 1 and year 2 has yielded an increase of 24% in the average state-wide service level. However, targets specified through pre-program planning may not be applicable given that they were established using a previous method.

Accordingly, Golder has conducted research into new targets that would conform to the current standard service level analysis method. Using a draft list of potential retailers (n=2,120), we ran a model that would evaluate average service level as well as locate underserved areas using progressively smaller numbers of potential retail points. While, it should be noted that the potential retailer list has not been verified for accuracy or completeness, its inclusion into this exercise was still considered valid as it best reflects real world data and conditions.

The results of the modeling are presented below in Table 6.

**Table 6: Target Setting Model Results**

Approximate Number of Sites	Modeled Average Service Level		Approximate Number of Sites	Modeled Average Service Level
1,400	31,365		1,024	45,785
1,345	32,713		981	48,592
1,307	33,758		956	50,417
1,273	34,811		922	52,496
1,236	35,756		883	55,771
1,188	37,588		862	57,327
1,153	38,924		826	60,577
1,115	40,505		794	63,804
1,071	43,189		760	69,690

In the above table, the approximate number of sites refers to the number of sites evaluated for a particular model run. Sites are chosen based on a pseudo-random algorithm that reflects the goals of prioritization for geographic distribution and population density. The modeled average service level refers to the State-wide average service level for that number of sites. For instance, with 1,400 sites, there is an average of 1 potential site for every 31,365 residents, for 1,345 sites there is an average of 1 potential site for every 32,713 residents etc. It is important to note that these are modeled average service levels and that for program evaluation the actual average service levels may vary above or below these amounts. This is due to the fact that Golder's model simulates program delivery whereas the actual locations may differ from those that are modeled. However, we believe the variances between these two numbers will not differ significantly enough to impact target setting.

As such, In light of the above data, Golder recommends that a new target be established to reflect the current analysis methods that will allow for more accurate tracking of service levels into the future.

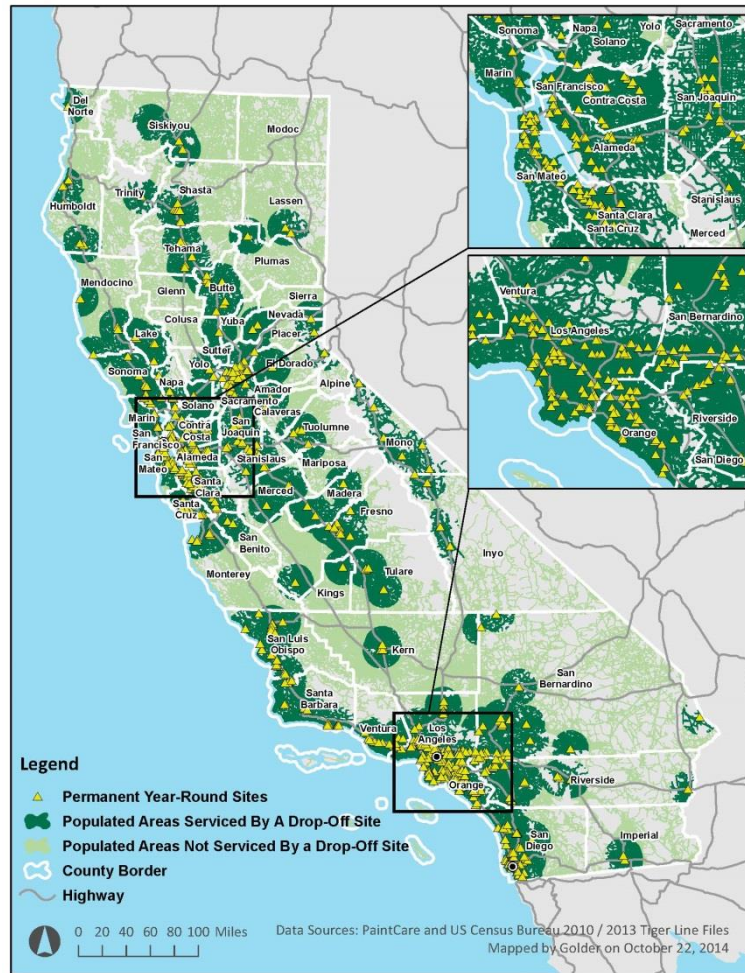


Figure 1: Permanent Year-Round Sites



**Figure 2: Supplemental Sites and Events**

We trust that this memorandum is sufficiently detailed for your requirements. Please contact us if you have any questions or would like additional information.

**GOLDER ASSOCIATES LTD.**

Danielle Lang  
GIS Technician

Bryan Waller, B.Sc.  
Associate, Senior Consultant

## **Appendix E**



**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Financial Statements  
Including Report Required by  
Public Resources Code Section 48700,  
and Independent Auditors' Report

June 30, 2014

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Financial Statements  
June 30, 2014

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare") California Architectural Paint Recovery Program ("the Program"), which comprise the statement of financial position as of June 30, 2014, the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Program as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also used our report dated September 30, 2014 on our consideration of PaintCare's internal control over the Program's financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering PaintCare's internal control over the Program's financial reporting and compliance.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, slightly stylized font.

Vienna, Virginia  
September 30, 2014

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Financial Position  
June 30, 2014

**Assets**

Accounts receivable, net	\$ 5,281,741
Due from PaintCare Inc.	24,877,274
Prepaid expenses	<u>2,200</u>

Total assets \$ 30,161,215

**Liabilities and Net Assets**

**Liabilities**

Accounts payable and accrued expenses	<u>\$ 2,698,583</u>
---------------------------------------	---------------------

Total liabilities 2,698,583

**Net Assets**

Unrestricted	<u>27,462,632</u>
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Total net assets 27,462,632

Total liabilities and net assets \$ 30,161,215

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Activities  
For the Year Ended June 30, 2014

<b>Unrestricted Revenue and Support</b>	
Paint recovery fees	<u>\$ 35,237,602</u>
Total unrestricted revenue and support	<u>35,237,602</u>
<b>Expenses</b>	
Program and delivery:	
Transportation and processing	11,751,474
Communication	1,854,534
Legal fees	220,777
State agency administrative fees	265,882
Collection support	1,527,401
Other program expenses	<u>562,340</u>
Total program and delivery	<u>16,182,408</u>
General and administrative	<u>1,485,130</u>
Total expenses	<u>17,667,538</u>
<b>Change in Net Assets</b>	17,570,064
<b>Net Assets, beginning of year</b>	<u>9,892,568</u>
<b>Net Assets, end of year</b>	<u><u>\$ 27,462,632</u></u>

*See accompanying notes.*

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Statement of Cash Flows  
For the Year Ended June 30, 2014

<b>Cash Flows from Operating Activities</b>	
Change in net assets	\$ 17,570,064
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Allowance for doubtful accounts receivable	32,618
Change in operating assets and liabilities:	
(Increase) decrease in:	
Accounts receivable	(1,424,980)
Due from PaintCare Inc.	(16,962,615)
Prepaid expenses	44,900
Increase in:	
Accounts payable and accrued expenses	<u>740,013</u>
Net cash provided by operating activities	<u>-</u>
<b>Net Change in Cash</b>	-
<b>Cash</b> , beginning of year	<u>-</u>
<b>Cash</b> , end of year	<u><u>\$ -</u></u>

*See accompanying notes.*

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2014

**1. Nature of Operations**

The California Architectural Paint Recovery Program (“the Program”) is authorized by Section 48700 of the Public Resources Code to implement measures to require paint manufacturers to develop and implement a program to collect, transport, and process postconsumer paint to reduce the costs and environmental impacts of the disposal of postconsumer paint in California. The Program is administered by PaintCare Inc. (“PaintCare”).

PaintCare, a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

**2. Summary of Significant Accounting Policies**

Basis of Accounting and Presentation

The Program’s financial statements are prepared on the accrual basis of accounting and are in accordance with generally accepted accounting principles for not-for-profit organizations. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of the Program’s operations. There were no temporarily or permanently restricted net assets as of June 30, 2014.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due for post-consumer paint recovery fees. The Program provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At June 30, 2014 an allowance of \$32,618 was recognized.



**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2014

**2. Summary of Significant Accounting Policies (continued)**

Communication Costs

On behalf of the Program, PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communication costs are charged to operations when incurred. Communication expenses were \$1,854,534 for the year ended June 30, 2014, and are included in the accompanying statement of activities.

Revenue Recognition

The Program recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the Program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per container size sold according to the following fee schedule:

1/2 pint or less		No charge
Greater than 1/2 pint to less than 1 gallon	\$	0.35
1 gallon	\$	0.75
Greater than 1 gallon to 5 gallons	\$	1.60

As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the Program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payment are due by the end of the month following the reporting period.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2014

**2. Summary of Significant Accounting Policies (continued)**

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through September 30, 2014, the date the financial statements were available to be issued.

**3. Related Party**

American Coatings Association (ACA), a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care<sup>®</sup> resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint including the recovery program pursuant to Public Resources Code Section 48700. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA provides staffing, an office, office equipment and furniture, supplies, and other administrative support services. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the year ended June 30, 2014, total administrative fees charged by ACA to PaintCare were \$535,208, of this amount, \$376,251 related to the Program. At June 30, 2014 PaintCare owed the Program \$24,877,274 related to paint recovery fees that are being held on behalf of the Program and are included in the accompanying statement of financial position.

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Notes to Financial Statements  
June 30, 2014

**4. Income Taxes**

The Program itself is not subject to income taxes. The steward of the Program, PaintCare, is recognized as a tax-exempt organization under IRC Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities.

## **SUPPLEMENTAL REPORTS**

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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
PaintCare Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of PaintCare Inc. (“PaintCare”) California Architectural Paint Recovery Program (“the Program”), which comprise the statement of financial position as of June 30, 2014, the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 30, 2014.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered PaintCare’s internal control over financial reporting (“internal control”) over the Program to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of PaintCare’s internal control over the Program. Accordingly, we do not express an opinion on the effectiveness of PaintCare’s internal control over the Program.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Program's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, slightly stylized font.

Vienna, Virginia  
September 30, 2014

**EXAMINATION REPORT OVER COMPLIANCE WITH THE  
FINANCIAL ASPECTS OF THE PRC SECTION 48700,  
AND TITLE 14, DIVISION 7, CHAPTER 11, ARTICLE 2 OF THE  
CALIFORNIA CODE OF REGULATIONS**

To the Board of Directors  
PaintCare Inc.

We have examined PaintCare Inc. (“PaintCare”) California Architectural Paint Recovery Program (“the Program”)’s compliance with the financial aspects of the Public Resources Code Section 48700, and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations during the year ended June 30, 2014. Management is responsible for PaintCare’s compliance with those requirements. Our responsibility is to express an opinion on PaintCare’s compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about PaintCare’s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on PaintCare’s compliance with specified requirements.

In our opinion, PaintCare complied, in all material respects, with the financial aspects of the Public Resources Code Section 48700, and Title 14, Division 7, Chapter 11, Article 2 of the California Code of Regulations during the year ended June 30, 2014.

This report is intended solely for the information and use of the Board of Directors, management, and the California Department of Resources Recycling and Recovery, and is not intended to be and should not be used by anyone other than these specified parties.



Vienna, Virginia  
September 30, 2014

**PaintCare Inc.**  
**California Architectural Paint Recovery Program**

Schedule of Findings  
For the Year Ended June 30, 2014

**Section I – Summary of Independent Auditors’ Results**

*Financial Statements*

Type of auditor’s report issued:	Unmodified		
Internal control over financial reporting:			
• Material weakness(es) identified?	_____ Yes	<u>  X  </u> No	
• Significant deficiency(ies) identified that are not considered to be material weaknesses?	_____ Yes	<u>  X  </u> None reported	
Noncompliance material to financial statements noted?	_____ Yes	<u>  X  </u> No	

**Section II – Financial Statement Findings**

There were no financial statement findings reported during the 2014 audit.



## Appendix F



# California Paint Recycling Program

## About the PaintCare Program

### PAINTCARE®

PaintCare® is a non-profit 501(c)(3) organization, established by the American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states that adopt a paint stewardship law.

### PROGRAM PRODUCTS

*These products have fees and will be accepted at PaintCare-partnering drop-off sites:*

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

### NON-PROGRAM PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Tar, asphalt, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

### FEES

The "PaintCare Recovery Fee" is applied to the purchase price of architectural paint sold in California as required by the California Paint Stewardship Law. Fees are based on container size as follows:

Half pint or less	\$ 0.00
More than half pint to less than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon to 5 gallons	\$ 1.60



*For more information, please ask for the PaintCare brochure, visit [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.*

Recycle with PaintCare



# Recycle your paint here.

*To learn what products are accepted by the program either ask your sales associate, call (855) 724-6809 or visit [www.paintcare.org](http://www.paintcare.org).*



***Recycle with PaintCare***

*Leaking, unlabeled, and empty containers are not accepted.*



# We are a PaintCare Partner

Fees on the  
sale of paint  
in California  
help pay for  
our program.



*Recycle with PaintCare*

*To learn more, please call (855) 724-6809  
or visit [www.paintcare.org](http://www.paintcare.org).*



## Program Products

*These products have fees and are accepted at drop-off sites:*

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Products must be in original containers with original labels.*

*Latex paint that is dried out and “rock hard” is also acceptable.*



## Non-Program Products

*These products do not have fees and are not accepted at drop-off sites:*

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

*Leaking, unlabeled, and empty containers are not accepted at drop-off sites.*

*To learn more, please call (855) 724-6809 or visit [www.paintcare.org](http://www.paintcare.org)*

**NO DUMPING**

**STOP!**  
**IT'S ILLEGAL**  
**to dump or abandon**  
**Paint, Oil, or other**  
**Hazardous Waste**



**THIS AREA MAY BE UNDER**  
**VIDEO SURVEILLANCE**

**Violators Will Be Prosecuted**



## California Paint Stewardship Program

*Each year about 650 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?*

California's Paint Stewardship Law requires the paint manufacturing industry to develop a financially and environmentally sustainable program to manage postconsumer architectural paint. The program includes: education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

PaintCare is a non-profit organization established by paint manufacturers to run the program in California and any state with a paint stewardship law.

## Program Products

*These products have fees when you buy them and are accepted for free at drop-off sites:*

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

*Leaking, unlabeled and empty containers are not accepted at drop-off sites.*

## ⊘ Non-Program Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-program products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



# Recycle with PaintCare



CALIFORNIA

## Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout California. To find your nearest drop-off site, use PaintCare's search tool at [www.paintcare.org](http://www.paintcare.org) or call our hotline at (855) 724-6809.

## How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish – even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept at least five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



## What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

## Who Can Use the Program?

**Residents** bringing paint from their home can bring as much latex or oil-based paint as the site is willing to accept.

**Businesses** (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only and not for your oil-based paint. To learn more about this restriction, contact PaintCare.

## Large Volume Pick-Up

If you have at least 300 gallons of paint to recycle from your business or home, ask about our pick-up service. Please call for details or to request an appointment.

## PaintCare Recovery Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$0.00 Half pint or smaller
- \$0.35 Larger than a half pint to smaller than 1 gallon
- \$0.75 1 gallon
- \$1.60 Larger than 1 gallon to 5 gallons

## Not a Deposit

The fee is not a returnable deposit – it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

## Contact Us

Please visit [www.paintcare.org](http://www.paintcare.org) or give us a call at (855) 724-6809 to find a drop-off site or to learn more.





Find a paint drop-off  
site near you by  
visiting [paintcare.org](http://paintcare.org)



Recycle with PaintCare

Buy right.  
Use it up.  
Recycle the rest.

*PaintCare is the non-profit product stewardship organization established by the American Coatings Association to represent architectural paint manufacturers.*

We're working to provide environmentally sound and cost-effective paint recycling programs in states with paint stewardship laws.

To find a site near you, please call (855) 724-6809 or visit [www.paintcare.org](http://www.paintcare.org)

[www.paintcare.org](http://www.paintcare.org)



## California Paint Stewardship Program

# Information for Trade Painters

### California has had a Paint Stewardship Program since October 2012.

The California Paint Stewardship law requires paint manufacturers to establish a paint stewardship program in California. The program is funded by a fee on each container of architectural paint sold in the state. The program sets up drop-off sites at retail stores and other sites throughout the state where residents and businesses are able to take most types of leftover paint for recycling, free of charge.

### Paint Stewardship Led by Industry

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a non-profit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. These states include California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

### PaintCare Recovery Fee and Funding

As required by state law, a paint stewardship assessment fee (“PaintCare Recovery Fee”) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer architectural paint, and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs.

The fees are based on container size as follows:

\$ 0.00 – Half pint or smaller
\$ 0.35 – Larger than half pint to smaller than 1 gallon
\$ 0.75 – 1 Gallon
\$ 1.60 – Larger than 1 gallon to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Recovery Fee with their sale price of architectural paint sold in the state. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee, and for the fee to be listed as “PaintCare Recovery Fee” to aid in customer and dealer education and to ensure transparency.

### Notice for Trade Painters

It is expected that trade painters will pass the fees on to their customers in order to recoup the fees they pay on the product.



**When estimating jobs, trade painters should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.**

#### **New Paint Drop-Off Sites**

PaintCare has established paint drop-off sites across the state. Most drop-off sites are at paint stores. Other sites may include solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

#### **Use of Retail Drop-Off Sites by Businesses**

Retail drop-off sites provide a convenient and no cost recycling option for trade painters and other businesses. Businesses that generate less than 220 pounds of hazardous waste\* per month will be able to use these sites to recycle all program products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the PaintCare sites for their water-based program products only; they are not able to use the sites for oil-based paint or other solvent-based products.

\*220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint does count (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.

#### **Pick-Up Service for Large Volumes**

Businesses with at least 300 gallons of postconsumer paint to recycle, may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please call (855) 724-6809.

#### **What Products Are Covered?**

Architectural paints (“Program Products”) are defined as interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

#### **PROGRAM PRODUCTS**

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

#### **NON-PROGRAM PRODUCTS**

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM)(shop application) paints and finishes

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#### **MORE INFORMATION**

(855) 724-6809 or (855) PAINT09  
www.paintcare.org or info@paintcare.org

PAINTCARE INC.  
1500 RHODE ISLAND AVENUE N.W.  
WASHINGTON, DC 20005



# Large Volume Pick-Up (LVP) Service

## PaintCare

PaintCare Inc. is a non-profit organization established by the American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states that adopt a paint stewardship law. The primary goal of this program is to make paint recycling more convenient.

## Paint Drop-Off Sites

In states with paint stewardship laws, PaintCare's main effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use the site locator at [www.paintcare.org](http://www.paintcare.org) or call (855) 724-6809.



## One or Two Times: “Large Volumes Pick-Ups”

For households and businesses that have accumulated a large volume or stockpile of paint, PaintCare offers a direct pick-up service in states with a PaintCare program. Large volume means at least 300 gallons, measured by container size (not content). On a case-by-case basis, we may offer to pick up less than 300 gallons if there are no drop-off sites in your area. After two or three pick-ups you may be switched to a regular service (see next page).

## Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers no larger than 5 gallons. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into large cans. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company.

## HOW TO REQUEST A PICK-UP

### 1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

### 2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the “Large Volume Pick-Up Request Form” and return it to PaintCare by email, fax, or regular mail. (Visit [paintcare.org](http://paintcare.org) or call PaintCare for the form.)

## Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint. If you qualify for a pick-up, you will be put in contact with our licensed transporter to schedule a pick-up. It may be several weeks before your pick-up occurs.

## On the Day of Your Pick-Up

Sort your products into the two categories noted previously, and store them in an area that has easy access. If the paint is a far distance from where the transporter parks, the path between should be at least four feet wide to accommodate the boxes.

Please plan to have staff available on the day of your pick-up to pack the paint containers into the boxes. The

transporter may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the transporter's truck, you will sign a bill of lading and receive a copy for your records. Your paint will then be taken to an authorized processing facility for further sorting and recycling.

**Note:** Paint must be in original containers. The transporter cannot pick up containers that are leaking or unlabeled.

### **Regular Service: "Large Volume Users"**

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available in states with PaintCare programs. With this service, you will be provided with empty bins, then request a pickup when at least three bins are filled. With this service, PaintCare will provide training on how to properly pack, and you will be required to sign a contract with PaintCare.

### **Limits on Businesses**

If your business generates more than 220 pounds (20-30 gallons depending on the type) of hazardous waste per month, you may use PaintCare drop-off sites and this pick-up service for water-based program products only. You will not be able to use the Program for solvent or oil-based products.

If your business generates less than 220 pounds of hazardous waste per month, you may use PaintCare sites and this pick-up service for both water-based program products and oil-based program products, if you certify that you are eligible.

**Note:** When calculating how much hazardous waste you generate in a month, do not count latex paint towards the monthly total.

### **What about Non-Program Products?**

This program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-program products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their programs for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

### **What Products Are Covered?**

Architectural paints ("Program Products") are defined as interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

### **PROGRAM PRODUCTS**

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

### **NON-PROGRAM PRODUCTS**

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

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#### **MORE INFORMATION:**

(855) 724-6809 or (855) PAINT09  
www.paintcare.org or info@paintcare.org

PAINTCARE INC.  
1500 RHODE ISLAND AVENUE N.W.  
WASHINGTON, DC 20005

# LARGE VOLUME PICK-UP REQUEST FORM



Before sending your form, please read the "Large Volume Pickup Service Factsheet"

For a copy of the factsheet visit [www.paintcare.org](http://www.paintcare.org). For assistance call **855-724-6809**

Return completed form by email to [pickup@paintcare.org](mailto:pickup@paintcare.org) or fax to 855-385-2020

## CONTACT INFORMATION

Business Name, if any

Pickup Street Address

City-State-Zip

County

Main Contact Name

Cell Phone

Desk Phone

Fax

Email

## Mailing Address (if different)

Street or PO Box

City-State-Zip

Second Contact Name

Cell phone

Desk phone

## CERTIFICATION\*

Does your business generate less than 220 pounds of hazardous waste per month (not including water-based paint)? (Y/N)

## MISC.

Type of business? (e.g., painter)

How did you hear of this service?

Have you used this service before? (Y/N)

## COUNT OF CONTAINERS

	Water-Based Paints and Stains (count of containers)	Oil-Based Paints, Stains and Other (count of containers)	Total
5 Gallon	<input type="text"/>	<input type="text"/>	0
1 Gallon	<input type="text"/>	<input type="text"/>	0
Quart	<input type="text"/>	<input type="text"/>	0
Smaller than a quart	<input type="text"/>	<input type="text"/>	0

## SITE INFORMATION AND ACCESS

How many people will you provide to help pack paints for shipment?

Are there any access issues getting to your site and for maneuvering large box trucks or semi-trucks onsite?

Do you have a forklift on site for moving pallets and storage boxes?

What days & hours is your paint storage location open?

## FOR PAINTCARE STAFF USE

Transporter	<input type="text"/>	Date Form Received	<input type="text"/>
Transporter Contact	<input type="text"/>	Fax or Email?	<input type="text"/>
Transporter Phone	<input type="text"/>	Pick-Up Date	<input type="text"/>
Transporter Email	<input type="text"/>	PC Site Code	<input type="text"/>
		Staff Initials	<input type="text"/>

Staff Notes

\*Answer N if your business generates MORE than 220 lbs. of oil-based paint and other hazardous waste per month

\*Answer Y if your business generates LESS than 220 lbs. of oil-based paint and other hazardous waste per month

Here is a summary of program products. Please see factsheet for more details.

**Water-Based**

Latex paint

Acrylic paint

Latex primer

Acrylic primer

Water-based stains

Label says "clean up with water"

**Oil-Based**

Alkyd-based paint

Solvent-based paint

Alkyd-based primer

Solvent-based primer

Oil-based stains

Solvent-based stains

Label says "Clean up with paint thinner"

Label says "Clean up with mineral spirits"

Label says "Combustible"

**Other**

Varnish

Shellac

Lacquer

Urethane

Non-asphalt roof coatings (elastomeric)

Sealers

## PAINTCARE RADIO SCRIPTS

### Commercial Radio

15 Seconds

Female: I told you one coat would cover. What should we do with this leftover paint? Can we use it up?

Male: Let's paint one more wall and we'll recycle the rest.

Announcer: Do you know what to do with leftover paint? To find out more visit PaintCare dot org. Buy right, use it up, recycle the rest with PaintCare.

30 Seconds

Female: Hey, what's our plan for that old paint in the garage? I want to organize that space.

Male: Umm, I heard that we can recycle it.

Female: There's some place that takes it back?

Male: Yeah, actually there's a new Program.

Announcer: Did you know that you can recycle your paint? A small fee added to the price of new paint funds paint drop-off sites throughout California. To find a site or learn more visit PaintCare dot org. Buy right, use it up, recycle the rest -- with PaintCare.org

### Spanish Radio

Los restos de pintura ocupan mucho espacio? Úselos repintando una pared, reparando esos espacios sin terminar, en un área diferente en su casa; o recicle la pintura sobrante en un sitio de recolección. Es fácil y bueno para el medio ambiente. Para un sitio de recolección cerca de usted, visite [paintcare.org](http://paintcare.org)

### Public Radio

Each radio station has slightly different requirements. Here are two examples:

Support for KPBS comes from your member and from PaintCare the California paint stewardship program with more than XXX drop-off locations in California where residents and businesses can recycle their leftover paint. Recycle with PaintCare. More at PaintCare dot org.

Support for KPCC comes from PaintCare and the California Paint Stewardship Program ... now with more than XXX drop-off locations throughout California, where residents and businesses can drop off their leftover paint for recycling. PaintCare is a non-profit organization working to build an environmentally responsible and successful paint recycling program throughout California. Online at PaintCare dot org. Buy Right, Use It Up, Recycle the Rest. With PaintCare.





# Joint Outreach Projects

## THE BASICS

### Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that involve PaintCare. We are most interested in partnering with you when we are setting up new PaintCare drop-off sites, where participation is low, and when we are promoting one day HHW events to boost the amount of paint we can collect at one time. We have supported radio, newspaper and direct mail advertising and will consider other media.

### Review and Approval

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. When possible, all projects must include PaintCare's website address and logo and mention that people can find PaintCare drop-off sites in other areas (via our website).

### Proposal Form

Please complete our Proposal Form for Joint Outreach Projects and email it to your PaintCare Regional Coordinator, State Program Manager, or [info@paintcare.org](mailto:info@paintcare.org)

## WHAT WE ASK OF YOU

### Print-Based

For print materials (such as brochures, postcards, bill inserts) you will be responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, along with your invoice, we ask for a description of how, when, and where the piece was distributed or used, and an electronic copy of the final print piece.

### Newspaper

For newspaper ads, you will be responsible for sending artwork files to the newspaper and scheduling. At the start of the project, we ask you to provide PaintCare with draft text, dimensions and due dates for the ads. After the project is completed, we ask for a list of run dates for each newspaper and a scan or clipping of each ad.

### Radio

For radio advertising, you will be responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, along with your invoice, we ask you to provide text of the final script with a list of run dates and times. If available, we would also like an audio file of the actual recording aired on the radio.

### Other

For other types of projects, we will ask you for similar things – you will coordinate everything and send PaintCare supporting documentation along with your invoice so we have a record of what was accomplished.

## DESIGN ASSISTANCE

PaintCare can provide assistance with basic layout and graphic design using our in-house staff. When we provide this type of assistance we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and some back-and-forth editing. Depending on the time of year, this may take 4-8 weeks.

## REIMBURSEMENT

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally PaintCare will reimburse for half of the total direct costs for pre-approved projects; however, we may make exceptions and offer a lower or higher amount based on how much of the message is dedicated to PaintCare, our budgets, and other PaintCare advertising taking place in your area.

To be reimbursed, you will need to send PaintCare an invoice from your government agency, samples of the final pieces as previously noted, and copies of invoices from your vendors. We ask you to combine them into one PDF and send via email to Paul Fresina at [pfresina@paint.org](mailto:pfresina@paint.org). The "To:" space on the invoice should be addressed to PaintCare Inc., 1500 Rhode Island Ave NW, Washington DC, 20005. In the space for purchase orders please write "5839." See sample invoice on next page.

{Sample Invoice}

Environmental Services Program  
Washington County  
123 Government Way  
Anytown, State 55776

June 9, 2013

Invoice: 2452187

Purchase Order: 5839

Paul Fresina  
PaintCare Inc.  
1500 Rhode Island Ave. NW  
Washington DC, 20005

**Description:**

- Newspaper ad promoting one day event held in Anytown on May 1, 2013
- Three 5x5 ads ran on April 13, 20, 17 in the *County Journal*
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to: Environmental Services Program  
Washington County  
123 Government Way  
Anytown, State 55776



# Proposal Form for Joint Outreach Projects

Please read "Instructions for Joint Outreach Projects" before starting to fill out this form.

Contact Person	
Agency	
Phone	
Email	
Please give this project a name.	
Describe your project.	
Describe your audience.	
Would you need any assistance? If so, please describe.	
When do you plan to do this project?	
When do creative materials need to be finalized for submittal to media outlets or printer?	
Provide estimates for each anticipated outside vendor.	
Comments or questions.	

**PaintCare Surveys for California**  
**Online surveys conducted using SurveyMonkey**

	Jun 2013		Jul 2014	
	Percent	Count n=414	Percent	Count n=420
<b>1. Do you paint professionally?</b>				
Yes	1.2	5	1.9	8
No	98.8	409	98.1	412
	100.0	414	100.0	420
<b>2. Do you currently have any leftover paint in your home. How much?</b>				
None	10.1	42	35.7	150
Less than 1 gallon	13.8	57	12.9	54
1-5 gallons (would fit in a cardboard box)	49.3	204	29.8	125
5-15 gallons (would fit in a shopping cart)	20.8	86	15.0	63
15-30 gallons (would fit in two shopping carts)	2.7	11	2.1	9
More than 30 gallons	1.0	4	0.0	0
Yes, but I don't know how much	2.4	10	4.5	19
	100.1	414	100.0	420
<b>3. Where did the paint come from? (check all that apply)</b>				
I did some painting myself and had some leftover	64.7	268	70.2	186
I hired someone to paint and they left it behind.	38.2	158	37.0	98
I found it in my home/business when I moved in	13.3	55	21.1	56
I am a painting contractor and it is from one of my jobs	0.7	3	0.8	2
Other	8.9	37	2.6	7
	125.8	521	131.7	349
<b>4. What did you do with leftover paint from your past painting projects? (check all that apply)</b>				
Poured it down the drain	0.7	3	0.5	2
Put can(s) of liquid paint in the trash	3.1	13	7.0	29
Dried out the paint and put it in the trash	23.7	98	22.4	93
Stored it in the basement or garage, intend to use	57.2	237	45.7	190
Stored it in the basement or garage, don't know what to do	20.5	85	*	*
Took it to a paint store	1.7	7	4.8	20
Took it to a household hazardous waste event or facility	31.9	132	35.6	148
Gave it away to a family, friend or organization	7.2	30	10.1	42
Left it behind when I moved	4.3	18	8.7	36
I don't know	4.1	17	5.8	24
I have never stored or disposed of leftover paint	*	*	10.8	45
Other (please specify)	3.9	16	*	*
Totals	158.3	656	151.2	629

	Jun 2013		Jul 2014	
	Percent	Count	Percent	Count
<b>5. If you wanted to get rid of unwanted paint, what would you do with it?</b>				
Pour it down the drain	0.2	1	0.5	2
Put can(s) of liquid paint in the trash	3.6	15	3.6	15
Dry out the paint and put it in the trash	15.7	65	10.9	45
Take it to a paint store	3.1	13	8.2	34
Take it to a household hazardous waste event or facility	57.2	237	54.8	227
Give it away to a family, friend or organization	5.1	21	9.9	41
I don't know	12.3	51	12.1	50
Other (please specify)	2.7	11	*	*
<i>Totals</i>	99.9	414	100.0	414
<b>6. Do you know that paint can be recycled?</b>				
Yes	36.0	149	36.9	155
No	64.0	265	63.1	265
<i>Totals</i>	100.0	414	100.0	420
<b>7. If you wanted to take paint to be recycled or disposed, do you know where to take it?</b>				
No	58.4	240	68.3	287
Yes	41.6	171	31.7	133
<i>Totals</i>	100.0	411	100.0	420
<b>8. Have you every taken paint somewhere to be recycled or disposed? When?</b>				
No	58.9	244	66.2	278
Yes, at some point during the past year	12.6	52	8.1	34
Yes, more than one year ago	28.5	118	25.7	108
<i>Totals</i>	100.0	414	100.0	420
<b>9. How far is the nearest paint retailer?</b>				
Less than 1 mile	19.3	80	22.6	95
1-5 miles	65.0	269	58.6	246
5-10 miles	10.1	42	10.0	42
10-20 miles	2.2	9	2.1	9
20-30 miles	0.5	2	1.2	5
not sure	2.9	12	5.5	23
<i>Totals</i>	100.0	414	100.0	420
<b>10. What is the farthest you would drive to get rid of your paint?</b>				
20-30 miles	5.6	23	5.5	23
10-20 miles	20.3	84	22.9	96
5-10 miles	32.9	136	33.6	141
1-5 miles	33.1	137	27.9	117
Less than 1 mile	1.7	7	2.6	11
Not sure	6.5	27	7.6	32
<i>Totals</i>	100.1	414	100.0	420

Jun 2013		Jul 2014	
Percent	Count	Percent	Count

**11. Have you ever heard of PaintCare? (choose all that apply)**

No	97.1	402	95.7	401
Newspaper	1.0	4	1.2	5
Radio	0.7	3	0.5	2
Brochure at paint store	0.2	1	0.5	2
From my local HHW program	0.2	1	0.7	3
Billboard	0.0	0	0.0	0
Television	0.5	2	0.5	2
From a friend	0.2	1	0.2	1
I received something in the mail	0.2	1	0.2	1
Internet / Online	0.7	3	0.2	1
I have heard of PaintCare but don't remember how	0.2	1	1.4	6
Other	0.2	1	*	*
<i>Totals</i>	<i>101.2</i>	<i>420</i>	<i>101.2</i>	<i>424</i>

**12. How would you describe the place where you live?**

Urban / Major City	24.4	101	30.0	124
Suburban	51.0	211	48.3	200
Small town	14.7	61	15.5	64
Rural / Countryside	8.5	36	6.3	26
Other (please specify)	1.4	6	*	*
<i>Totals</i>	<i>100.0</i>	<i>415</i>	<i>100.0</i>	<i>414</i>

**13. Where do you live?**

Single-family house	83.3	345	69.4	288
Two or Three-family house	2.4	10	2.2	9
Condominium or apartment building with many units	11.4	47	27.0	112
Other (please specify)	2.9	12	1.5	6
<i>Totals</i>	<i>100.0</i>	<i>414</i>	<i>100.0</i>	<i>415</i>

	Jun 2013		Jul 2014	
	Percent	Count	Percent	Count
<b>14. Educational Level</b>				
Some High School	0.0	0	0.0	0
High School Graduate	4.8	20	4.8	20
Some College	26.6	110	20.5	86
Trade/Technical/Vocational Training	*	*	4.1	17
Associate degree	*	*	7.6	32
Bachelor's degree	65.9	273	30.0	126
Masters, Professional or Doctorate Degree	*	*	31.4	132
Prefer not to say	2.7	11	1.7	7
<i>Totals</i>	100.0	414	100.0	420
<b>15. Annual household income?</b>				
Less than \$50K	10.9	45	25.0	105
\$50 – 100K	31.6	131	26.9	113
\$100 – 150K	23.4	97	16.0	67
Over \$150K	18.6	77	15.5	65
Prefer not to say	15.5	64	16.7	70
<i>Totals</i>	100.0	414	100.0	420
<b>16. Age</b>				
Under 21	2.2	9	3.6	15
21-40	17.4	72	34.5	145
41-60	50.2	208	36.7	154
Over 60	28.3	117	25.2	106
Prefer not to say	1.9	8	*	*
<i>Totals</i>	100.0	414	100.0	420
<b>17. Gender</b>				
Male	51.4	213	50.5	212
Female	46.6	193	49.5	208
Prefer not to say	1.9	8	*	*
<i>Totals</i>	99.9	414	100.0	420